

## □ 2013 October Hyundai Motor Sales Results

Segment	2013 October	YoY (%)	MoM (%)	2012 October	2013 September	'13 YTD	yoy (%)	'12 YTD
	Accent	1,958	-24.2%	-10.9%	2,582	2,197	24,848	-2.4%
Veloster	251	-26.2%	-16.6%	340	301	2,659	-38.5%	4,323
Avante	8,521	-13.2%	-7.2%	9,812	9,185	78,035	-14.3%	91,068
i30	741	-32.5%	-19.5%	1,097	921	8,651	-33.8%	13,077
Sonata	7,452	-24.2%	9.9%	9,834	6,781	75,765	-11.2%	85,349
i40	523	-57.9%	21.6%	1,241	430	5,402	-39.1%	8,868
Grandeur	8,115	18.6%	43.6%	6,845	5,651	74,919	3.0%	72,754
Genesis	1,061	-23.8%	23.7%	1,392	858	10,264	-33.3%	15,381
Genesis Coupe	29	-68.5%	3.6%	92	28	341	-69.8%	1,131
Equus	1,028	88.3%	29.1%	546	796	11,190	36.8%	8,179
PC sub total	29,679	-12.1%	9.3%	33,781	27,148	292,074	-10.3%	325,595
Tucsonix	4,029	9.8%	42.4%	3,669	2,829	35,132	15.8%	30,331
Santa fe	6,741	-13.2%	28.0%	7,765	5,268	66,188	30.7%	50,628
Max Cruz	390	#DIV/0!	17.5%	-	332	6,474	#DIV/0!	-
Vera Cruz	1,015	165.0%	110.1%	383	483	4,462	-16.0%	5,312
RV sub total	12,175	3.0%	36.6%	11,817	8,912	112,256	30.1%	86,271
Starex	3,281	-22.2%	12.4%	4,219	2,918	36,011	0.4%	35,855
Porter	9,085	5.0%	61.4%	8,649	5,629	75,450	6.5%	70,815
LCV sub total	12,366	-3.9%	44.7%	12,868	8,547	111,461	4.5%	106,670
Bus	808	2.7%	68.7%	787	479	6,238	-0.4%	6,266
Truck	2,525	13.1%	115.6%	2,233	1,171	14,374	-21.3%	18,261
HCV sub total	3,333	10.4%	102.0%	3,020	1,650	20,612	-16.0%	24,527
<b>Korea Total</b>	<b>57,553</b>	<b>-6.4%</b>	<b>24.4%</b>	<b>61,486</b>	<b>46,257</b>	<b>536,403</b>	<b>-1.2%</b>	<b>543,063</b>
Korea Plant	114,416	3.1%	68.0%	111,005	68,086	952,946	-5.4%	1,007,847
Overseas Plant	244,950	2.2%	-2.0%	239,714	249,994	2,420,642	18.7%	2,039,517
US (HMMA)	36,500	-1.9%	14.3%	37,205	31,931	342,943	12.8%	303,915
China (BHMC)	80,000	-0.7%	-12.1%	80,598	91,010	840,916	24.3%	676,746
India (HMI)	48,700	-17.2%	-5.3%	58,784	51,417	532,740	-0.9%	537,686
Czech (HMMC)	28,800	5.0%	4.9%	27,424	27,454	257,006	0.3%	256,165
Turkey (HAOS)	9,950	33.4%	8.4%	7,461	9,182	77,831	9.7%	70,951
Russia (HMMR)	21,600	2.2%	5.4%	21,126	20,495	188,650	1.6%	185,723
Brazil (HMB)	16,400		5.8%	7,116	15,505	141,178		8,331
China (CHMC)	3,000		0.0%	-	3,000	39,378		-
Export Total	359,366	2.5%	13.0%	350,719	318,080	3,373,588	10.7%	3,047,364
<b>Grand Total</b>	<b>416,919</b>	<b>1.1%</b>	<b>14.4%</b>	<b>412,205</b>	<b>364,337</b>	<b>3,909,991</b>	<b>8.9%</b>	<b>3,590,427</b>

CKD	10,236	6.5	66.6	9,612	6,144	70,080	-10.7	78,506
-----	--------	-----	------	-------	-------	--------	-------	--------

### ※ Domestic HEV sales

Segment	2013 October	YoY (%)	MoM (%)	2012년 October	2013 September	'13 YTD	yoy (%)	'12 YTD
	Sonata (Total)	7,452	-24.2%	9.9%	9,834	6,781	75,765	-11.2%
(HEV)	1,214	-40.1%	10.1%	2,026	1,103	11,930	-5.7%	12,654
Avante (Total)	8,521	-13.2%	-7.2%	9,812	9,185	78,035	-14.3%	91,068
(HEV)	35	-57.8%	-5.4%	83	37	522	-53.4%	1,121
Total (Sonata+Avante)	1,249	-40.8%	9.6%	2,109	1,140	12,452	-9.6%	13,775