

□ 2015 October Hyundai Motor Sales Results

Segment	2015 October	YoY (%)	MoM (%)	2014 October	2015 September	'15 YTD	yoy (%)	'14 YTD
Veloster	86	-36.8%	11.7%	136	77	1,139	-24.3%	1,504
Avante	12,838	46.2%	49.6%	8,779	8,583	76,849	4.1%	73,854
i30	170	-57.6%	-1.2%	401	172	2,681	-56.7%	6,189
Sonata	10,487	29.9%	30.5%	8,071	8,033	85,432	-3.5%	88,485
i40	142	-53.4%	11.8%	305	127	1,690	-34.0%	2,562
Grandeur	6,834	-4.7%	8.9%	7,169	6,273	67,802	-7.4%	73,196
Alsan	375	-	-54.3%	239	821	7,463	-	239
Genesis	3,248	-10.5%	15.1%	3,631	2,823	30,294	-3.0%	31,227
Genesis Coupe	17	-34.6%	21.4%	26	14	210	-29.3%	297
Equus	335	-39.7%	70.9%	556	196	4,412	-41.8%	7,577
PC sub total	36,075	15.7%	27.5%	31,180	28,300	291,893	-4.1%	304,311
Tucson	5,574	47.1%	72.2%	3,789	3,237	46,155	28.7%	35,856
Santa fe	8,787	44.0%	16.1%	6,102	7,568	71,860	8.8%	66,044
Vera Cruz	314	-43.7%	15.4%	558	272	2,935	-26.8%	4,010
Max Cruz	1,617	163.4%	46.9%	614	1,101	7,571	3.1%	7,342
RV sub total	16,292	47.3%	33.8%	11,063	12,178	128,521	13.5%	113,252
Starex	3,802	-9.1%	27.4%	4,182	2,985	40,711	8.7%	37,451
Porter	8,978	4.0%	39.6%	8,636	6,430	82,807	5.5%	78,527
LCV sub total	12,780	-0.3%	35.7%	12,818	9,415	123,518	6.5%	115,978
Bus	729	6.0%	23.1%	688	592	7,139	14.9%	6,212
Truck	1,931	-18.0%	31.4%	2,354	1,469	15,824	-22.3%	20,356
HCV sub total	2,660	-12.6%	29.1%	3,042	2,061	22,963	-13.6%	26,568
Korea Total	67,807	16.7%	30.5%	58,103	51,954	566,895	1.2%	560,109
Korea Plant	99,735	-4.9%	39.8%	104,893	71,354	950,617	-1.4%	963,961
Overseas Plant	290,833	8.5%	6.9%	268,091	271,939	2,479,657	-2.1%	2,532,676
US (HMMMA)	35,516	-0.6%	1.8%	35,742	34,886	316,484	-5.4%	334,721
China (BHMC)	100,069	8.2%	11.1%	92,455	90,108	824,712	-8.9%	904,854
India (HMI)	61,744	10.2%	9.2%	56,019	56,539	521,519	4.4%	499,699
Czech (HMMC)	33,527	22.2%	3.1%	27,429	32,528	281,661	8.1%	260,472
Turkey (HAOS)	21,045	35.3%	15.0%	15,552	18,306	183,272	12.9%	162,275
Russia (HMMR)	22,128	-3.1%	2.3%	22,832	21,628	186,119	-4.6%	195,155
Brazil (HMB)	13,320	-23.5%	-8.5%	17,406	14,550	139,944	-7.0%	150,431
China (CHMC)	3,006	358.2%	7.2%	656	2,803	22,555	-10.0%	25,069
Others	478	-	-19.1%	-	591	3,391	-	-
Export Total	390,568	4.7%	13.8%	372,984	343,293	3,430,274	-1.9%	3,496,637
Grand Total	458,375	6.3%	16.0%	431,087	395,247	3,997,169	-1.5%	4,056,746

CKD	4,752	-26%	11%	6,432	4,266	64,362	29%	49,938
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※ Domestic HEV sales

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Grandeur (Total)	6,834	-4.7%	8.9%	7,169	6,273	67,802	-7.4%	73,196
(HEV)	824	-6.0%	25.4%	877	657	8,173	-23.2%	10,645
Sonata (Total)	10,487	29.9%	30.5%	8,071	8,033	85,432	-3.5%	88,485
(HEV)	663	85.7%	14.9%	357	577	9,574	133.5%	4,101
Total (Sonata+Avante)	1,487	20.5%	20.5%	1,234	1,234	17,747	20.4%	14,746