

□ 2013 January Hyundai Motor Sales Results

Segment	2013	YoY (%)	MoM (%)	2012	2012	'13 YTD	yoy (%)	'12 YTD
	January							
Accent	2,077	18.8%	-12.8%	1,749	2,382	2,077	18.8%	1,749
Veloster	166	-58.1%	-46.5%	396	310	166	-58.1%	396
Avante	6,086	-16.1%	-40.9%	7,255	10,290	6,086	-16.1%	7,255
i30	763	-55.7%	-35.4%	1,723	1,181	763	-55.7%	1,723
Sonata	7,031	-7.7%	-27.1%	7,619	9,648	7,031	-7.7%	7,619
i40	299	-45.0%	-59.3%	544	734	299	-45.0%	544
Grandeur	8,027	14.9%	0.0%	6,984	8,030	8,027	14.9%	6,984
Genesis	1,152	-26.5%	-28.3%	1,567	1,607	1,152	-26.5%	1,567
Genesis Coupe	25	-74.2%	-65.3%	97	72	25	-74.2%	97
Equus	1,265	32.5%	69.1%	955	748	1,265	32.5%	955
PC sub total	26,891	-6.9%	-23.2%	28,889	35,002	26,891	-6.9%	28,889
Tucsonix	2,341	-29.8%	-34.5%	3,335	3,572	2,341	-29.8%	3,335
Santa fe	6,563	250.6%	-31.9%	1,872	9,632	6,563	250.6%	1,872
Vera Cruz	355	-15.7%	53.0%	421	232	355	-15.7%	421
RV sub total	9,259	64.5%	-31.1%	5,628	13,436	9,259	64.5%	5,628
Starex	4,251	66.3%	2.9%	2,556	4,132	4,251	66.3%	2,556
Porter	7,805	31.6%	-4.0%	5,933	8,133	7,805	31.6%	5,933
LCV sub total	12,056	42.0%	-1.7%	8,489	12,265	12,056	42.0%	8,489
Bus	553	-12.5%	5.5%	632	524	553	-12.5%	632
Truck	1,452	-6.2%	-22.7%	1,548	1,879	1,452	-6.2%	1,548
HCV sub total	2,005	-8.0%	-16.6%	2,180	2,403	2,005	-8.0%	2,180
Korea Total	50,211	11.1%	-20.4%	45,186	63,106	50,211	11.1%	45,186
Korea Plant	110,116	23.9%	0.5%	88,891	109,556	110,116	23.9%	88,891
Overseas Plant	252,393	33.6%	15.5%	188,945	218,489	252,393	33.6%	188,945
US (HMMA)	33,500	22.2%	36.0%	27,423	24,630	33,500	22.2%	27,423
China (BHMC)	107,888	74.0%	22.1%	61,988	88,361	107,888	74.0%	61,988
India (HMI)	51,700	3.6%	8.1%	49,901	47,833	51,700	3.6%	49,901
Czech (HMMC)	24,400	-12.6%	11.4%	27,917	21,898	24,400	-12.6%	27,917
Turkey (HAOS)	2,500	-55.7%	-61.1%	5,649	6,419	2,500	-55.7%	5,649
Russia (HMR)	17,700	10.2%	-8.4%	16,067	19,316	17,700	10.2%	16,067
Brazil (HMB)	11,200		11.6%	-	10,032	11,200		-
China (CHMC)	3,505			-	-	3,505		-
Export Total	362,509	30.5%	10.5%	277,836	328,045	362,509	30.5%	277,836
Grand Total	412,720	27.8%	5.5%	323,022	391,151	412,720	27.8%	323,022

CKD	8,964	67.1	-7.9	5,364	9,738	8,964	67.1	5,364
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※ Domestic HEV sales

Segment	2013	YoY (%)	MoM (%)	2012년	2012	'13 YTD	yoy (%)	'12 YTD
	January							
Sonata (Total)	7,031	-7.7%	-27.1%	7,619	9,648	7,031	-7.7%	7,619
(HEV)	1,053	54.9%	-50.9%	680	2,143	1,053	54.9%	680
Avante (Total)	6,086	-16.1%	-40.9%	7,255	10,290	6,086	-16.1%	7,255
(HEV)	67	-29.5%	-15.2%	95	79	67	-29.5%	95
Total (Sonata+Avante)	1,120	44.5%	-49.6%	775	2,222	1,120	44.5%	775