

□ 2013 November Hyundai Motor Sales Results

Segment	2013	YoY (%)	MoM (%)	2012	2013	'13 YTD	yoy (%)	'12 YTD
	November							
Accent	2,343	-12.7%	19.7%	2,683	1,958	27,191	-3.4%	28,148
Veloster	239	-30.9%	-4.8%	346	251	2,898	-37.9%	4,669
Avante	8,067	-18.8%	-5.3%	9,932	8,521	86,102	-14.8%	101,000
i30	995	-12.7%	34.3%	1,140	741	9,646	-32.2%	14,217
Sonata	7,283	-19.1%	-2.3%	8,997	7,452	83,048	-12.0%	94,346
i40	403	-45.5%	-22.9%	739	523	5,805	-39.6%	9,607
Grandeur	5,888	-23.9%	-27.4%	7,736	8,115	80,807	0.4%	80,490
Genesis	775	-28.8%	-27.0%	1,088	1,061	11,039	-33.0%	16,469
Genesis Coupe	19	-67.8%	-34.5%	59	29	360	-69.7%	1,190
Equus	784	101.0%	-23.7%	390	1,028	11,974	39.7%	8,569
PC sub total	26,796	-19.1%	-9.7%	33,110	29,679	318,870	-11.1%	358,705
Tucsonix	4,405	14.9%	9.3%	3,833	4,029	39,537	15.7%	34,164
Santa fe	7,141	-12.1%	5.9%	8,122	6,741	73,329	24.8%	58,750
Max Cruz	732	#DIV/0!	-27.9%	-	1,015	7,982	#DIV/0!	-
Vera Cruz	248	-28.1%	-36.4%	345	390	3,934	-30.5%	5,657
RV sub total	12,526	1.8%	2.9%	12,300	12,175	124,782	26.6%	98,571
Starex	3,703	-30.6%	12.9%	5,338	3,281	39,714	-3.6%	41,193
Porter	8,277	-1.0%	-8.9%	8,360	9,085	83,727	5.7%	79,175
LCV sub total	11,980	-12.5%	-3.1%	13,698	12,366	123,441	2.6%	120,368
Bus	725	27.2%	-10.3%	570	808	6,963	1.9%	6,836
Truck	2,275	17.9%	-9.9%	1,930	2,525	16,649	-17.5%	20,191
HCV sub total	3,000	20.0%	-10.0%	2,500	3,333	23,612	-12.6%	27,027
Korea Total	54,302	-11.9%	-5.6%	61,608	57,553	590,705	-2.3%	604,671
Korea Plant	106,867	-9.2%	-6.6%	117,668	114,416	1,059,813	-5.8%	1,125,515
Overseas Plant	247,364	2.6%	-0.1%	241,092	247,563	2,670,619	17.1%	2,280,609
US (HMMA)	30,406	-6.8%	-18.5%	32,621	37,311	374,160	11.2%	336,536
China (BHMC)	92,008	1.2%	15.0%	90,888	80,038	932,962	21.5%	767,634
India (HMI)	48,600	-12.8%	-3.2%	55,762	50,212	582,852	-1.8%	593,448
Czech (HMMC)	27,300	9.4%	-4.8%	24,950	28,665	284,171	1.1%	281,115
Turkey (HAOS)	11,450	34.6%	14.1%	8,508	10,031	89,362	12.5%	79,459
Russia (HMMR)	19,500	-0.3%	-9.7%	19,559	21,606	208,156	1.4%	205,282
Brazil (HMB)	14,800		-11.4%	8,804	16,700	156,278		17,135
China (CHMC)	3,300		10.0%	-	3,000	42,678		-
Export Total	354,231	-1.3%	-2.1%	358,760	361,979	3,730,432	9.5%	3,406,124
Grand Total	408,533	-2.8%	-2.6%	420,368	419,532	4,321,137	7.7%	4,010,795

CKD	6,174	-35.8	-39.7	9,612	10,236	76,254	-13.5	88,118
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※ Domestic HEV sales

Segment	2013	YoY (%)	MoM (%)	2012년	2013	'13 YTD	yoy (%)	'12 YTD
	November							
Sonata (Total)	7,283	-19.1%	-2.3%	8,997	7,452	83,048	-12.0%	94,346
(HEV)	892	-53.4%	-26.5%	1,913	1,214	12,822	-12.0%	14,567
Avante (Total)	8,067	-18.8%	-5.3%	9,932	8,521	86,102	-14.8%	101,000
(HEV)	34	-63.8%	-2.9%	94	35	556	-54.2%	1,215
Total (Sonata+Avante)	926	-53.9%	-25.9%	2,007	1,249	13,378	-15.2%	15,782