

□ 2014 October Hyundai Motor Sales Results

Segment	2014 October	YoY (%)	MoM (%)	2013 October	2014 September	'14 YTD	yoy (%)	'13 YTD
Veloster	136	-45.8%	19.3%	251	114	1,504	-43.4%	2,659
Avante	8,779	3.0%	0.5%	8,521	8,738	73,854	-5.4%	78,035
i30	401	-45.9%	-5.0%	741	422	6,189	-28.5%	8,651
Sonata	8,071	8.3%	-2.6%	7,452	8,287	88,485	16.8%	75,765
i40	305	-41.7%	-3.8%	523	317	2,562	-52.6%	5,402
Aslan	7,169	-11.7%	15.4%	8,115	6,210	73,196	-2.3%	74,919
Grandeur	239	-				239		
Genesis	3,631	242.2%	76.9%	1,061	2,053	31,227	204.2%	10,264
Genesis Coupe	26	-10.3%	8.3%	29	24	297	-12.9%	341
Equus	556	-45.9%	3.2%	1,028	539	7,577	-32.3%	11,190
PC sub total	31,180	5.1%	9.4%	29,679	28,501	304,311	4.2%	292,074
Tucsonix	3,789	-6.0%	38.4%	4,029	2,738	35,856	2.1%	35,132
Santa fe	6,102	-9.5%	22.4%	6,741	4,987	66,044	-0.2%	66,188
Max Cruz	558	43.1%	36.8%	390	408	4,010	8.8%	3,686
Vera Cruz	614	-39.5%	22.6%	1,015	501	7,342	1.3%	7,250
RV sub total	11,063	-9.1%	28.1%	12,175	8,634	113,252	0.9%	112,256
Starex	4,182	27.5%	67.5%	3,281	2,496	37,451	4.0%	36,011
Porter	8,636	-4.9%	53.0%	9,085	5,644	78,527	4.1%	75,450
LCV sub total	12,818	3.7%	57.5%	12,366	8,140	115,978	4.1%	111,461
Bus	688	-14.9%	43.3%	808	480	6,212	-0.4%	6,238
Truck	2,354	-6.8%	15.7%	2,525	2,034	20,356	41.6%	14,374
HCV sub total	3,042	-8.7%	21.0%	3,333	2,514	26,568	28.9%	20,612
Korea Total	58,103	1.0%	21.6%	57,553	47,789	560,109	4.4%	536,403
Korea Plant	104,893	-9.9%	47.9%	116,368	70,930	963,961	0.2%	961,979
Overseas Plant	266,350	7.6%	-1.9%	247,563	271,446	2,530,935	4.4%	2,423,256
US (HMMMA)	35,600	-4.6%	0.5%	37,311	35,429	334,579	-2.7%	343,754
China (BHMC)	91,000	13.7%	-4.5%	80,038	95,255	903,399	7.4%	840,954
India (HMI)	56,000	11.5%	8.8%	50,212	51,471	499,680	-6.5%	534,252
Czech (HMMC)	27,400	-4.4%	-4.3%	28,665	28,636	260,443	1.4%	256,872
Turkey (HAOS)	15,500	54.5%	-20.2%	10,031	19,416	162,223	108.2%	77,912
Russia (HMMR)	22,800	5.5%	4.5%	21,606	21,825	195,123	3.4%	188,656
Brazil (HMB)	17,400	4.2%	2.3%	16,700	17,009	150,425	6.3%	141,478
China (CHMC)	650	-78.3%	-73.0%	3,000	2,405	25,063	-36.4%	39,378
Export Total	371,243	2.0%	8.4%	363,931	342,376	3,494,896	3.2%	3,385,235
Grand Total	429,346	1.9%	10.0%	421,484	390,165	4,055,005	3.4%	3,921,638

CKD	6,432	-37.2	66.2	10,236	3,870	49,938	-29.0	70,380
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※ Domestic HEV sales

Segment	2014 October	YoY (%)	MoM (%)	2013년 October	2014 September	'14 YTD	yoy (%)	'13 YTD
(HEV)	877	#DIV/0!	12.7%	-	778	10,645	#DIV/0!	-
Sonata (Total)	8,071	8.3%	-2.6%	7,452	8,287	88,485	16.8%	75,765
(HEV)	357	-70.6%	-1.4%	1,214	362	4,101	-65.6%	11,930
Avante (Total)	8,779	3.0%	0.5%	8,521	8,738	73,854	-5.4%	78,035
(HEV)	-	-100.0%	0.0%	35	-	-	-100.0%	522
Total (Sonata+Avante)	1,234	-1.2%	8.2%	1,249	1,140	14,746	18.4%	12,452