

□ 2016 January Hyundai Motor Sales Results

Segment	2016 January	YoY (%)	MoM (%)	2015 January	2015 December	'16 YTD	yoy (%)	'15 YTD
Veloster	56	-40.4%	-52.1%	94	117	56	-40.4%	94
Avante	6,996	60.6%	-48.0%	4,357	13,454	6,996	60.6%	4,357
Ioniq	493	#DIV/0!	#DIV/0!	-	-	493	#DIV/0!	-
i30	174	-5.4%	-47.4%	184	331	174	-5.4%	184
Sonata	6,207	-10.1%	-51.0%	6,907	12,678	6,207	-10.1%	6,907
i40	122	-34.8%	-38.1%	187	197	122	-34.8%	187
Grandeur	5,041	-22.6%	-55.0%	6,513	11,200	5,041	-22.6%	6,513
Alsan	266	-75.1%	-53.2%	1,070	568	266	-75.1%	1,070
Genesis	-	-100.0%	#DIV/0!	3,268	-	-	-100.0%	3,268
Genesis Coupe	8	-72.4%	-42.9%	29	14	8	-72.4%	29
Equus	34	-96.3%	-92.9%	921	479	34	-96.3%	921
PC sub total	20,413	-17.0%	-51.0%	24,586	41,695	20,413	-17.0%	24,586
Tucson	4,479	70.9%	-21.9%	2,621	5,736	4,479	70.9%	2,621
Santa fe	5,074	-24.1%	-58.4%	6,689	12,189	5,074	-24.1%	6,689
Vera Cruz	-	-100.0%	#DIV/0!	488	-	-	-100.0%	488
Max Cruz	965	27.8%	-32.8%	755	1,435	965	27.8%	755
RV sub total	10,518	-0.3%	-45.7%	10,553	19,360	10,518	-0.3%	10,553
Starex	3,840	-6.4%	0.6%	4,103	3,816	3,840	-6.4%	4,103
Porter	8,632	-2.6%	2.6%	8,860	8,416	8,632	-2.6%	8,860
LCV sub total	12,472	-3.8%	2.0%	12,963	12,232	12,472	-3.8%	12,963
Bus	616	3.9%	-15.4%	593	728	616	3.9%	593
Truck	1,394	-18.9%	-9.7%	1,718	1,543	1,394	-18.9%	1,718
HCV sub total	2,010	-13.0%	-11.5%	2,311	2,271	2,010	-13.0%	2,311
DH Genesis	2,275	#DIV/0!	-61.9%	-	5,972	2,275	#DIV/0!	-
EQ900	2,164	#DIV/0!	308.3%	-	530	2,164	#DIV/0!	-
Genesis Total	4,439	#DIV/0!	-31.7%	-	6,502	4,439	#DIV/0!	-
Korea Total	49,852	-1.1%	-39.2%	50,413	82,060	49,852	-1.1%	50,413
Korea Plant	72,562	-22.8%	-34.8%	94,000	111,222	72,562	-22.8%	94,000
Overseas Plant	215,621	-10.9%	-33.2%	242,076	322,944	215,621	-10.9%	242,076
US (HMMA)	30,851	14.3%	-3.3%	27,000	31,898	30,851	14.3%	27,000
China (BHMC)	75,000	-27.4%	-41.4%	103,319	128,020	75,000	-27.4%	103,319
India (HMI)	44,200	-1.3%	-31.1%	44,783	64,134	44,200	-1.3%	44,783
Czech (HMMC)	28,200	9.6%	-2.4%	25,720	28,895	28,200	9.6%	25,720
Turkey (HAOS)	19,800	28.9%	-13.2%	15,361	22,812	19,800	28.9%	15,361
Russia (HMMR)	6,700	-51.4%	-70.2%	13,800	22,504	6,700	-51.4%	13,800
Brazil (HMB)	7,000	-38.0%	-62.7%	11,288	18,754	7,000	-38.0%	11,288
China (CHMC)	3,766	367.8%	-28.6%	805	5,273	3,766	367.8%	805
Others	104		-84.1%		654	104		
Export Total	288,183	-14.3%	-33.6%	336,076	434,166	288,183	-14.3%	336,076
Grand Total	338,035	-12.5%	-34.5%	386,489	516,226	338,035	-12.5%	386,489

CKD	4,086	-40%	105%	6,828	1,998	4,086	-40%	6,828
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※ Domestic HEV sales

Segment	2016 January	YoY (%)	MoM (%)	2015 January	2015 December	'16 YTD	yoy (%)	'15 YTD
(HEV)	622	-34.8%	-60.1%	954	1,559	622	-34.8%	954
Sonata (Total)	6,207	-10.1%	-51.0%	6,907	12,678	6,207	-10.1%	6,907
(HEV)	536	-57.3%	-57.1%	1,256	1,248	536	-57.3%	1,256
Ioniq (Total)	493	#DIV/0!	#DIV/0!	-	-	493	#DIV/0!	-
(HEV)	493	#DIV/0!	#DIV/0!	-	-	493	#DIV/0!	-
Total (Sonata+Avante)	1,651	-25.3%	-41.2%	2,210	2,807	1,651	-25.3%	2,210