

□ 2015 December Hyundai Motor Sales Results

Segment	2015	YoY (%)	MoM (%)	2014	2015	'15 YTD	yoy (%)	'14 YTD
	December							
Accent	2,657	20.5%	56.1%	2,205	1,702	18,280	-21.2%	23,209
Veloster	117	-30.8%	12.5%	169	104	1,360	-23.6%	1,780
Avante	13,454	11.8%	33.0%	12,035	10,119	100,422	7.0%	93,895
i30	331	31.9%	18.2%	251	280	3,292	-50.6%	6,660
Sonata	12,678	6.6%	22.8%	11,898	10,328	108,438	0.4%	108,014
i40	197	-56.6%	26.3%	454	156	2,043	-38.7%	3,331
Grandeur	11,200	-10.9%	36.9%	12,564	8,180	87,182	-6.5%	93,209
Alsan	568	-42.7%	-5.0%	992	598	8,629	238.3%	2,551
Genesis	-	-100.0%	#DIV/0!	2,957	-	30,294	-17.5%	36,711
Genesis Coupe	14	-6.7%	-26.3%	15	19	243	-26.4%	330
Equus	479	9.9%	79.4%	436	267	5,158	-39.2%	8,487
PC sub total	41,695	-5.2%	31.3%	43,976	31,753	365,341	-3.4%	378,177
Tucson	5,736	92.0%	3.9%	2,987	5,520	57,411	37.5%	41,755
Santa fe	12,189	118.0%	37.3%	5,592	8,879	92,928	19.6%	77,689
Vera Cruz	-	-100.0%	-100.0%	415	14	2,949	-38.9%	4,828
Max Cruz	1,435	162.8%	-4.3%	546	1,500	10,506	23.2%	8,529
RV sub total	19,360	102.9%	21.7%	9,540	15,913	163,794	23.3%	132,801
Starex	3,816	-5.4%	-1.1%	4,035	3,857	48,384	6.0%	45,642
Porter	8,416	-2.1%	-1.2%	8,594	8,520	99,743	4.2%	95,698
LCV sub total	12,232	-3.1%	-1.2%	12,629	12,377	148,127	4.8%	141,340
Bus	728	-17.4%	0.0%	881	728	8,595	10.4%	7,785
Truck	1,543	-33.8%	-11.2%	2,331	1,738	19,105	-23.8%	25,088
HCV sub total	2,271	-29.3%	-7.9%	3,212	2,466	27,700	-15.7%	32,873
DH Genesis	5,972	#DIV/0!	124.8%	-	2,657	8,629	#DIV/0!	-
EQ900	530	#DIV/0!	#DIV/0!	-	-	530	#DIV/0!	-
Genesis Total	6,502	#DIV/0!	144.7%	-	2,657	9,159	#DIV/0!	-
<b>Korea Total</b>	<b>82,060</b>	<b>18.3%</b>	<b>25.9%</b>	<b>69,357</b>	<b>65,166</b>	<b>714,121</b>	<b>4.2%</b>	<b>685,191</b>
Korea Plant	111,349	-7.7%	18.9%	120,658	93,652	1,154,853	-3.4%	1,195,000
Overseas Plant	322,950	12.9%	10.1%	285,982	293,297	3,095,863	0.4%	3,083,344
US (HMMA)	31,898	5.6%	-0.3%	30,197	31,982	380,364	-3.9%	395,721
China (BHMC)	128,020	10.2%	16.3%	116,149	110,094	1,062,826	-5.1%	1,120,048
India (HMI)	64,135	8.0%	11.2%	59,391	57,659	643,270	4.9%	613,380
Czech (HMMC)	28,895	36.3%	-9.3%	21,204	31,842	342,400	11.2%	307,900
Turkey (HAOS)	22,812	7.4%	11.7%	21,240	20,425	226,509	11.8%	202,665
Russia (HMMR)	22,504	-1.6%	7.8%	22,878	20,877	229,500	-3.2%	237,000
Brazil (HMB)	18,759	34.8%	19.4%	13,920	15,717	174,420	-2.7%	179,327
China (CHMC)	5,273	425.7%	28.3%	1,003	4,111	31,939	17.0%	27,303
Others	654		10.8%		590	4,635		
<b>Export Total</b>	<b>434,299</b>	<b>6.8%</b>	<b>12.2%</b>	<b>406,640</b>	<b>386,949</b>	<b>4,250,716</b>	<b>-0.6%</b>	<b>4,278,344</b>
<b>Grand Total</b>	<b>516,359</b>	<b>8.5%</b>	<b>14.2%</b>	<b>475,997</b>	<b>452,115</b>	<b>4,964,837</b>	<b>0.0%</b>	<b>4,963,535</b>

CKD	1,998	-73%	-57%	7,500	4,670	71,030	11%	64,098
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※ Domestic HEV sales

Segment	2015	YoY (%)	MoM (%)	2014	2015	'15 YTD	yoy (%)	'14 YTD
	December							
Grandeur (Total)	11,200	-10.9%	36.9%	12,564	8,180	87,182	-6.5%	93,209
(HEV)	1,559	-21.2%	38.3%	1,978	1,127	10,859	-19.6%	13,512
Sonata (Total)	12,678	6.6%	22.8%	11,898	10,328	108,438	0.4%	108,014
(HEV)	1,248	48.7%	36.4%	839	915	11,737	121.0%	5,311
Total (Sonata+Avante)	2,807	-0.4%	37.5%	2,817	2,042	22,596	20.0%	18,823