

☐ 2012 March Hyundai Motor Sales Results

Segment			2012 March	YoY (%)	MoM (%)	2011 March	2012 February	'12 YTD	yoy (%)	'11 YTD
	Click		-	-100.0%		44	-	-	-100.0%	362
	Accent		2,843	193.7%	19.9%	968	2,371	6,966	59.0%	4,380
	Veloster		343		5.2%	-	326	1,065		-
	Avante		10,210	-16.0%	9.7%	12,155	9,305	26,767	-19.1%	33,069
	i30		1,535	687.2%	18.7%	195	1,293	4,551	515.8%	739
	Sonata		8,469	-11.0%	10.9%	9,514	7,640	23,728	-5.3%	25,052
	i40		1,019		-37.9%	-	1,641	3,204		-
	Grandeur		8,019	-27.5%	-14.1%	11,061	9,337	24,340	-17.3%	29,440
	Genesis		1,560	-47.4%	1.3%	2,968	1,540	4,667	-11.8%	5,291
	Genesis Coupe		110	-68.5%	19.6%	349	92	299	-56.6%	689
	Equus		967	-37.7%	-4.7%	1,552	1,015	2,937	-3.8%	3,052
PC sub total			35,075	-9.6%	1.5%	38,806	34,560	98,524	-3.5%	102,074
	Tucsonix		3,120	-8.0%	13.3%	3,392	2,754	9,209	-11.2%	10,372
	Santa fe		1,497	-37.1%	12.3%	2,381	1,333	4,702	-23.4%	6,135
	Vera Cruz		919	35.3%	-6.7%	679	985	2,325	-1.4%	2,358
RV sub total			5,536	-14.2%	9.1%	6,452	5,072	16,236	-13.9%	18,865
	Starex		4,498	0.6%	11.5%	4,473	4,034	11,088	-11.4%	12,519
	Porter		8,105	-11.8%	9.0%	9,192	7,437	21,475	-14.7%	25,179
LCV sub total			12,603	-7.8%	9.9%	13,665	11,471	32,563	-13.6%	37,698
	Bus		809	1.4%	1.1%	798	800	2,241	2.7%	2,182
	Truck		1,999	-9.6%	14.6%	2,211	1,744	5,291	-10.8%	5,930
HCV sub total			2,808	-6.7%	10.4%	3,009	2,544	7,532	-7.1%	8,112
Korea Total			56,022	-9.5%	4.4%	61,932	53,647	154,855	-7.1%	166,749
	Korea Plant		120,337	42.3%	3.8%	84,550	115,890	325,118	34.7%	241,402
	Overseas Plant		206,300	15.9%	7.8%	177,991	191,442	586,687	15.4%	508,531
Export Total			326,637	24.4%	6.3%	262,541	307,332	911,805	21.6%	749,933
Grand Total			382,659	17.9%	6.0%	324,473	360,979	1,066,660	16.4%	916,682

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	7,782	3.9	0.9	7,490	7,711	20,857	-27.6	28,824
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※ Domestic HEV sales

Segment		2012 March	YoY (%)	MoM (%)	2011 March	2012 February	'12 YTD	yoy (%)	'11 YTD
Sonata (Total)		8,469	-11.0%	10.9%	9,514	7,640	23,728	-5.3%	25,052
(HEV)		1,001		-2.7%	-	1,029	2,710		-
Avante (Total)		10,207	-16.0%	9.7%	12,155	9,305	26,767	-19.1%	33,069
(HEV)		148	-48.6%	97.3%	288	75	318	-49.4%	629
Total (Sonata+Avante)		1,149	299.0%	4.1%	288	1,104	3,028	381.4%	629