

□ 2013 September Hyundai Motor Sales Results

Segment	2013	YoY (%)	MoM (%)	2012	2013	'13 YTD	yoy (%)	'12 YTD
	September							
Accent	2,197	-15.3%	-17.1%	2,594	2,650	22,890	0.0%	22,883
Veloster	301	-35.8%	14.4%	469	263	2,408	-39.5%	3,983
Avante	9,185	-10.9%	16.2%	10,303	7,905	69,514	-14.5%	81,256
i30	921	-25.2%	12.3%	1,231	820	7,910	-34.0%	11,980
Sonata	6,781	-37.3%	-8.2%	10,820	7,389	68,313	-9.5%	75,515
i40	430	-72.5%	-38.7%	1,561	702	4,879	-36.0%	7,627
Grandeur	5,651	-20.3%	-12.5%	7,086	6,457	66,804	1.4%	65,909
Genesis	858	-55.9%	7.4%	1,946	799	9,203	-34.2%	13,989
Genesis Coupe	28	-87.0%	-12.5%	216	32	312	-70.0%	1,039
Equus	796	32.7%	-18.9%	600	981	10,162	33.1%	7,633
PC sub total	27,148	-26.3%	-3.0%	36,826	27,998	262,395	-10.1%	291,814
Tucsonix	2,829	-15.6%	-17.0%	3,350	3,409	31,103	16.7%	26,662
Santa fe	5,268	-14.7%	8.9%	6,175	4,839	59,447	38.7%	42,863
Max Cruz	332	#DIV/0!	-59.1%	-	811	6,084	#DIV/0!	-
Vera Cruz	483	1.9%	19.9%	474	403	3,447	-30.1%	4,929
RV sub total	8,912	-10.9%	-5.8%	9,999	9,462	100,081	34.4%	74,454
Starex	2,918	538.5%	13.5%	457	2,571	32,730	3.5%	31,636
Porter	5,629	-27.6%	-10.5%	7,773	6,287	66,365	6.8%	62,166
LCV sub total	8,547	3.9%	-3.5%	8,230	8,858	99,095	5.6%	93,802
Bus	479	-10.8%	0.2%	537	478	5,430	-0.9%	5,479
Truck	1,171	-40.5%	32.5%	1,967	884	11,849	-26.1%	16,028
HCV sub total	1,650	-34.1%	21.1%	2,504	1,362	17,279	-19.7%	21,507
Korea Total	46,257	-19.6%	-3.0%	57,559	47,680	478,850	-0.6%	481,577
Korea Plant	68,086	-26.5%	-20.4%	92,622	85,588	838,530	-6.5%	896,842
Overseas Plant	249,627	12.7%	1.3%	221,562	246,545	2,175,325	20.9%	1,799,803
US (HMMA)	31,900	3.2%	-17.4%	30,903	38,623	306,412	14.9%	266,710
China (BHMC)	91,010	8.1%	8.3%	84,188	84,055	760,916	27.6%	596,148
India (HMI)	51,417	-4.0%	-1.7%	53,557	52,319	484,040	1.1%	478,902
Czech (HMMC)	27,300	13.2%	2.6%	24,118	26,601	228,052	-0.3%	228,741
Turkey (HAOS)	9,000	9.8%	57.7%	8,193	5,707	67,699	6.6%	63,490
Russia (HMR)	20,500	5.8%	8.0%	19,382	18,980	167,055	1.5%	164,597
Brazil (HMB)	15,500		-10.2%	1,221	17,260	124,773		1,215
China (CHMC)	3,000		0.0%	-	3,000	36,378		-
Export Total	317,713	1.1%	-4.3%	314,184	332,133	3,013,855	11.8%	2,696,645
Grand Total	363,970	-2.1%	-4.2%	371,743	379,813	3,492,705	9.9%	3,178,222

CKD	6,144	-37.7	-7.7	9,855	6,654	59,844	-13.1	68,894
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※ Domestic HEV sales

Segment	2013	YoY (%)	MoM (%)	2012년	2013	'13 YTD	yoy (%)	'12 YTD
	September							
Sonata (Total)	6,781	-37.3%	-8.2%	10,820	7,389	68,313	-9.5%	75,515
(HEV)	1,103	-46.0%	5.4%	2,042	1,046	10,716	0.8%	10,628
Avante (Total)	9,185	-10.9%	16.2%	10,303	7,905	69,514	-14.5%	81,256
(HEV)	37	-67.5%	-22.9%	114	48	487	-53.1%	1,038
Total (Sonata+Avante)	1,140	-47.1%	4.2%	2,156	1,094	11,203	-4.0%	11,666