

□ 2012 January Hyundai Motor Sales Results

Segment		2012 January	YoY (%)	MoM (%)	2011 January	2011 December	'12 YTD	yoy (%)	'11 YTD
	Click	-	-100.0%		168	-	-	-100.0%	168
	Verna	-	-100.0%		30	-	-	-100.0%	30
	Accent	1,749	-19.6%	-10.9%	2,176	1,964	1,749	-19.6%	2,176
	Veloster	396		-25.3%	-	530	396		-
	Avante	7,255	-46.4%	-30.9%	13,530	10,500	7,255	-46.4%	13,530
	i30	1,723	422.1%	7.8%	330	1,599	1,723	422.1%	330
	Sonata	7,619	-5.2%	-16.8%	8,040	9,160	7,619	-5.2%	8,040
	i40	544		58.1%	-	344	544		-
	Grandeur	6,984	5.3%	-10.7%	6,632	7,817	6,984	5.3%	6,632
	Genesis	1,567	-3.6%	-29.7%	1,626	2,229	1,567	-3.6%	1,626
	Genesis Coupe	97	-32.2%	-40.5%	143	163	97	-32.2%	143
	Equus	955	-7.1%	-12.3%	1,028	1,089	955	-7.1%	1,028
	PC sub total	28,889	-14.3%	-18.4%	33,703	35,395	28,889	-14.3%	33,703
	Tucsonix	3,335	-7.2%	-11.7%	3,595	3,776	3,335	-7.2%	3,595
	Santa fe	1,872	-7.1%	-21.9%	2,014	2,396	1,872	-7.1%	2,014
	Vera Cruz	421	-58.2%	-40.4%	1,008	706	421	-58.2%	1,008
	RV sub total	5,628	-14.9%	-18.2%	6,617	6,878	5,628	-14.9%	6,617
	Starex	2,556	-40.3%	-50.5%	4,284	5,164	2,556	-40.3%	4,284
	Porter	5,933	-29.4%	-29.1%	8,406	8,371	5,933	-29.4%	8,406
	LCV sub total	8,489	-33.1%	-37.3%	12,690	13,535	8,489	-33.1%	12,690
	Bus	632	0.8%	-15.6%	627	749	632	0.8%	627
	Truck	1,548	-12.8%	-20.3%	1,775	1,942	1,548	-12.8%	1,775
	HCV sub total	2,180	-9.2%	-19.0%	2,402	2,691	2,180	-9.2%	2,402
Korea Total		45,186	-18.5%	-22.8%	55,412	58,499	45,186	-18.5%	55,412
	Korea Plant	88,891	0.3%	-31.1%	88,628	128,971	88,891	0.3%	88,628
	Overseas Plant	187,680	12.5%	2.1%	166,885	183,790	187,680	12.5%	166,885
Export Total		276,571	8.2%	-11.6%	255,513	312,761	276,571	8.2%	255,513
Grand Total		321,757	3.5%	-13.3%	310,925	371,260	321,757	3.5%	310,925

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	5,364	-57.6	-44.7	12,662	9,694	5,364	8.2	12,662
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※ Domestic HEV sales

Segment		2012 January	YoY (%)	MoM (%)	2011 January	2011 December	'12 YTD	yoy (%)	'11 YTD
Sonata (Total)		7,619	-5.2%	-16.8%	8,040	9,160	7,619	-5.2%	8,040
(HEV)		680	#DIV/0!	-0.4%	-	683	680		-
Avante (Total)		7,255	-46.4%	-30.9%	13,530	10,500	7,255	-46.4%	13,530
(HEV)		95	-48.1%	63.8%	183	58	95	-48.1%	183
Total (Sonata+Avante)		775	323.5%	4.6%	183	741	775	323.5%	183