

# □ 2012 May Hyundai Motor Sales Results

Segment	2012 May	YoY (%)	MoM (%)	2011 May	2012 April	'12 YTD	yoy (%)	'11 YTD
Click	-			-	-	-	-100.0%	362
Accent	2,614	24.4%	-23.3%	2,101	3,410	12,987	54.0%	8,431
Veloster	620	-66.6%	44.5%	1,854	429	2,114	-31.2%	3,071
Avante	8,758	-15.8%	-10.6%	10,401	9,797	45,325	-15.5%	53,656
i30	1,232	710.5%	-16.0%	152	1,467	7,250	391.2%	1,476
Sonata	9,236	24.2%	1.2%	7,434	9,124	42,088	2.6%	41,029
i40	574		-24.1%	-	756	4,534		-
Grandeur	7,705	-26.8%	-1.5%	10,525	7,825	39,870	-22.2%	51,225
Genesis	1,295	-42.5%	-19.6%	2,253	1,611	7,573	-26.0%	10,231
Genesis Coupe	109	84.7%	17.2%	59	93	501	-44.7%	906
Equus	960	-33.5%	-3.1%	1,443	991	4,888	-16.8%	5,878
<b>PC sub total</b>	<b>33,103</b>	<b>-8.6%</b>	<b>-6.8%</b>	<b>36,222</b>	<b>35,503</b>	<b>167,130</b>	<b>-5.2%</b>	<b>176,265</b>
Tucsonix	2,650	-33.8%	-4.6%	4,003	2,779	14,638	-16.9%	17,612
Santa fe	7,809	307.4%	360.7%	1,917	1,695	14,206	38.2%	10,280
Vera Cruz	462	-20.5%	20.6%	581	383	3,170	-12.2%	3,611
<b>RV sub total</b>	<b>10,921</b>	<b>68.0%</b>	<b>124.9%</b>	<b>6,501</b>	<b>4,857</b>	<b>32,014</b>	<b>1.6%</b>	<b>31,503</b>
Starex	4,365	4.8%	-3.3%	4,164	4,516	19,969	-6.4%	21,332
Porter	7,061	-12.5%	-7.3%	8,070	7,618	36,154	-13.2%	41,676
<b>LCV sub total</b>	<b>11,426</b>	<b>-6.6%</b>	<b>-5.8%</b>	<b>12,234</b>	<b>12,134</b>	<b>56,123</b>	<b>-10.9%</b>	<b>63,008</b>
Bus	670	2.3%	-10.8%	655	751	3,662	3.0%	3,556
Truck	1,930	-7.3%	-14.3%	2,082	2,252	9,473	-6.6%	10,142
<b>HCV sub total</b>	<b>2,600</b>	<b>-5.0%</b>	<b>-13.4%</b>	<b>2,737</b>	<b>3,003</b>	<b>13,135</b>	<b>-4.1%</b>	<b>13,698</b>
<b>Korea Total</b>	<b>58,050</b>	<b>0.6%</b>	<b>4.6%</b>	<b>57,694</b>	<b>55,497</b>	<b>268,402</b>	<b>-5.6%</b>	<b>284,474</b>
Korea Plant	103,846	3.1%	-8.4%	100,738	113,393	542,357	22.0%	444,425
Overseas Plant	203,605	13.3%	0.5%	179,766	202,608	995,321	14.4%	870,212
<b>Export Total</b>	<b>307,451</b>	<b>9.6%</b>	<b>-2.7%</b>	<b>280,504</b>	<b>316,001</b>	<b>1,537,678</b>	<b>17.0%</b>	<b>1,314,637</b>
<b>Grand Total</b>	<b>365,501</b>	<b>8.1%</b>	<b>-1.6%</b>	<b>338,198</b>	<b>371,498</b>	<b>1,806,080</b>	<b>12.9%</b>	<b>1,599,111</b>

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	9,126	8.5	31.1	8,414	6,960	36,943	-21.9	47,320
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## ※ Domestic HEV sales

Segment	2012 May	YoY (%)	MoM (%)	2011 May	2012 April	'12 YTD	yoy (%)	'11 YTD
<b>Sonata (Total)</b>	<b>33,103</b>	<b>-8.6%</b>	<b>-6.8%</b>	<b>36,222</b>	<b>35,503</b>	<b>167,130</b>	<b>-5.2%</b>	<b>176,265</b>
(HEV)	1,124		11.0%	-	1,013	4,847		-
<b>Avante (Total)</b>	<b>109</b>	<b>84.7%</b>	<b>17.2%</b>	<b>59</b>	<b>93</b>	<b>501</b>	<b>-44.7%</b>	<b>906</b>
(HEV)	129	-44.6%	-10.4%	233	144	591	-49.1%	1,160
<b>Total (Sonata+Avante)</b>	<b>1,253</b>	<b>437.8%</b>	<b>8.3%</b>	<b>233</b>	<b>1,157</b>	<b>5,438</b>	<b>368.8%</b>	<b>1,160</b>