

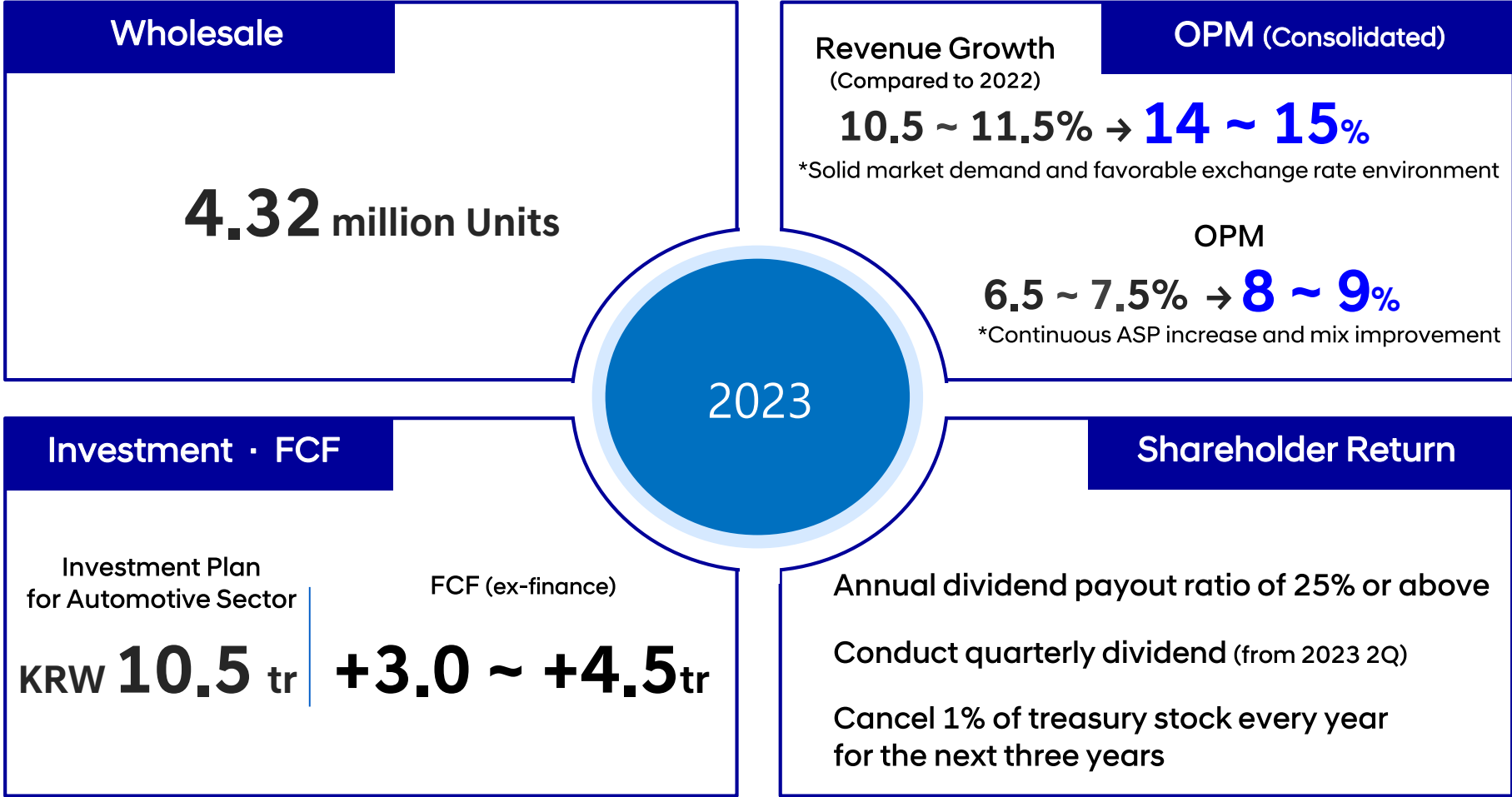


# 2023 Hyundai Motor Company Annual Guidance Update

July 26<sup>th</sup>, 2023

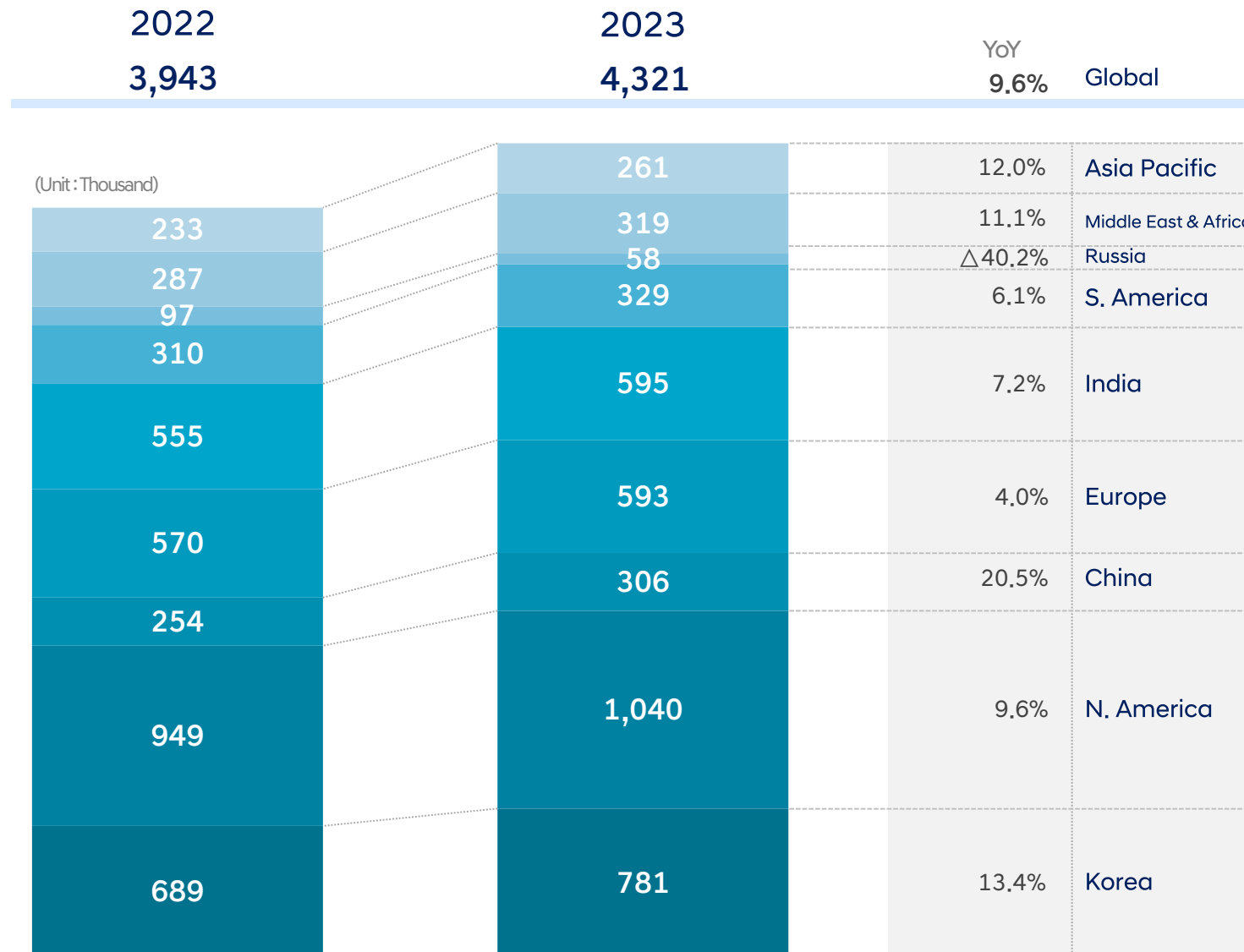
Hyundai Motor Company

# 2023 Annual Guidance Update



- Consolidated : Automotive Sector + Finance Sector + Other Sector + Consolidation Adjustment

# 2023 Regional Sales Plan(Wholesale)



· 2022, 2023 : CKD Included  
 · China : BHMC + Korea Plant Export+CV

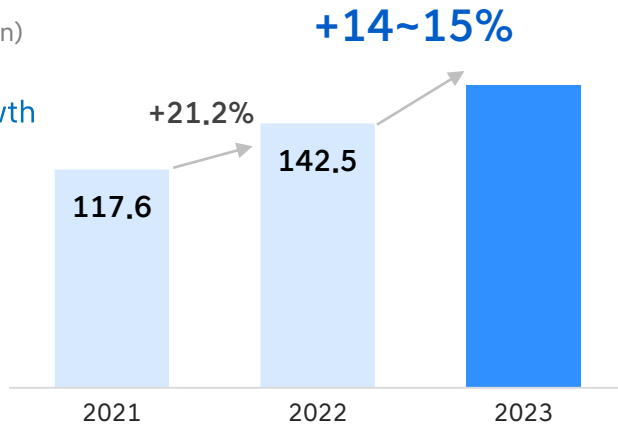
# 2023 Profitability(Consolidated)

## Revenue Growth

(Unit : KRW Trillion)

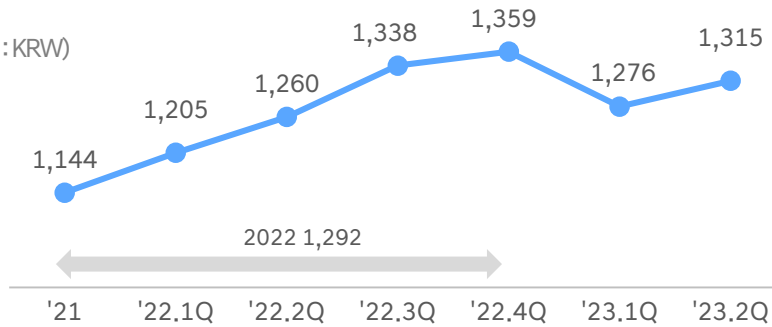
Revenue growth

Consolidated Revenue



## KRW/USD average exchange rate

(Unit : KRW)

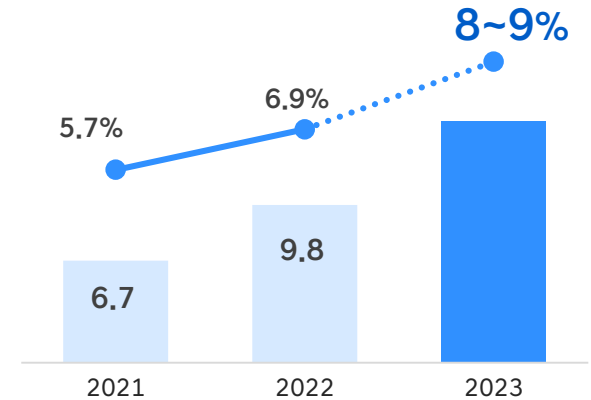


## OPM

(Unit : KRW Trillion)

OP Margin

Consolidated Revenue



## Factors behind guidance update

- Strong market demand/ Favorable F/X/ Cost Innovation
- Volume increase due to normalized production and strong sales
- Continued ASP and mix improvement from product quality enhancement

# 2023 Investment Plan · FCF<sub>(ex-finance)</sub> · Shareholder Return

## Investment Plan · FCF<sub>(ex-finance)</sub>

(Unit : KRW Trillion)

2023 Investment Plan

**10.5**

R&D **4.2**

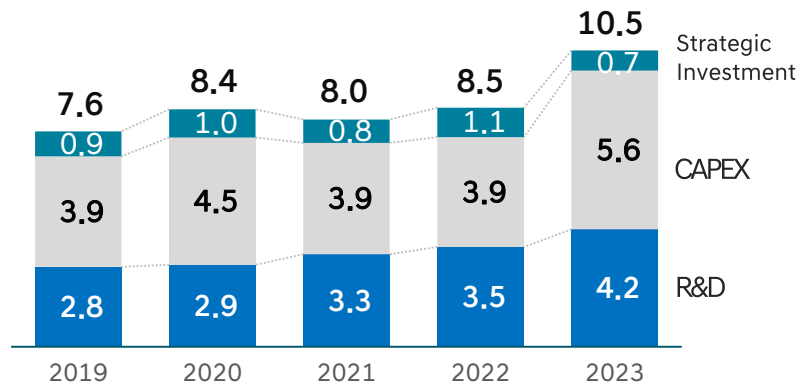
CAPEX **5.6**

Strategic Investment **0.7**

2023 FCF<sub>(ex-finance)</sub> **3.0 ~ 4.5**

### Investments Trend

(Unit : KRW Trillion)



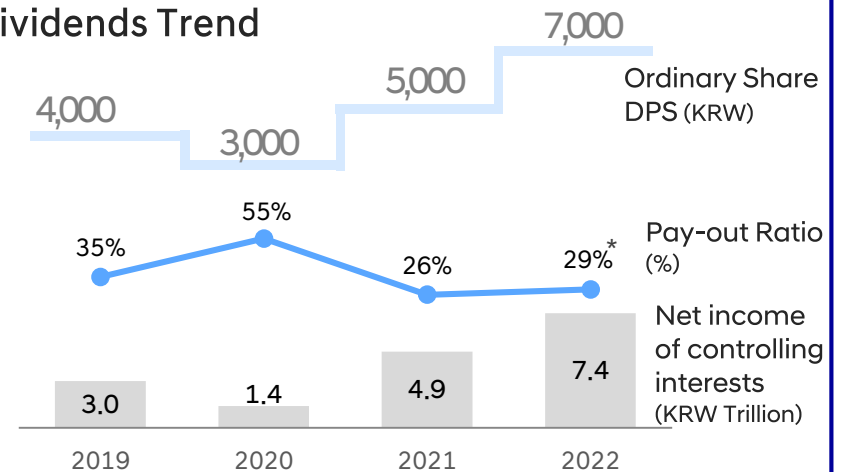
## Shareholder Return

Payout ratio of 25% or above  
(Based on annual consolidated controlling interests)

Quarterly dividend  
(2023 2Q~)

Existing treasury stock,  
Cancel 1% of issued stocks for next 3 years

### Dividends Trend



\* Payout ratio of 25% including preferred stocks and 1% cancellation of treasury stock