

# 2013 February Hyundai Motor Sales Results

Segment	2013 February	YoY (%)	MoM (%)	2012 February	2012 January	'13 YTD	yoy (%)	'12 YTD
Accent	1,923	-18.9%	-7.4%	2,371	2,077	4,000	-2.9%	4,120
Veloster	223	-31.6%	34.3%	326	166	389	-46.1%	722
Avante	6,853	-26.4%	12.6%	9,305	6,086	12,939	-21.9%	16,560
i30	776	-40.0%	1.7%	1,293	763	1,539	-49.0%	3,016
Sonata	6,787	-11.2%	-3.5%	7,640	7,031	13,818	-9.4%	15,259
i40	306	-81.4%	2.3%	1,641	299	605	-72.3%	2,185
Grandeur	7,293	-21.9%	-9.1%	9,337	8,027	15,320	-6.1%	16,321
Genesis	942	-38.8%	-18.2%	1,540	1,152	2,094	-32.6%	3,107
Genesis Coupe	29	-68.5%	16.0%	92	25	54	-71.4%	189
Equus	1,115	9.9%	-11.9%	1,015	1,265	2,380	20.8%	1,970
<b>PC sub total</b>	<b>26,247</b>	<b>-24.1%</b>	<b>-2.4%</b>	<b>34,560</b>	<b>26,891</b>	<b>53,138</b>	<b>-16.3%</b>	<b>63,449</b>
Tucsonix	2,633	-4.4%	12.5%	2,754	2,341	4,974	-18.3%	6,089
Santa fe	5,871	340.4%	-10.5%	1,333	6,563	12,434	288.0%	3,205
Vera Cruz	296	-69.9%	-16.6%	985	355	651	-53.7%	1,406
<b>RV sub total</b>	<b>8,800</b>	<b>73.5%</b>	<b>-5.0%</b>	<b>5,072</b>	<b>9,259</b>	<b>18,059</b>	<b>68.8%</b>	<b>10,700</b>
Starex	3,480	-13.7%	-18.1%	4,034	4,251	7,731	17.3%	6,590
Porter	6,860	-7.8%	-12.1%	7,437	7,805	14,665	9.7%	13,370
<b>LCV sub total</b>	<b>10,340</b>	<b>-9.9%</b>	<b>-14.2%</b>	<b>11,471</b>	<b>12,056</b>	<b>22,396</b>	<b>12.2%</b>	<b>19,960</b>
Bus	714	-10.8%	29.1%	800	553	1,267	-11.5%	1,432
Truck	1,388	-20.4%	-4.4%	1,744	1,452	2,840	-13.7%	3,292
<b>HCV sub total</b>	<b>2,102</b>	<b>-17.4%</b>	<b>4.8%</b>	<b>2,544</b>	<b>2,005</b>	<b>4,107</b>	<b>-13.1%</b>	<b>4,724</b>
<b>Korea Total</b>	<b>47,489</b>	<b>-11.5%</b>	<b>-5.4%</b>	<b>53,647</b>	<b>50,211</b>	<b>97,700</b>	<b>-1.1%</b>	<b>98,833</b>
Korea Plant	93,844	-19.0%	-14.8%	115,890	110,116	203,960	-0.4%	204,781
Overseas Plant	225,113	17.6%	-10.9%	191,442	252,578	477,691	25.6%	380,387
US (HMMA)	32,640	13.7%	0.9%	28,715	32,355	64,995	15.8%	56,138
China (BHMC)	69,328	17.3%	-35.7%	59,080	107,888	177,216	46.4%	121,068
India (HMI)	54,665	5.4%	5.1%	51,855	52,024	106,689	4.8%	101,756
Czech (HMMC)	25,620	-3.7%	4.9%	26,609	24,420	50,040	-8.2%	54,526
Turkey (HAOS)	8,229	31.3%	181.2%	6,269	2,926	11,155	-6.4%	11,918
Russia (HMR)	18,754	-0.8%	5.8%	18,914	17,726	36,480	4.3%	34,981
Brazil (HMB)	11,571	-	-1.4%	-	11,734	23,305	-	-
China (CHMC)	4,306	-	22.9%	-	3,505	7,811	-	-
<b>Export Total</b>	<b>318,957</b>	<b>3.8%</b>	<b>-12.1%</b>	<b>307,332</b>	<b>362,694</b>	<b>681,651</b>	<b>16.5%</b>	<b>585,168</b>
<b>Grand Total</b>	<b>366,446</b>	<b>1.5%</b>	<b>-11.3%</b>	<b>360,979</b>	<b>412,905</b>	<b>779,351</b>	<b>13.9%</b>	<b>684,001</b>

CKD	6,468	-16.1	-27.8	7,711	8,964	15,432	18.0	13,075
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## ※ Domestic HEV sales

Segment	2013 February	YoY (%)	MoM (%)	2012 February	2012 January	'13 YTD	yoy (%)	'12 YTD
<b>Sonata (Total)</b>	<b>6,787</b>	<b>-11.2%</b>	<b>-3.5%</b>	<b>7,640</b>	<b>7,031</b>	<b>13,818</b>	<b>-9.4%</b>	<b>15,259</b>
(HEV)	910	33.8%	-13.6%	680	1,053	1,963	14.9%	1,709
<b>Avante (Total)</b>	<b>6,853</b>	<b>-26.4%</b>	<b>12.6%</b>	<b>9,305</b>	<b>6,086</b>	<b>12,939</b>	<b>-21.9%</b>	<b>16,560</b>
(HEV)	37	-61.1%	-44.8%	95	67	104	-38.8%	170
<b>Total (Sonata+Avante)</b>	<b>947</b>	<b>22.2%</b>	<b>-15.4%</b>	<b>775</b>	<b>1,120</b>	<b>2,067</b>	<b>10.0%</b>	<b>1,879</b>