

□ 2014 November Hyundai Motor Sales Results

Segment	2014 November	YoY (%)	MoM (%)	2013 November	2014 October	'14 YTD	yoy (%)	'13 YTD
Veloster	107	-55.2%	-21.3%	239	136	1,611	-44.4%	2,898
Avante	8,006	-0.8%	-8.8%	8,067	8,779	81,860	-4.9%	86,102
i30	220	-77.9%	-45.1%	995	401	6,409	-33.6%	9,646
Sonata	7,631	4.8%	-5.5%	7,283	8,071	96,116	15.7%	83,048
i40	315	-21.8%	3.3%	403	305	2,877	-50.4%	5,805
Grandeur	7,449	26.5%	3.9%	5,888	7,169	80,645	-0.2%	80,807
Alsan	1,320	-	-	-	239	1,559	-	-
Genesis	2,527	226.1%	-30.4%	775	3,631	33,754	205.8%	11,039
Genesis Coupe	18	-5.3%	-30.8%	19	26	315	-12.5%	360
Equus	474	-39.5%	-14.7%	784	556	8,051	-32.8%	11,974
PC sub total	29,890	11.5%	-4.1%	26,796	31,180	334,201	4.8%	318,870
Tucsonix	2,912	-33.9%	-23.1%	4,405	3,789	38,768	-1.9%	39,537
Santa fe	6,053	-15.2%	-0.8%	7,141	6,102	72,097	-1.7%	73,329
Max Cruz	403	62.5%	-27.8%	248	558	4,413	12.2%	3,934
Vera Cruz	641	-12.4%	4.4%	732	614	7,983	0.0%	7,982
RV sub total	10,009	-20.1%	-9.5%	12,526	11,063	123,261	-1.2%	124,782
Starex	4,156	12.2%	-0.6%	3,703	4,182	41,607	4.8%	39,714
Porter	8,577	3.6%	-0.7%	8,277	8,636	87,104	4.0%	83,727
LCV sub total	12,733	6.3%	-0.7%	11,980	12,818	128,711	4.3%	123,441
Bus	692	-4.6%	0.6%	725	688	6,904	-0.8%	6,963
Truck	2,401	5.5%	2.0%	2,275	2,354	22,757	36.7%	16,649
HCV sub total	3,093	3.1%	1.7%	3,000	3,042	29,661	25.6%	23,612
Korea Total	55,725	2.6%	-4.1%	54,302	58,103	615,834	4.3%	590,705
Korea Plant	110,381	1.9%	5.2%	108,283	104,893	1,074,342	0.4%	1,070,262
Overseas Plant	263,920	5.6%	-1.6%	249,846	268,091	2,796,596	4.6%	2,673,102
US (HMMA)	30,800	1.3%	-13.8%	30,406	35,742	365,521	-2.3%	374,160
China (BHMC)	99,000	7.6%	7.1%	92,008	92,455	1,003,854	7.6%	932,962
India (HMI)	54,500	9.7%	-2.7%	49,681	56,019	554,199	-5.1%	583,933
Czech (HMCC)	26,240	-4.7%	-4.3%	27,520	27,429	286,712	0.8%	284,392
Turkey (HAOS)	18,750	51.6%	20.6%	12,366	15,552	181,025	100.5%	90,278
Russia (HMMR)	18,900	-3.4%	-17.2%	19,560	22,832	214,055	2.8%	208,216
Brazil (HMB)	14,500	-3.4%	-16.7%	15,005	17,406	164,931	5.4%	156,483
China (CHMC)	1,230	-62.7%	87.5%	3,300	656	26,299	-38.4%	42,678
Export Total	374,301	4.5%	0.4%	358,129	372,984	3,870,938	3.4%	3,743,364
Grand Total	430,026	4.3%	-0.2%	412,431	431,087	4,486,772	3.5%	4,334,069

CKD	6,660	7.9	3.5	6,174	6,432	56,598	-26.1	76,554
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※ Domestic HEV sales

Segment	2014 November	YoY (%)	MoM (%)	2013년 November	2014 October	'14 YTD	yoy (%)	'13 YTD
(HEV)	889	#DIV/0!	1.4%	-	877	11,534	#DIV/0!	-
Sonata (Total)	7,631	4.8%	-5.5%	7,283	8,071	96,116	15.7%	83,048
(HEV)	371	-58.4%	3.9%	892	357	4,472	-65.1%	12,822
Avante (Total)	8,006	-0.8%	-8.8%	8,067	8,779	81,860	-4.9%	86,102
(HEV)	-	-100.0%	0.0%	34	-	-	-100.0%	556
Total (Sonata+Avante)	1,260	36.1%	2.1%	926	1,234	16,006	19.6%	13,378