

□ 2015 November Hyundai Motor Sales Results

Segment	2015 November	YoY (%)	MoM (%)	2014 November	2015 October	'15 YTD	yoy (%)	'14 YTD
Veloster	104	-2.8%	20.9%	107	86	1,243	-22.8%	1,611
Avante	10,119	26.4%	-21.2%	8,006	12,838	86,968	6.2%	81,860
i30	280	27.3%	64.7%	220	170	2,961	-53.8%	6,409
Sonata	10,328	35.3%	-1.5%	7,631	10,487	95,760	-0.4%	96,116
i40	156	-50.5%	9.9%	315	142	1,846	-35.8%	2,877
Grandeur	8,180	9.8%	19.7%	7,449	6,834	75,982	-5.8%	80,645
Alsan	598	-	59.5%	1,320	375	8,061	-	1,559
Genesis	2,657	5.1%	-18.2%	2,527	3,248	32,951	-2.4%	33,754
Genesis Coupe	19	5.6%	11.8%	18	17	229	-27.3%	315
Equus	267	-43.7%	-20.3%	474	335	4,679	-41.9%	8,051
PC sub total	34,410	15.1%	-4.6%	29,890	36,075	326,303	-2.4%	334,201
Tucson	5,520	89.6%	-1.0%	2,912	5,574	51,675	33.3%	38,768
Santa fe	8,879	46.7%	1.0%	6,053	8,787	80,739	12.0%	72,097
Vera Cruz	14	-96.5%	-95.5%	403	314	2,949	-33.2%	4,413
Max Cruz	1,500	134.0%	-7.2%	641	1,617	9,071	13.6%	7,983
RV sub total	15,913	59.0%	-2.3%	10,009	16,292	144,434	17.2%	123,261
Starex	3,857	-7.2%	1.4%	4,156	3,802	44,568	7.1%	41,607
Porter	8,520	-0.7%	-5.1%	8,577	8,978	91,327	4.8%	87,104
LCV sub total	12,377	-2.8%	-3.2%	12,733	12,780	135,895	5.6%	128,711
Bus	728	5.2%	-0.1%	692	729	7,867	13.9%	6,904
Truck	1,738	-27.6%	-10.0%	2,401	1,931	17,562	-22.8%	22,757
HCV sub total	2,466	-20.3%	-7.3%	3,093	2,660	25,429	-14.3%	29,661
Korea Total	65,166	16.9%	-3.9%	55,725	67,807	632,061	2.6%	615,834
Korea Plant	93,777	-15.0%	-6.0%	110,381	99,738	1,044,397	-2.8%	1,074,342
Overseas Plant	292,895	10.7%	0.7%	264,686	290,792	2,772,511	-0.9%	2,797,362
US (HMMMA)	32,200	4.5%	-9.3%	30,803	35,516	348,684	-4.6%	365,524
China (BHMC)	110,094	11.2%	10.0%	99,045	100,069	934,806	-6.9%	1,003,899
India (HMI)	57,500	5.9%	-6.8%	54,290	61,701	578,976	4.5%	553,989
Czech (HMMC)	31,200	19.0%	-6.9%	26,224	33,529	312,863	9.1%	286,696
Turkey (HAOS)	20,500	7.0%	-2.6%	19,150	21,045	203,772	12.3%	181,425
Russia (HMMR)	20,800	9.7%	-6.0%	18,967	22,128	206,919	-3.4%	214,122
Brazil (HMB)	15,900	6.2%	19.4%	14,976	13,320	155,844	-5.8%	165,407
China (CHMC)	4,111	234.0%	36.8%	1,231	3,006	26,666	1.4%	26,300
Others	590	-	23.4%	-	478	3,981	-	-
Export Total	386,672	3.1%	-1.0%	375,067	390,530	3,816,908	-1.4%	3,871,704
Grand Total	451,838	4.9%	-1.4%	430,792	458,337	4,448,969	-0.9%	4,487,538

CKD	4,670	-30%	-2%	6,660	4,752	69,032	22%	56,598
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※ Domestic HEV sales

Segment	2015 November	YoY (%)	MoM (%)	2014 November	2015 October	'15 YTD	yoy (%)	'14 YTD
Grandeur (Total)	8,180	9.8%	19.7%	7,449	6,834	75,982	-5.8%	80,645
(HEV)	1,127	26.8%	36.8%	889	824	9,300	-19.4%	11,534
Sonata (Total)	10,328	35.3%	-1.5%	7,631	10,487	95,760	-0.4%	96,116
(HEV)	915	146.6%	38.0%	371	663	10,489	134.5%	4,472
Total (Sonata+Avante)	2,042	62.1%	37.3%	1,260	1,487	19,789	23.6%	16,006