

□ 2013 March Hyundai Motor Sales Results

| Segment | 2013 March | 2013 | | 2012 March | 2012 February | '13 YTD | 2012 | |
|----------------------|----------------|---------------|--------------|----------------|----------------|------------------|---------------|------------------|
| | | YoY (%) | MoM (%) | | | | March | February |
| Accent | 2,533 | -10.9% | 31.7% | 2,843 | 1,923 | 6,533 | -6.2% | 6,963 |
| Veloster | 190 | -44.6% | -14.8% | 343 | 223 | 579 | -45.6% | 1,065 |
| Avante | 8,346 | -18.3% | 21.8% | 10,210 | 6,853 | 21,285 | -20.5% | 26,770 |
| i30 | 1,045 | -31.9% | 34.7% | 1,535 | 776 | 2,584 | -43.2% | 4,551 |
| Sonata | 8,102 | -4.3% | 19.4% | 8,469 | 6,787 | 21,920 | -7.6% | 23,728 |
| i40 | 531 | -47.9% | 73.5% | 1,019 | 306 | 1,136 | -64.5% | 3,204 |
| Grandeur | 7,966 | -0.7% | 9.2% | 8,019 | 7,293 | 23,286 | -4.3% | 24,340 |
| Genesis | 1,211 | -22.4% | 28.6% | 1,560 | 942 | 3,305 | -29.2% | 4,667 |
| Genesis Coupe | 34 | -69.1% | 17.2% | 110 | 29 | 88 | -70.6% | 299 |
| Equus | 1,472 | 52.2% | 32.0% | 967 | 1,115 | 3,852 | 31.2% | 2,937 |
| PC sub total | 31,430 | -10.4% | 19.7% | 35,075 | 26,247 | 84,568 | -14.2% | 98,524 |
| Tucsonix | 3,024 | -3.1% | 14.8% | 3,120 | 2,633 | 7,998 | -13.2% | 9,209 |
| Santa fe | 7,048 | 370.8% | 20.0% | 1,497 | 5,871 | 19,482 | 314.3% | 4,702 |
| Max Cruz | 280 | #DIV/0! | #DIV/0! | - | - | 280 | #DIV/0! | - |
| Vera Cruz | 363 | -60.5% | 22.6% | 919 | 296 | 1,014 | -56.4% | 2,325 |
| RV sub total | 10,715 | 93.6% | 21.8% | 5,536 | 8,800 | 28,774 | 77.2% | 16,236 |
| Starex | 4,467 | -0.7% | 28.4% | 4,498 | 3,480 | 12,198 | 10.0% | 11,088 |
| Porter | 7,234 | -10.7% | 5.5% | 8,105 | 6,860 | 21,899 | 2.0% | 21,475 |
| LCV sub total | 11,701 | -7.2% | 13.2% | 12,603 | 10,340 | 34,097 | 4.7% | 32,563 |
| Bus | 620 | -23.4% | -13.2% | 809 | 714 | 1,887 | -15.8% | 2,241 |
| Truck | 1,590 | -20.5% | 14.6% | 1,999 | 1,388 | 4,430 | -16.3% | 5,291 |
| HCV sub total | 2,210 | -21.3% | 5.1% | 2,808 | 2,102 | 6,317 | -16.1% | 7,532 |
| Korea Total | 56,056 | 0.1% | 18.0% | 56,022 | 47,489 | 153,756 | -0.7% | 154,855 |
| Korea Plant | 86,633 | -28.0% | -7.7% | 120,337 | 93,844 | 290,593 | -10.6% | 325,118 |
| Overseas Plant | 245,850 | 17.8% | 9.2% | 208,721 | 225,113 | 723,541 | 22.8% | 589,108 |
| US (HMMA) | 32,850 | 12.1% | 0.6% | 29,307 | 32,640 | 97,845 | 14.5% | 85,445 |
| China (BHMC) | 83,000 | 29.3% | 19.7% | 64,189 | 69,328 | 260,216 | 40.5% | 185,257 |
| India (HMI) | 56,000 | -5.5% | 2.4% | 59,229 | 54,665 | 162,689 | 1.1% | 160,985 |
| Czech (HMMC) | 25,600 | -9.0% | -0.1% | 28,123 | 25,620 | 75,640 | -8.5% | 82,649 |
| Turkey (HAOS) | 8,300 | -0.3% | 0.9% | 8,323 | 8,229 | 19,455 | -3.9% | 20,241 |
| Russia (HMR) | 19,500 | -0.3% | 4.0% | 19,550 | 18,754 | 55,980 | 2.7% | 54,531 |
| Brazil (HMB) | 12,700 | - | 9.8% | - | 11,571 | 36,005 | - | - |
| China (CHMC) | 7,900 | - | 83.5% | - | 4,306 | 15,711 | - | - |
| Export Total | 332,483 | 1.0% | 4.2% | 329,058 | 318,957 | 1,014,134 | 10.9% | 914,226 |
| Grand Total | 388,539 | 0.9% | 6.0% | 385,080 | 366,446 | 1,167,890 | 9.2% | 1,069,081 |

| | | | | | | | | |
|-----|-------|------|------|-------|-------|--------|-----|--------|
| CKD | 7,446 | -4.3 | 15.1 | 7,782 | 6,468 | 22,878 | 9.7 | 20,857 |
|-----|-------|------|------|-------|-------|--------|-----|--------|

※ Domestic HEV sales

| Segment | 2013 March | 2013 | | 2012년 March | 2012 February | '13 YTD | 2012 | |
|------------------------------|--------------|---------------|--------------|---------------|---------------|---------------|---------------|---------------|
| | | YoY (%) | MoM (%) | | | | March | February |
| Sonata (Total) | 8,102 | -4.3% | 19.4% | 8,469 | 6,787 | 21,920 | -7.6% | 23,728 |
| (HEV) | 1,302 | 30.1% | 43.1% | 1,001 | 910 | 3,265 | 20.5% | 2,710 |
| Avante (Total) | 8,346 | -18.3% | 21.8% | 10,210 | 6,853 | 21,285 | -20.5% | 26,770 |
| (HEV) | 83 | -43.9% | 124.3% | 148 | 37 | 187 | -41.2% | 318 |
| Total (Sonata+Avante) | 1,385 | 20.5% | 46.3% | 1,149 | 947 | 3,452 | 14.0% | 3,028 |