

□ 2012 November Hyundai Motor Sales Results

Segment	2012			2011 November	2012 October	'12 YTD		'11 YTD
	November	YoY (%)	MoM (%)				yoy (%)	
Accent	2,683	17.5%	3.9%	2,284	2,582	28,148	28.1%	21,969
Veloster	346	-66.1%	1.8%	1,022	340	4,669	-55.2%	10,416
Avante	9,932	-4.1%	1.2%	10,354	9,812	101,000	-16.2%	120,487
i30	1,140	783.7%	3.9%	129	1,097	14,217	414.4%	2,764
Sonata	8,997	4.7%	-8.5%	8,597	9,834	94,346	-0.6%	94,920
i40	739		-40.5%	410	1,241	9,607		952
Grandeur	7,736	-1.0%	13.0%	7,816	6,845	80,490	-19.3%	99,767
Genesis	1,088	-23.1%	-21.8%	1,415	1,392	16,469	-21.0%	20,859
Genesis Coupe	59	-37.9%	-35.9%	95	92	1,190	-15.3%	1,405
Equus	390	-45.7%	-28.6%	718	546	8,569	-30.9%	12,400
PC sub total	33,110	0.8%	-2.0%	32,840	33,781	358,705	-7.1%	386,301
Tucsonix	3,833	4.1%	4.5%	3,683	3,669	34,164	-13.3%	39,412
Santa fe	8,122	266.5%	4.6%	2,216	7,765	58,750	147.9%	23,700
Vera Cruz	345	-48.6%	-9.9%	671	383	5,657	-17.1%	6,824
RV sub total	12,300	87.2%	4.1%	6,570	11,817	98,571	40.9%	69,936
Starex	5,338	24.1%	26.5%	4,301	4,219	41,193	-14.3%	48,078
Porter	8,360	0.5%	-3.3%	8,316	8,649	79,175	-13.1%	91,082
LCV sub total	13,698	8.6%	6.5%	12,617	12,868	120,368	-13.5%	139,160
Bus	570	-14.2%	-27.6%	664	787	6,836	-6.2%	7,287
Truck	1,930	-5.4%	-13.6%	2,041	2,233	20,191	-9.8%	22,387
HCV sub total	2,500	-7.6%	-17.2%	2,705	3,020	27,027	-8.9%	29,674
Korea Total	61,608	12.6%	0.2%	54,732	61,486	604,671	-3.3%	625,071
Korea Plant	117,668	0.3%	6.0%	117,330	111,005	1,125,515	5.7%	1,064,372
Overseas Plant	241,089	18.5%	0.6%	203,532	239,714	2,280,606	14.5%	1,991,013
- HMMMA(US)	32,618	14.8%	-12.3%	28,415	37,205	336,533	6.1%	317,056
- BHMC(China)	90,888	39.7%	12.8%	65,080	80,598	767,634	13.6%	675,875
- HMI(India)	55,762	-2.3%	-5.1%	57,071	58,784	593,448	4.7%	566,585
- HAOS(Turkey)	8,508	15.1%	14.0%	7,391	7,461	79,459	-3.2%	82,116
- HMMC(Czech)	24,950	-12.5%	-9.0%	28,526	27,424	281,115	22.4%	229,740
- HMMR(Russia)	19,559	14.7%	-7.4%	17,049	21,126	205,282	71.6%	119,641
- HMB(Brazil)	8,804			-	7,116	17,135		-
Export Total	358,757	11.8%	2.3%	320,862	350,719	3,406,121	11.5%	3,055,385
Grand Total	420,365	11.9%	2.0%	375,594	412,205	4,010,792	9.0%	3,680,456

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	11,376	8.8	18.4	10,456	9,612	89,882	-14.0	104,498
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※ Domestic HEV sales

Segment	2012			2011 November	2012 October	'12 YTD		'11 YTD
	November	YoY (%)	MoM (%)				yoy (%)	
Sonata (Total)	8,997	4.7%	-8.5%	8,597	9,834	94,346	-0.6%	94,920
(HEV)	1,913	85.5%	-5.6%	1,031	2,026	14,567	123.8%	6,510
Avante (Total)	9,932	-4.1%	1.2%	10,354	9,812	101,000	-16.2%	120,487
(HEV)	94	-7.8%	13.3%	102	83	1,215	-40.7%	2,048
Total (Sonata+Avante)	2,007	77.1%	-4.8%	1,133	2,109	15,782	84.4%	8,558