

HYUNDAI MOTOR INDIA LTD.

Quarterly Results

Q1 FY26





Safe Harbor Statement

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward-looking statements.

We do not intend or assume any obligation to update any forward-looking statement, which speaks only as of the date on which it is made.

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Business Performance

Business Highlights

Creta : Legend Forever



A Decade of Leadership...

2015 **10** 2025
Years

.....and many miles to go

From Vision to Velocity



Engine production
Kickstart at
Pune Plant

'Brand i10'
Surpassed
3 Million



Sunroof-equipped
cars Surpassed
1.1 Million

"Make in India,
Made for the World"

Engineering a Cleaner Tomorrow

Pioneering Green Hydrogen Innovation in India

Hyundai Motor India & IIT Madras Unveil Design
of Hyundai HTWO Innovation Centre



A Hydrogen Research Hub in Collaboration with
IIT Madras and Government of Tamil Nadu

Foundation for Hydrogen-powered tomorrow

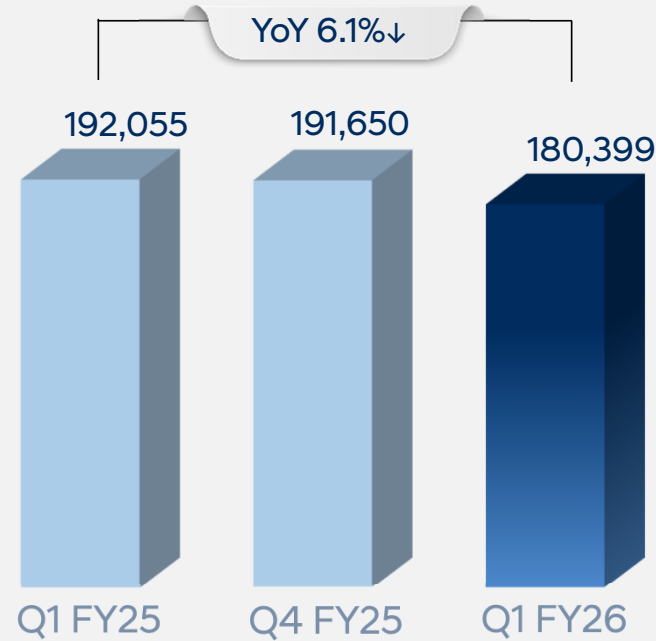
Responsible Mobility

Sales Performance Q1 FY26

Accelerated exports growth helped to minimize impact of domestic weakness

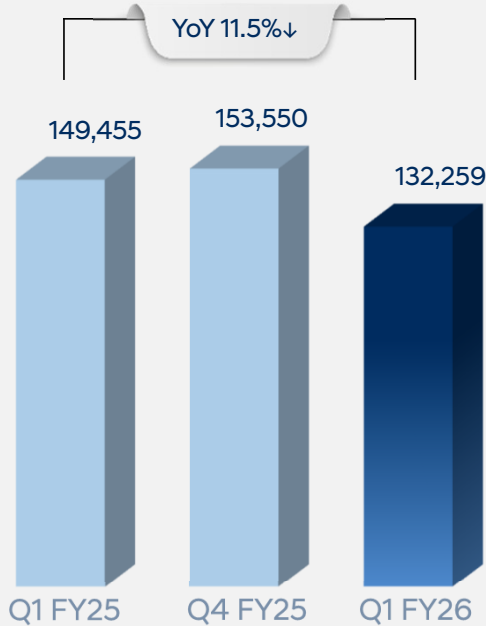
Total Sales

Leveraging exports opportunity amid tough domestic market conditions



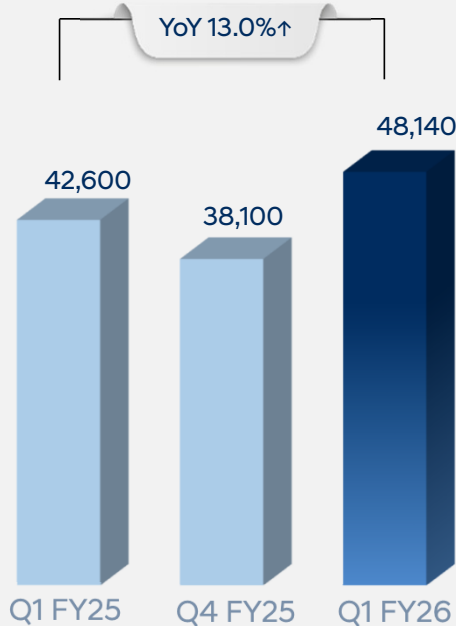
Domestic

Macro challenges continued to impact demand sentiment



Exports

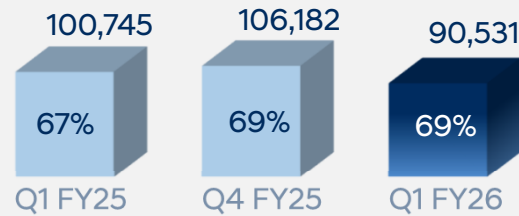
Exports drive momentum with strategic focus and global appeal



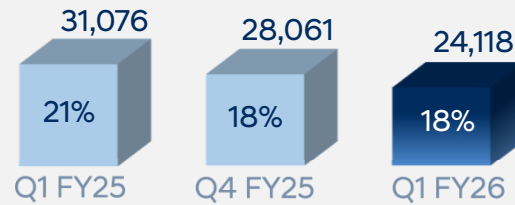
Domestic Volume Mix

SUVs continue to gain traction across urban & rural markets
CNG gaining ground driven by product interventions

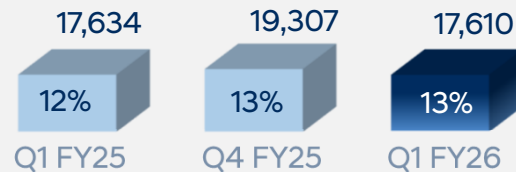
SUV



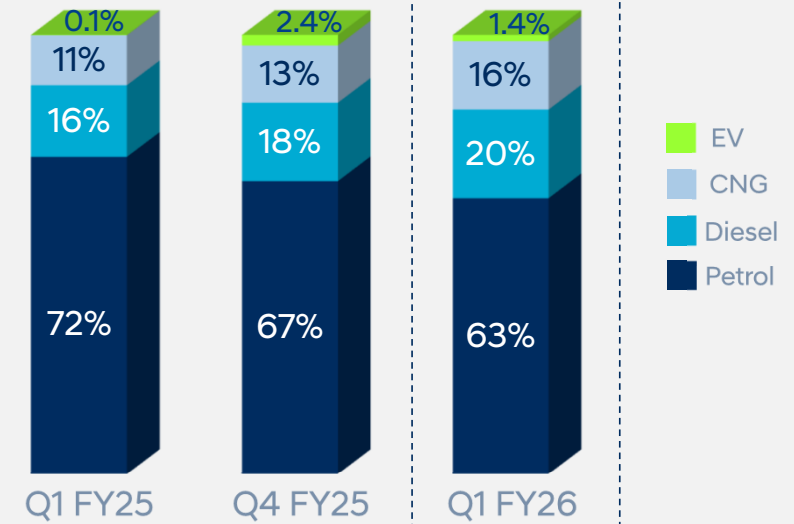
Hatchback



Sedan



Fuel Mix

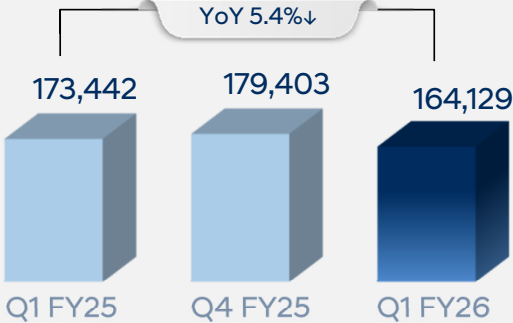


Financial Performance

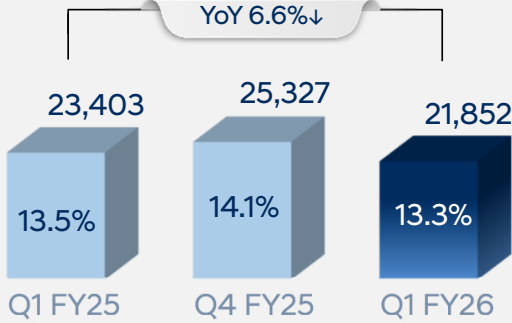
Financial Highlights – Q1 FY26

Amid challenging domestic market conditions, maintained margin resilience backed by accelerated exports and cost control measures

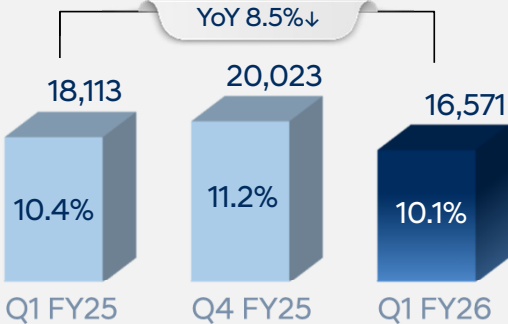
Revenue (₹Mn)



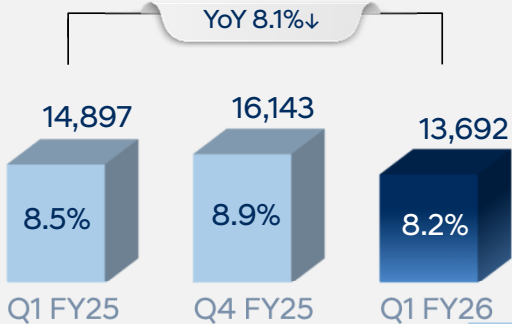
EBITDA (₹Mn)



EBIT (₹Mn)



PAT (₹Mn)

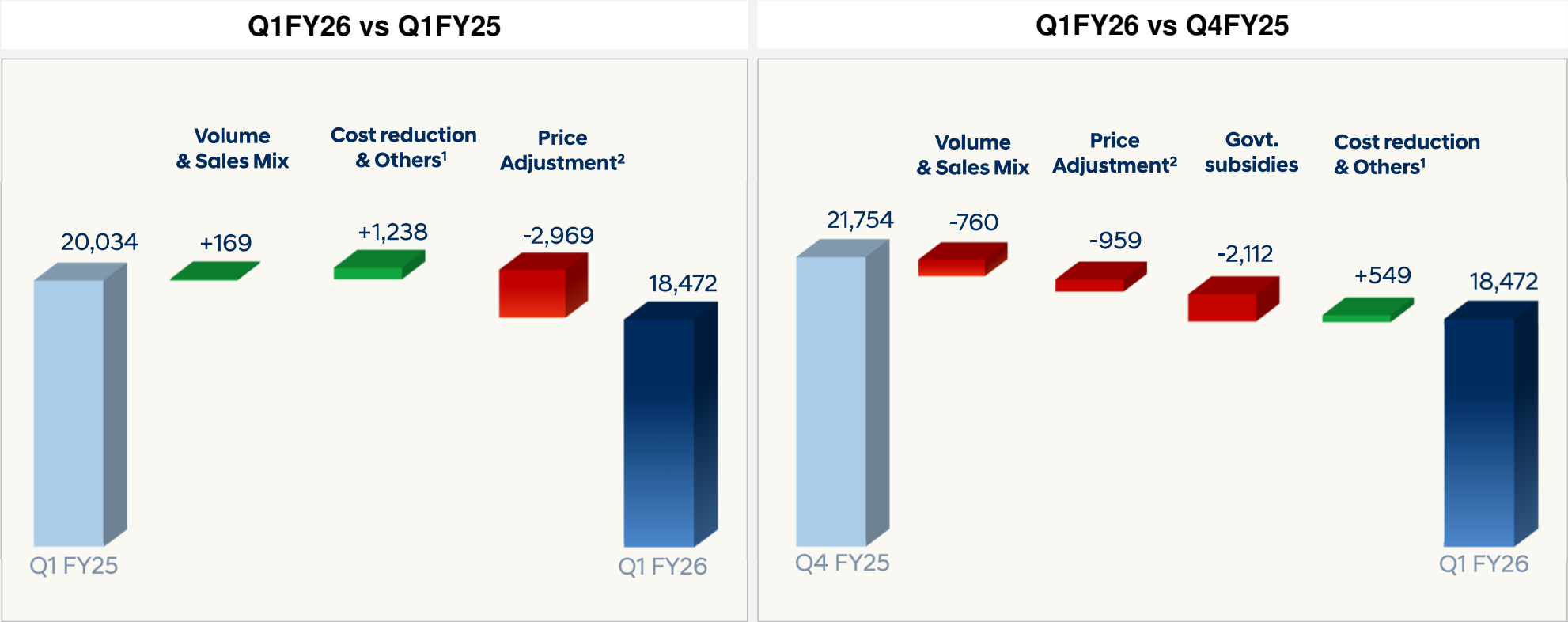


EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

PBT Analysis

Favorable export mix coupled with cost optimization efforts helped to minimize impact of higher discounts on margins

(In ₹ Mn)



Notes:

1. Material cost reduction, FX impact, employee cost, marketing expense etc.
2. Discounts (net of price increase)

Upcoming Event

INVESTOR DAY 2025



15th of October 2025
[Wednesday]



Mumbai

STAY TUNED...





THANK YOU!

Annexure

Key Ratios

Particulars	Q1 FY25	Q4 FY25	Q1 FY26	FY24	FY25
Material cost	71.9%	71.2%	70.7%	73.8%	72.2%
Employee expenses	3.2%	3.4%	3.8%	2.8%	3.3%
Depreciation	3.0%	3.0%	3.2%	3.2%	3.0%
Finance cost	0.2%	0.2%	0.2%	0.2%	0.2%
Other Expenses	11.5%	11.3%	12.2%	10.3%	11.6%
EBITDA %	13.5%	14.1%	13.3%	13.1%	12.9%
EBIT %	10.4%	11.2%	10.1%	9.9%	9.9%
PBT %	11.4%	12.0%	11.1%	11.6%	10.8%
PAT %	8.5%	8.9%	8.2%	8.5%	8.1%

All elements are calculated as % on Revenue from Operations except PBT & PAT (calculated as % on Total Income)

Other Key Metrics

Particulars	Q1 FY25	Q4 FY25	Q1 FY26	FY23	FY24	FY25
Revenue from Operations (In ₹Mn)	173,442	179,403	164,129	603,076	698,291	691,929
Domestic %	76.3%	79.8%	72.4%	76.6%	77.7%	78.0%
Exports %	23.7%	20.2%	27.6%	23.4%	22.3%	22.0%
Net Worth (In ₹Mn)	121,487	162,965	176,588	200,548	106,657	162,965
ROCE %	13.7%	11.8%	9.3%	28.7%	62.9%	41.0%
Basic EPS (₹)	18.33	19.87	16.85	57.96	74.58	69.41
Diluted EPS (₹)	18.33	19.87	16.85	57.96	74.58	69.41
Total Sales Volume	192,055	191,650	180,399	720,565	777,876	762,052
Domestic	149,455	153,550	132,259	567,546	614,721	598,666
Exports	42,600	38,100	48,140	153,019	163,155	163,386