

## □ 2013 July Hyundai Motor Sales Results

Segment	2013 July	YoY (%)	MoM (%)	2012 July	2012 June	'13 YTD	yoy (%)	'12 YTD
Accent	2,707	-15.4%	-2.5%	3,200	2,775	18,043	-3.7%	18,743
Veloster	248	-47.3%	3.8%	471	239	1,844	-42.0%	3,177
Avante	7,874	-22.6%	11.7%	10,177	7,051	52,424	-19.7%	65,324
i30	921	-27.4%	34.1%	1,268	687	6,169	-37.2%	9,823
Sonata	7,763	-6.7%	5.4%	8,318	7,365	54,143	-6.5%	57,911
i40	721	53.7%	30.4%	469	553	3,747	-31.3%	5,453
Grandeur	8,140	19.9%	4.7%	6,788	7,774	54,696	2.3%	53,480
Genesis	1,037	-36.0%	15.9%	1,620	895	7,546	-31.3%	10,977
Genesis Coupe	38	-67.8%	35.7%	118	28	252	-65.3%	727
Equus	1,238	76.9%	13.0%	700	1,096	8,385	30.0%	6,449
PC sub total	30,687	-7.4%	7.8%	33,129	28,463	207,249	-10.7%	232,064
Tucsonix	5,872	66.9%	38.7%	3,518	4,233	24,865	19.4%	20,824
Santa fe	7,657	-4.2%	1.3%	7,989	7,558	49,340	51.3%	32,618
Max Cruz	1,610	#DIV/0!	17.9%	-	1,366	4,941	#DIV/0!	-
Vera Cruz	437	-7.6%	22.1%	473	358	2,561	-37.2%	4,078
RV sub total	15,576	30.0%	15.2%	11,980	13,515	81,707	42.0%	57,520
Starex	3,601	-28.8%	10.8%	5,057	3,249	27,241	-7.8%	29,535
Porter	7,778	9.0%	-8.4%	7,136	8,491	54,449	7.7%	50,561
LCV sub total	11,379	-6.7%	-3.1%	12,193	11,740	81,690	2.0%	80,096
Bus	632	19.0%	0.3%	531	630	4,473	-6.1%	4,762
Truck	1,028	-51.6%	-14.3%	2,122	1,200	9,794	-28.1%	13,626
HCV sub total	1,660	-37.4%	-9.3%	2,653	1,830	14,267	-22.4%	18,388
<b>Korea Total</b>	<b>59,302</b>	<b>-1.1%</b>	<b>6.8%</b>	<b>59,955</b>	<b>55,548</b>	<b>384,913</b>	<b>-0.8%</b>	<b>388,068</b>
Korea Plant	94,058	3.0%	-13.8%	91,308	109,120	684,856	-8.8%	750,887
Overseas Plant	209,891	16.0%	-13.1%	180,913	241,497	1,679,079	22.4%	1,372,081
US (HMMA)	28,900	13.8%	-15.0%	25,392	34,000	235,881	17.8%	200,287
China (BHMC)	75,009	17.2%	-9.1%	64,002	82,500	585,851	34.1%	436,802
India (HMI)	48,700	-7.8%	-10.9%	52,845	54,665	380,300	0.5%	378,459
Czech (HMMC)	18,668	11.7%	-29.1%	16,706	26,336	174,151	-2.8%	179,143
Turkey (HAOS)	7,400	-5.0%	-13.7%	7,786	8,570	52,943	4.7%	50,585
Russia (HMR)	14,564	2.7%	-20.5%	14,182	18,316	127,575	0.6%	126,805
Brazil (HMB)	13,800		-1.8%		14,060	92,000		
China (CHMC)	2,850		-6.6%		3,050	30,378		
Export Total	303,949	11.7%	-13.3%	272,221	350,617	2,363,935	11.4%	2,122,968
<b>Grand Total</b>	<b>363,251</b>	<b>9.4%</b>	<b>-10.6%</b>	<b>332,176</b>	<b>406,165</b>	<b>2,748,848</b>	<b>9.5%</b>	<b>2,511,036</b>

CKD	7,590	9.4	16.9	6,918	6,492	47,046	-10.0	52,249
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### ※ Domestic HEV sales

Segment	2013 July	YoY (%)	MoM (%)	2012년 July	2012 June	'13 YTD	yoy (%)	'12 YTD
Sonata (Total)	7,763	-6.7%	5.4%	8,318	7,365	54,143	-6.5%	57,911
(HEV)	1,422	-14.4%	7.8%	1,662	1,319	8,567	14.1%	7,510
Avante (Total)	7,874	-22.6%	11.7%	10,177	7,051	52,424	-19.7%	65,324
(HEV)	43	-63.2%	-30.6%	117	62	402	-52.3%	843
Total (Sonata+Avante)	1,465	-17.7%	6.1%	1,779	1,381	8,969	7.4%	8,353