

2012 December Hyundai Motor Sales Results

Segment	2012			2011 December	2012 November	'12 YTD		'11 YTD
	December	YoY (%)	MoM (%)				yoy (%)	
Accent	2,382	21.3%	-11.2%	1,964	2,683	30,530	27.7%	23,902
Veloster	310	-41.5%	-10.4%	530	346	4,979	-54.5%	10,946
Avante	10,290	-2.0%	3.6%	10,500	9,932	111,290	-15.0%	130,987
i30	1,181	-26.1%	3.6%	1,599	1,140	15,398	252.9%	4,363
Sonata	9,648	5.3%	7.2%	9,160	8,997	103,994	-0.1%	104,080
i40	734		-0.7%	344	739	10,341		1,296
Grandeur	8,030	2.7%	3.8%	7,817	7,736	88,520	-17.7%	107,584
Genesis	1,607	-27.9%	47.7%	2,229	1,088	18,076	-21.7%	23,088
Genesis Coupe	72	-55.8%	22.0%	163	59	1,262	-19.5%	1,568
Equus	748	-31.3%	91.8%	1,089	390	9,317	-30.9%	13,489
PC sub total	35,002	-1.1%	5.7%	35,395	33,110	393,707	-6.6%	421,696
Tucsonix	3,572	-5.4%	-6.8%	3,776	3,833	37,736	-12.6%	43,188
Santa fe	9,632	302.0%	18.6%	2,396	8,122	68,382	162.0%	26,096
Vera Cruz	232	-67.1%	-32.8%	706	345	5,889	-21.8%	7,530
RV sub total	13,436	95.3%	9.2%	6,878	12,300	112,007	45.8%	76,814
Starex	4,132	-20.0%	-22.6%	5,164	5,338	45,325	-14.9%	53,242
Porter	8,133	-2.8%	-2.7%	8,371	8,360	87,308	-12.2%	99,453
LCV sub total	12,265	-9.4%	-10.5%	13,535	13,698	132,633	-13.1%	152,695
Bus	524	-30.0%	-8.1%	749	570	7,360	-8.4%	8,039
Truck	1,879	-3.2%	-2.6%	1,942	1,930	22,070	-9.3%	24,326
HCV sub total	2,403	-10.7%	-3.9%	2,691	2,500	29,430	-9.1%	32,365
Korea Total	63,106	7.9%	2.4%	58,499	61,608	667,777	-2.3%	683,570
Korea Plant	109,556	-15.1%	-6.9%	128,971	117,668	1,235,071	3.5%	1,193,343
Overseas Plant	218,490	18.9%	-9.4%	183,790	241,092	2,499,099	14.9%	2,174,803
- HMMMA(US)	24,631	14.7%	-24.5%	21,479	32,621	361,167	6.7%	338,535
- BHMC(China)	88,361	38.2%	-2.8%	63,925	90,888	855,995	15.7%	739,800
- HMI(India)	47,833	-2.5%	-14.2%	49,050	55,762	641,281	4.2%	615,635
- HAOS(Turkey)	6,419	-30.0%	-24.6%	9,176	8,508	85,878	-5.9%	91,292
- HMMC(Czech)	21,898	0.5%	-12.2%	21,791	24,950	303,013	20.5%	251,531
- HMMR(Russia)	19,316	5.2%	-1.2%	18,369	19,559	224,598	62.7%	138,010
- HMB(Brazil)	10,032			-	8,804	27,167		
Export Total	328,046	4.9%	-8.6%	312,761	358,760	3,734,170	10.9%	3,368,146
Grand Total	391,152	5.4%	-7.0%	371,260	420,368	4,401,947	8.6%	4,051,716

Note) Overseas Production / Sales portion is composed of HMI(India), HAOS(Turkey), BHMC(China), HMMMA(US), HMMR(Russia) and HMMC(Czech) production/sales units

CKD	9,738	0.5	1.3	9,694	9,612	97,856	-14.3	114,192
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※ Domestic HEV sales

Segment	2012			2011 December	2012 November	'12 YTD		'11 YTD
	December	YoY (%)	MoM (%)				yoy (%)	
Sonata (Total)	9,648	5.3%	7.2%	9,160	8,997	103,994	-0.1%	104,080
(HEV)	2,143	213.8%	12.0%	683	1,913	16,710	132.3%	7,193
Avante (Total)	10,290	-2.0%	3.6%	10,500	9,932	111,290	-15.0%	130,987
(HEV)	79	36.2%	-16.0%	58	94	1,294	-38.6%	2,106
Total (Sonata+Avante)	2,222	199.9%	10.7%	741	2,007	18,004	93.6%	9,299