

# □ 2011 November Hyundai Motor Sales Results

Segment	2011			2010 November	2011 October	'11 YTD		'10 YTD
	November	YoY (%)	MoM (%)				yoy (%)	
Click	-	-100.0%		396	-	362	-90.3%	3,749
Verna	-	-100.0%		209	-	31	-99.5%	5,922
Accent	<b>2,284</b>	123.7%	-1.8%	1,021	2,326	21,938	2048.7%	1,021
Veloster	<b>1,022</b>		11.3%	-	918	10,416		-
Avante	<b>10,354</b>	-37.1%	-18.0%	16,465	12,625	120,487	-1.7%	122,519
i30	<b>129</b>	-79.1%	-42.9%	617	226	2,764	-67.5%	8,505
Sonata	<b>8,597</b>	-37.2%	-2.2%	13,686	8,791	94,920	-32.3%	140,260
i40	<b>410</b>		-24.4%	-	542	952		-
Grandeur	<b>7,816</b>	182.8%	-9.2%	2,764	8,611	99,767	223.1%	30,880
Genesis	<b>1,415</b>	-7.3%	-6.7%	1,526	1,517	20,859	-3.8%	21,684
Genesis Coupe	<b>95</b>	-35.8%	26.7%	148	75	1,405	-46.3%	2,617
Equus	<b>718</b>	-27.0%	-12.3%	983	819	12,400	-10.3%	13,828
<b>PC sub total</b>	<b>32,840</b>	-13.2%	-9.9%	37,815	36,450	386,301	10.1%	350,985
Tucsonix	<b>3,683</b>	10.6%	11.6%	3,331	3,299	39,412	-9.7%	43,640
Santa fe	<b>2,216</b>	-45.4%	28.5%	4,058	1,724	23,700	-29.9%	33,831
Vera Cruz	<b>671</b>	-5.8%	36.7%	712	491	6,824	-21.2%	8,656
<b>RV sub total</b>	<b>6,570</b>	-18.9%	19.2%	8,101	5,514	69,936	-18.8%	86,127
Starex	<b>4,301</b>	-2.1%	-16.9%	4,392	5,175	48,078	5.0%	45,773
Porter	<b>8,316</b>	1.4%	-4.4%	8,198	8,697	91,082	6.1%	85,827
<b>LCV sub total</b>	<b>12,617</b>	0.2%	-9.0%	12,590	13,872	139,160	5.7%	131,600
Bus	664	42.8%	-6.3%	465	709	7,287	-6.4%	7,782
Truck	2,041	48.2%	-12.8%	1,377	2,341	22,387	-2.6%	22,979
<b>HCV sub total</b>	<b>2,705</b>	46.9%	-11.3%	1,842	3,050	29,674	-3.5%	30,761
<b>Korea Total</b>	<b>54,732</b>	-9.3%	-7.1%	60,348	58,886	625,071	4.3%	599,473
Korea Plant	<b>117,330</b>	30.8%	2.5%	89,726	114,454	1,064,372	8.2%	983,632
Overseas Plant	<b>203,460</b>	23.5%	7.9%	164,706	188,552	1,990,944	15.8%	1,719,996
<b>Export Total</b>	<b>320,790</b>	26.1%	5.9%	254,432	303,006	3,055,316	13.0%	2,703,628
<b>Grand Total</b>	<b>375,522</b>	19.3%	3.8%	314,780	361,892	3,680,387	11.4%	3,303,101

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	10,456	-1.8	-0.1	10,650	10,470	104,498	11.8	93,510
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## ※ Domestic HEV sales

Segment	2011			2010 November	2011 October	'11 YTD		'10 YTD
	November	YoY (%)	MoM (%)				yoy (%)	
<b>Sonata (Total)</b>	<b>8,597</b>	-37.2%	-2.2%	13,686	8,791	<b>94,920</b>	-32.3%	140,260
(HEV)	<b>1,031</b>		73.6%	-	<b>594</b>	<b>6,510</b>		-
<b>Avante (Total)</b>	<b>10,354</b>	-37.1%	-18.0%	<b>16,465</b>	<b>12,625</b>	<b>120,487</b>	-1.7%	<b>122,519</b>
(HEV)	<b>102</b>	2.0%	-37.0%	<b>100</b>	<b>162</b>	<b>2,048</b>	-47.1%	<b>3,869</b>
<b>Total (Sonata+Avante)</b>	<b>1,133</b>	1033.0%	49.9%	<b>100</b>	<b>756</b>	<b>8,558</b>		