

2011 December Hyundai Motor Sales Results

Segment	2011 December	YoY (%)	MoM (%)	2010 December	2011 November	'11 YTD	yoy (%)	'10 YTD
Click	-			130	-	362	-90.7%	3,879
Verna	-			15	-	31	-99.5%	5,937
Accent	1,964	-1.0%	-14.0%	1,983	2,284	23,902	695.7%	3,004
Veloster	530		-48.1%	-	1,022	10,946		-
Avante	10,500	-39.3%	1.4%	17,297	10,354	130,987	-6.3%	139,816
i30	1,599	141.9%	1139.5%	661	129	4,363	-52.4%	9,166
Sonata	9,160	-22.1%	6.5%	11,763	8,597	104,080	-31.5%	152,023
i40	344		-16.1%	-	410	1,296		-
Grandeur	7,817	288.3%	0.0%	2,013	7,816	107,584	227.1%	32,893
Genesis	2,229	1.0%	57.5%	2,208	1,415	23,088	-3.4%	23,892
Genesis Coupe	163	-5.2%	71.6%	172	95	1,568	-43.8%	2,789
Equus	1,089	-7.0%	51.7%	1,171	718	13,489	-10.1%	14,999
PC sub total	35,395	-5.4%	7.8%	37,413	32,840	421,696	8.6%	388,398
Tucsonix	3,776	34.2%	2.5%	2,814	3,683	43,188	-7.0%	46,454
Santa fe	2,396	-39.0%	8.1%	3,928	2,216	26,096	-30.9%	37,759
Vera Cruz	706	-29.0%	5.2%	994	671	7,530	-22.0%	9,650
RV sub total	6,878	-11.1%	4.7%	7,736	6,570	76,814	-18.2%	93,863
Starex	5,164	17.3%	20.1%	4,402	4,301	53,242	6.1%	50,175
Porter	8,371	1.7%	0.7%	8,232	8,316	99,453	5.7%	94,059
LCV sub total	13,535	7.1%	7.3%	12,634	12,617	152,695	5.9%	144,234
Bus	749	37.9%	12.8%	543	664	8,036	-3.5%	8,325
Truck	1,942	10.0%	-4.9%	1,766	2,041	24,329	-1.7%	24,745
HCV sub total	2,691	16.5%	-0.5%	2,309	2,705	32,365	-2.1%	33,070
Korea Total	58,499	-2.7%	6.9%	60,092	54,732	683,570	3.6%	659,565
Korea Plant	128,971	54.4%	9.9%	83,526	117,330	1,193,343	11.8%	1,067,158
Overseas Plant	183,978	13.7%	-9.6%	161,809	203,532	2,174,992	15.6%	1,881,805
Export Total	312,949	27.6%	-2.5%	245,335	320,862	3,368,335	14.2%	2,948,963
Grand Total	371,448	21.6%	-1.1%	305,427	375,594	4,051,905	12.3%	3,608,528

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	9,694	-19.2	-7.3	11,992	10,456	114,192	8.2	105,502
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* Domestic HEV sales

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Sonata (Total)	9,160	-22.1%	6.5%	11,763	8,597	104,080	-31.5%	152,023
(HEV)	683		-33.8%	-	1,031	7,193		-
Avante (Total)	10,500	-39.3%	1.4%	17,297	10,354	130,987	-6.3%	139,816
(HEV)	58	-78.0%	-43.1%	264	102	2,106	-49.0%	4,133
Total (Sonata+Avante)	741	180.7%	-34.6%	264	1,133	9,299	125.0%	4,133