

## □ 2012 August Hyundai Motor Sales Results

Segment	2012 August	YoY (%)	MoM (%)	2011 August	2012 July	'12 YTD	yoy (%)	'11 YTD
Veloster	337	-71.5%	-28.5%	1,183	471	3,514	-52.0%	7,318
Avante	5,629	-45.3%	-44.7%	10,283	10,177	70,953	-17.6%	86,102
i30	926	501.3%	-27.0%	154	1,268	10,749	421.3%	2,062
Sonata	6,784	-21.0%	-18.4%	8,583	8,318	64,695	-4.3%	67,581
i40	613		30.7%	-	469	6,066		-
Grandeur	5,343	-1.1%	-21.3%	5,401	6,788	58,823	-22.9%	76,296
Genesis	1,066	-43.7%	-34.2%	1,894	1,620	12,043	-26.1%	16,287
Genesis Coupe	96	4.3%	-18.6%	92	118	823	-29.4%	1,165
Equus	584	-50.1%	-16.6%	1,171	700	7,033	-28.7%	9,867
<b>PC sub total</b>	<b>22,924</b>	<b>-26.3%</b>	<b>-30.8%</b>	<b>31,123</b>	<b>33,129</b>	<b>254,988</b>	<b>-9.6%</b>	<b>282,144</b>
Tucsonix	2,488	-32.3%	-29.3%	3,677	3,518	23,312	-18.9%	28,745
Santa fe	4,070	53.4%	-49.1%	2,654	7,989	36,688	110.4%	17,441
Vera Cruz	377	-32.8%	-20.3%	561	473	4,455	-14.6%	5,214
<b>RV sub total</b>	<b>6,935</b>	<b>0.6%</b>	<b>-42.1%</b>	<b>6,892</b>	<b>11,980</b>	<b>64,455</b>	<b>25.4%</b>	<b>51,400</b>
Starex	1,644	-55.4%	-67.5%	3,689	5,057	31,179	-9.0%	34,264
Porter	3,832	-47.2%	-46.3%	7,258	7,136	54,393	-18.0%	66,332
<b>LCV sub total</b>	<b>5,476</b>	<b>-50.0%</b>	<b>-55.1%</b>	<b>10,947</b>	<b>12,193</b>	<b>85,572</b>	<b>-14.9%</b>	<b>100,596</b>
Bus	180	-65.5%	-66.1%	521	531	4,942	-5.7%	5,239
Truck	435	-75.6%	-79.5%	1,781	2,122	14,061	-11.8%	15,938
<b>HCV sub total</b>	<b>615</b>	<b>-73.3%</b>	<b>-76.8%</b>	<b>2,302</b>	<b>2,653</b>	<b>19,003</b>	<b>-10.3%</b>	<b>21,177</b>
<b>Korea Total</b>	<b>35,950</b>	<b>-29.9%</b>	<b>-40.0%</b>	<b>51,264</b>	<b>59,955</b>	<b>424,018</b>	<b>-6.9%</b>	<b>455,317</b>
Korea Plant	53,333	-31.0%	-41.6%	77,305	91,308	804,220	9.0%	738,025
Overseas Plant	204,641	14.0%	13.1%	179,553	180,913	1,576,722	13.4%	1,390,184
- HMMA(US)	34,341	4.2%	35.2%	32,971	25,392	234,628	2.5%	228,871
- BHMC(China)	75,000	19.0%	17.2%	63,036	64,002	511,802	7.0%	478,525
- HMI(India)	46,820	-8.2%	-11.4%	51,012	52,845	425,279	5.4%	403,388
- HAOS(Turkey)	4,800	-37.7%	-38.4%	7,710	7,786	55,385	-5.7%	58,710
- HMMC(Czech)	25,480	95.6%	52.5%	13,024	16,706	204,623	34.8%	151,813
- HMMR(Russia)	18,200	54.2%	28.3%	11,800	14,182	145,005	110.5%	68,877
<b>Export Total</b>	<b>257,974</b>	<b>0.4%</b>	<b>-5.2%</b>	<b>256,858</b>	<b>272,221</b>	<b>2,380,942</b>	<b>11.9%</b>	<b>2,128,209</b>
<b>Grand Total</b>	<b>293,924</b>	<b>-4.6%</b>	<b>-11.5%</b>	<b>308,122</b>	<b>332,176</b>	<b>2,804,960</b>	<b>8.6%</b>	<b>2,583,526</b>

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	6,790	-22.9	-1.9	8,806	6,918	59,039	-20.8	74,510
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### ※ Domestic HEV sales

Segment	2012 August	YoY (%)	MoM (%)	2011 August	2012 July	'12 YTD	yoy (%)	'11 YTD
(HEV)	1,076	-10.3%	-35.3%	1,200	1,662	8,586	116.1%	3,974
<b>Avante (Total)</b>	<b>5,629</b>	<b>-45.3%</b>	<b>-44.7%</b>	<b>10,283</b>	<b>10,177</b>	<b>70,953</b>	<b>-17.6%</b>	<b>86,102</b>
(HEV)	81	-48.1%	-30.8%	156	117	924	-47.1%	1,746
<b>Total (Sonata+Avante)</b>	<b>1,157</b>	<b>-14.7%</b>	<b>-35.0%</b>	<b>1,356</b>	<b>1,779</b>	<b>9,510</b>	<b>66.3%</b>	<b>5,720</b>