

□ 2014 January Hyundai Motor Sales Results

Segment	2014 January	YoY (%)	MoM (%)	2013 January	2013 December	'14 YTD	yoy (%)	'13 YTD
Veloster	91	-45.2%	213.8%	166	29	91	-45.2%	166
Avante	5,154	-15.3%	-34.5%	6,086	7,864	5,154	-15.3%	6,086
i30	610	-20.1%	-20.2%	763	764	610	-20.1%	763
Sonata	5,117	-27.2%	-19.4%	7,031	6,352	5,117	-27.2%	7,031
i40	169	-43.5%	745.0%	299	20	169	-43.5%	299
Grandeur	8,134	1.3%	5.7%	8,027	7,694	8,134	1.3%	8,027
Genesis	3,728	223.6%	236.5%	1,152	1,108	3,728	223.6%	1,152
Genesis Coupe	34	36.0%	36.0%	25	25	34	36.0%	25
Equus	962	-24.0%	26.7%	1,265	759	962	-24.0%	1,265
PC sub total	25,942	-3.5%	-0.3%	26,891	26,031	25,942	-3.5%	26,891
Tucsonix	3,501	49.6%	5.8%	2,341	3,308	3,501	49.6%	2,341
Santa fe	7,160	9.1%	31.5%	6,563	5,443	7,160	9.1%	6,563
Max Cruz	920	#DIV/0!	27.2%	-	723	920	#DIV/0!	-
Vera Cruz	309	-13.0%	11.2%	355	278	309	-13.0%	355
RV sub total	11,890	28.4%	21.9%	9,259	9,752	11,890	28.4%	9,259
Starex	3,746	-11.9%	12.7%	4,251	3,324	3,746	-11.9%	4,251
Porter	7,541	-3.4%	-9.2%	7,805	8,302	7,541	-3.4%	7,805
LCV sub total	11,287	-6.4%	-2.9%	12,056	11,626	11,287	-6.4%	12,056
Bus	615	11.2%	-21.5%	553	783	615	11.2%	553
Truck	1,791	23.3%	-9.0%	1,452	1,968	1,791	23.3%	1,452
HCV sub total	2,406	20.0%	-12.5%	2,005	2,751	2,406	20.0%	2,005
<b>Korea Total</b>	<b>51,525</b>	<b>2.6%</b>	<b>2.7%</b>	<b>50,211</b>	<b>50,160</b>	<b>51,525</b>	<b>2.6%</b>	<b>50,211</b>
Korea Plant	101,416	-7.9%	-6.4%	110,116	108,345	101,416	-7.9%	110,116
Overseas Plant	258,567	2.4%	8.1%	252,567	239,119	258,567	2.4%	252,567
US (HMMA)	28,069	-13.2%	13.0%	32,355	24,840	28,069	-13.2%	32,355
China (BHMC)	115,198	6.8%	17.7%	107,888	97,846	115,198	6.8%	107,888
India (HMI)	45,400	-12.7%	-7.5%	52,024	49,078	45,400	-12.7%	52,024
Czech (HMMC)	24,500	0.3%	24.5%	24,420	19,674	24,500	0.3%	24,420
Turkey (HAOS)	13,800	371.6%	3.8%	2,926	13,298	13,800	371.6%	2,926
Russia (HMMR)	17,100	-3.5%	-18.0%	17,726	20,859	17,100	-3.5%	17,726
Brazil (HMB)	12,000	2.4%	10.1%	11,723	10,902	12,000	2.4%	11,723
China (CHMC)	2,500	-28.7%	-4.7%	3,505	2,622	2,500	-28.7%	3,505
<b>Export Total</b>	<b>359,983</b>	<b>-0.7%</b>	<b>3.6%</b>	<b>362,683</b>	<b>347,464</b>	<b>359,983</b>	<b>-0.7%</b>	<b>362,683</b>
<b>Grand Total</b>	<b>411,508</b>	<b>-0.3%</b>	<b>3.5%</b>	<b>412,894</b>	<b>397,624</b>	<b>411,508</b>	<b>-0.3%</b>	<b>412,894</b>

CKD	5,484	-39.2	-21.5	9,024	6,984	5,484	-39.2	9,024
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※ Domestic HEV sales

Segment	2014 January	YoY (%)	MoM (%)	2013년 January	2013 December	'14 YTD	yoy (%)	'13 YTD
(HEV)	1,156	#DIV/0!	#DIV/0!	-	-	1,156	#DIV/0!	-
Sonata (Total)	5,117	-27.2%	-19.4%	7,031	6,352	5,117	-27.2%	7,031
(HEV)	486	-53.8%	-15.6%	1,053	576	486	-53.8%	1,053
Avante (Total)	5,154	-15.3%	-34.5%	6,086	7,864	5,154	-15.3%	6,086
(HEV)	-	-100.0%	-100.0%	67	26	-	-100.0%	67
<b>Total (Sonata+Avante)</b>	<b>1,642</b>	<b>46.6%</b>	<b>172.8%</b>	<b>1,120</b>	<b>602</b>	<b>1,642</b>	<b>46.6%</b>	<b>1,120</b>