

□ 2013 December Hyundai Motor Sales Results

Segment	2013			2012 December	2013 November	'13 YTD	yoy (%)	'12 YTD
	December	YoY (%)	MoM (%)					
Accent	1,416	-40.6%	-39.6%	2,382	2,343	28,607	-6.3%	30,530
Veloster	29	-90.6%	-87.9%	310	239	2,927	-41.2%	4,979
Avante	7,864	-23.6%	-2.5%	10,290	8,067	93,966	-15.6%	111,290
i30	764	-35.3%	-23.2%	1,181	995	10,410	-32.4%	15,398
Sonata	6,352	-34.2%	-12.8%	9,648	7,283	89,400	-14.0%	103,994
i40	20	-97.3%	-95.0%	734	403	5,825	-43.7%	10,341
Grandeur	7,694	-4.2%	30.7%	8,030	5,888	88,501	0.0%	88,520
Genesis	1,108	-31.1%	43.0%	1,607	775	12,147	-32.8%	18,076
Genesis Coupe	25	-65.3%	31.6%	72	19	385	-69.5%	1,262
Equus	759	1.5%	-3.2%	748	784	12,733	36.7%	9,317
PC sub total	26,031	-25.6%	-2.9%	35,002	26,796	344,901	-12.4%	393,707
Tucsonix	3,308	-7.4%	-24.9%	3,572	4,405	42,845	13.5%	37,736
Santa fe	5,443	-43.5%	-23.8%	9,632	7,141	78,772	15.2%	68,382
Max Cruz	723		-1.2%	-	732	8,705		-
Vera Cruz	278	19.8%	12.1%	232	248	4,212	-28.5%	5,889
RV sub total	9,752	-27.4%	-22.1%	13,436	12,526	134,534	20.1%	112,007
Starex	3,324	-19.6%	-10.2%	4,132	3,703	43,038	-5.0%	45,325
Porter	8,302	2.1%	0.3%	8,133	8,277	92,029	5.4%	87,308
LCV sub total	11,626	-5.2%	-3.0%	12,265	11,980	135,067	1.8%	132,633
Bus	783	49.4%	8.0%	524	725	7,746	5.2%	7,360
Truck	1,968	4.7%	-13.5%	1,879	2,275	18,617	-15.6%	22,070
HCV sub total	2,751	14.5%	-8.3%	2,403	3,000	26,363	-10.4%	29,430
Korea Total	50,160	-20.5%	-7.6%	63,106	54,302	640,865	-4.0%	667,777
Korea Plant	108,345	-1.1%	1.4%	109,556	106,867	1,168,158	-5.4%	1,235,071
Overseas Plant	239,031	9.4%	-4.3%	218,489	249,846	2,912,133	16.5%	2,499,098
US (HMMA)	24,840	0.9%	-18.3%	24,630	30,406	399,000	10.5%	361,166
China (BHMC)	97,846	10.7%	6.3%	88,361	92,008	1,030,808	20.4%	855,995
India (HMI)	49,067	2.6%	-1.2%	47,833	49,681	633,000	-1.3%	641,281
Czech (HMMC)	19,674	-10.2%	-28.5%	21,898	27,520	304,066	0.3%	303,013
Turkey (HAOS)	13,221	106.0%	6.9%	6,419	12,366	103,499	20.5%	85,878
Russia (HMMR)	20,859	8.0%	6.6%	19,316	19,560	229,075	2.0%	224,598
Brazil (HMB)	10,902	8.7%	-27.3%	10,032	15,005	167,385		27,167
China (CHMC)	2,622			-	3,300	45,300		-
Export Total	347,376	5.9%	-2.6%	328,045	356,713	4,080,291	9.3%	3,734,169
Grand Total	397,536	1.6%	-3.3%	391,151	411,015	4,721,156	7.3%	4,401,946

CKD	6,984	-28.3	13.1	9,738	6,174	88,238	-14.9	97,856
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※ Domestic HEV sales

Segment	2013			2012년 December	2013 November	'13 YTD	yoy (%)	'12 YTD
	December	YoY (%)	MoM (%)					
Grandeur (Total)	7,694	-4.2%	30.7%	8,030	5,888	88,501	0.0%	88,520
(HEV)	45			-	-	45		-
Sonata (Total)	6,352	-34.2%	-12.8%	9,648	7,283	89,400	-14.0%	103,994
(HEV)	576	-73.1%	-35.4%	2,143	892	13,398	-19.8%	16,710
Avante (Total)	7,864	-23.6%	-2.5%	10,290	8,067	93,966	-15.6%	111,290
(HEV)	26	-67.1%	-23.5%	79	34	582	-55.0%	1,294
Total (Sonata+Avante)	647	-70.9%	-30.1%	2,222	926	14,025	-22.1%	18,004