

□ 2011 October Hyundai Motor Sales Results

Segment		2011 October	YoY (%)	MoM (%)	2010 October	2011 September	'11 YTD	yoy (%)	'10 YTD
	Click	-	-100.0%		322	-	362	-89.2%	3,353
	Verna	-	-100.0%		464	-	31	-99.5%	5,713
	Accent	2,326		3.1%	-	2,255	19,654		-
	Veloster	918		-20.7%	-	1,158	9,394		-
	Avante	12,625	-36.3%	10.7%	19,814	11,406	110,133	3.8%	106,054
	i30	226	-36.2%	-34.9%	354	347	2,635	-66.6%	7,888
	Sonata	8,791	-36.1%	-11.7%	13,753	9,951	86,323	-31.8%	126,574
	i40	542			-	-	542		-
	Grandeur	8,611	293.7%	22.2%	2,187	7,044	91,951	227.0%	28,116
	Genesis	1,517	-1.5%	-7.5%	1,540	1,640	19,444	-3.5%	20,158
	Genesis Coupe	75	-43.6%	7.1%	133	70	1,310	-46.9%	2,469
	Equus	819	-23.3%	-17.8%	1,068	996	11,682	-9.1%	12,845
	PC sub total	36,450	-8.0%	4.5%	39,635	34,867	353,461	12.9%	313,170
	Tucsonix	3,299	-6.9%	-10.5%	3,543	3,685	35,729	-11.4%	40,309
	Santa fe	1,724	-36.6%	-25.7%	2,719	2,319	21,484	-27.8%	29,773
	Vera Cruz	491	-35.9%	9.6%	766	448	6,153	-22.5%	7,944
	RV sub total	5,514	-21.5%	-14.5%	7,028	6,452	63,366	-18.8%	78,026
	Starex	5,175	20.6%	19.3%	4,291	4,338	43,777	5.8%	41,381
	Porter	8,697	-4.0%	12.4%	9,058	7,737	82,766	6.6%	77,629
	LCV sub total	13,872	3.9%	14.9%	13,349	12,075	126,543	6.3%	119,010
	Bus	709	5.3%	5.0%	673	675	6,623	-9.5%	7,317
	Truck	2,341	21.3%	13.3%	1,930	2,067	20,346	-5.8%	21,602
	HCV sub total	3,050	17.2%	11.2%	2,603	2,742	26,969	-6.7%	28,919
	Korea Total	58,886	-6.0%	4.9%	62,615	56,136	570,339	5.8%	539,125
	Korea Plant	114,454	18.7%	21.0%	96,406	94,563	947,042	5.9%	893,906
	Overseas Plant	191,469	18.0%	-8.3%	162,238	208,740	1,790,388	15.1%	1,555,290
	Export Total	305,923	18.3%	0.9%	258,644	303,303	2,737,430	11.8%	2,449,196
	Grand Total	364,809	13.6%	1.5%	321,259	359,439	3,307,769	10.7%	2,988,321

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	10,470	-17.3	15.5	12,660	9,062	94,062	13.5	82,860
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※ Domestic HEV sales

Segment	2011 September	YoY (%)	MoM (%)	2010 September	2011 August	'11 YTD	yoy (%)	'10 YTD
Sonata (Total)	8,791	-36.1%	-11.7%	13,753	9,951	86,323	-31.8%	126,574
(HEV)	594		-34.8%	-	911	5,479		-
Avante (Total)	12,625	-36.3%	10.7%	19,814	11,406	110,133	3.8%	106,054
(HEV)	100	-38.3%		162	100	1,946		
Total (Sonata+Avante)	694	328.4%	-31.4%	162	1,011	7,425		