

□ 2012 October Hyundai Motor Sales Results

Segment	2012 October			2011 October	2012 September	'12 YTD			'11 YTD
		YoY (%)	MoM (%)				yoy (%)		
Accent	2,582	11.0%	-0.5%	2,326	2,594	25,465	29.4%	19,685	
Veloster	340	-63.0%	-27.5%	918	469	4,323	-54.0%	9,394	
Avante	9,812	-22.3%	-4.8%	12,625	10,303	91,068	-17.3%	110,133	
i30	1,097	385.4%	-10.9%	226	1,231	13,077	396.3%	2,635	
Sonata	9,834	11.9%	-9.1%	8,791	10,820	85,349	-1.1%	86,323	
i40	1,241		-20.5%	542	1,561	8,868		542	
Grandeur	6,845	-20.5%	-3.4%	8,611	7,086	72,754	-20.9%	91,951	
Genesis	1,392	-8.2%	-28.5%	1,517	1,946	15,381	-20.9%	19,444	
Genesis Coupe	92	22.7%	-57.4%	75	216	1,131	-13.7%	1,310	
Equus	546	-33.3%	-9.0%	819	600	8,179	-30.0%	11,682	
PC sub total	33,781	-7.3%	-8.3%	36,450	36,826	325,595	-7.9%	353,461	
Tucsonix	3,669	11.2%	9.5%	3,299	3,350	30,331	-15.1%	35,729	
Santa fe	7,765	350.4%	25.7%	1,724	6,175	50,628	135.7%	21,484	
Vera Cruz	383	-22.0%	-19.2%	491	474	5,312	-13.7%	6,153	
RV sub total	11,817	114.3%	18.2%	5,514	9,999	86,271	36.1%	63,366	
Starex	4,219	-18.5%	823.2%	5,175	457	35,855	-18.1%	43,777	
Porter	8,649	-0.6%	11.3%	8,697	7,773	70,815	-14.4%	82,766	
LCV sub total	12,868	-7.2%	56.4%	13,872	8,230	106,670	-15.7%	126,543	
Bus	787	11.0%	46.6%	709	537	6,266	-5.4%	6,623	
Truck	2,233	-4.6%	13.5%	2,341	1,967	18,261	-10.2%	20,346	
HCV sub total	3,020	-1.0%	20.6%	3,050	2,504	24,527	-9.1%	26,969	
Korea Total	61,486	4.4%	6.8%	58,886	57,559	543,063	-4.8%	570,339	
Korea Plant	111,005	-3.0%	19.8%	114,454	92,622	1,007,847	6.4%	947,042	
Overseas Plant	239,698	27.1%	8.2%	188,549	221,562	2,039,507	14.1%	1,787,481	
- HMMMA(US)	37,200	24.6%	20.4%	29,867	30,903	303,910	5.3%	288,641	
- BHMC(China)	80,598	36.6%	-4.3%	59,015	84,188	676,746	10.8%	610,795	
- HMI(India)	58,600	21.3%	9.4%	48,322	53,557	537,502	5.5%	509,514	
- HAOS(Turkey)	7,200	-5.1%	-12.1%	7,590	8,193	70,690	-5.4%	74,725	
- HMMC(Czech)	27,400	5.3%	13.6%	26,018	24,118	256,141	27.3%	201,214	
- HMMR(Russia)	21,500	21.2%	10.9%	17,737	19,382	186,097	81.4%	102,592	
- HMB(Brazil)	7,200			-	1,221	8,421		-	
Export Total	350,703	15.7%	11.6%	303,003	314,184	3,047,354	11.4%	2,734,523	
Grand Total	412,189	13.9%	10.9%	361,889	371,743	3,590,417	8.6%	3,304,862	

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	9,612	-8.2	-2.5	10,470	9,855	78,506	-16.5	94,042
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※ Domestic HEV sales

Segment	2012 October			2011 October	2012 September	'12 YTD			'11 YTD
		YoY (%)	MoM (%)				yoy (%)		
Sonata (Total)	9,834	11.9%	-9.1%	8,791	10,820	85,349	-1.1%	86,323	
(HEV)	2,026	241.1%	-0.8%	594	2,042	12,654	131.0%	5,479	
Avante (Total)	9,812	-22.3%	-4.8%	12,625	10,303	91,068	-17.3%	110,133	
(HEV)	83	-17.0%	-27.2%	100	114	1,121	-42.4%	1,946	
Total (Sonata+Avante)	2,109	203.9%	-2.2%	694	2,156	13,775	85.5%	7,425	