

□ 2014 December Hyundai Motor Sales Results

Segment	2014 December	YoY (%)	MoM (%)	2013 December	2014 November	'14 YTD	yoy (%)	'13 YTD
Veloster	169	482.8%	57.9%	29	107	1,780	-39.2%	2,927
Avante	12,035	53.0%	50.3%	7,864	8,006	93,895	-0.1%	93,966
i30	251	-67.1%	14.1%	764	220	6,660	-36.0%	10,410
Sonata	11,898	87.3%	55.9%	6,352	7,631	108,014	20.8%	89,400
i40	454	2170.0%	44.1%	20	315	3,331	-42.8%	5,825
Grandeur	12,564	63.3%	68.7%	7,694	7,449	93,209	5.3%	88,501
Alsan	992	-	-	-	1,320	2,551	-	-
Genesis	2,957	166.9%	17.0%	1,108	2,527	36,711	202.2%	12,147
Genesis Coupe	15	-40.0%	-16.7%	25	18	330	-14.3%	385
Equus	436	-42.6%	-8.0%	759	474	8,487	-33.3%	12,733
PC sub total	43,976	68.9%	47.1%	26,031	29,890	378,177	9.6%	344,901
Tucsonix	2,987	-9.7%	2.6%	3,308	2,912	41,755	-2.5%	42,845
Santa fe	5,592	2.7%	-7.6%	5,443	6,053	77,689	-1.4%	78,772
Max Cruz	415	49.3%	3.0%	278	403	4,828	14.6%	4,212
Vera Cruz	546	-24.5%	-14.8%	723	641	8,529	-2.0%	8,705
RV sub total	9,540	-2.2%	-4.7%	9,752	10,009	132,801	-1.3%	134,534
Starex	4,035	21.4%	-2.9%	3,324	4,156	45,642	6.1%	43,038
Porter	8,594	3.5%	0.2%	8,302	8,577	95,698	4.0%	92,029
LCV sub total	12,629	8.6%	-0.8%	11,626	12,733	141,340	4.6%	135,067
Bus	881	12.5%	27.3%	783	692	7,785	0.5%	7,746
Truck	2,331	18.4%	-2.9%	1,968	2,401	25,088	34.8%	18,617
HCV sub total	3,212	16.8%	3.8%	2,751	3,093	32,873	24.7%	26,363
Korea Total	69,357	38.3%	24.5%	50,160	55,725	685,191	6.9%	640,865
Korea Plant	120,658	10.5%	9.3%	109,185	110,381	1,195,000	1.3%	1,179,447
Overseas Plant	285,903	19.6%	8.0%	239,119	264,686	3,083,265	5.9%	2,912,221
US (HMMMA)	30,198	21.6%	-2.0%	24,840	30,803	395,722	-0.8%	399,000
China (BHMC)	116,149	18.7%	17.3%	97,846	99,045	1,120,048	8.7%	1,030,808
India (HMI)	59,311	20.9%	9.2%	49,078	54,290	613,300	-3.1%	633,011
Czech (HMMC)	21,204	7.8%	-19.1%	19,674	26,224	307,900	1.3%	304,066
Turkey (HAOS)	21,240	59.7%	10.9%	13,298	19,150	202,665	95.7%	103,576
Russia (HMMR)	22,878	9.7%	20.6%	20,859	18,967	237,000	3.5%	229,075
Brazil (HMB)	13,920	27.7%	-7.1%	10,902	14,976	179,327	7.1%	167,385
China (CHMC)	1,003	-61.7%	-18.5%	2,622	1,231	27,303	-39.7%	45,300
Export Total	406,561	16.7%	8.4%	348,304	375,067	4,278,265	4.6%	4,091,668
Grand Total	475,918	19.4%	10.5%	398,464	430,792	4,963,456	4.9%	4,732,533

CKD	7,500	7.4	12.6	6,984	6,660	64,098	-23.3	83,538
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※ Domestic HEV sales

Segment	2014 December	YoY (%)	MoM (%)	2013년 December	2014 November	'14 YTD	yoy (%)	'13 YTD
(HEV)	1,978	0.0%	122.5%	-	889	13,512	-	-
Sonata (Total)	11,898	87.3%	55.9%	6,352	7,631	108,014	20.8%	89,400
(HEV)	839	45.7%	126.1%	576	371	5,311	-58.6%	12,822
Avante (Total)	12,035	53.0%	50.3%	7,864	8,006	93,895	-0.1%	93,966
(HEV)	-	-100.0%	0.0%	26	-	-	-100.0%	582
Total (Sonata+Avante)	2,817	367.9%	123.6%	602	1,260	18,823	40.4%	13,404