

□ 2016 February Hyundai Motor Sales Results

| Segment | 2016 | | | 2015 February | 2016 January | '16 YTD | | '15 YTD |
|-----------------------|----------------|--------------|--------------|------------------|-----------------|----------------|---------------|----------------|
| | February | YoY (%) | MoM (%) | | | yoy (%) | | |
| Accent | 1,047 | -21.9% | 3.1% | 1,340 | 1,016 | 2,063 | -13.9% | 2,396 |
| Veloster | 67 | -38.0% | 19.6% | 108 | 56 | 123 | -39.1% | 202 |
| Avante | 7,932 | 18.1% | 13.4% | 6,717 | 6,996 | 14,928 | 34.8% | 11,074 |
| Ioniq | 1,311 | #DIV/0! | 165.9% | - | 493 | 1,804 | #DIV/0! | - |
| i30 | 191 | -45.4% | 9.8% | 350 | 174 | 365 | -31.6% | 534 |
| Sonata | 5,916 | -19.0% | -4.7% | 7,306 | 6,207 | 12,123 | -14.7% | 14,213 |
| i40 | 107 | -44.3% | -12.3% | 192 | 122 | 229 | -39.6% | 379 |
| Grandeur | 3,876 | -39.1% | -23.1% | 6,369 | 5,041 | 8,917 | -30.8% | 12,882 |
| Alsan | 151 | -85.7% | -43.2% | 1,054 | 266 | 417 | -80.4% | 2,124 |
| Genesis | - | -100.0% | #DIV/0! | 2,402 | - | - | -100.0% | 5,670 |
| Genesis Coupe | 4 | -66.7% | -50.0% | 12 | 8 | 12 | -70.7% | 41 |
| Equus | 8 | -98.6% | -76.5% | 552 | 34 | 42 | -97.1% | 1,473 |
| PC sub total | 20,610 | -21.9% | 1.0% | 26,402 | 20,413 | 41,023 | -19.5% | 50,988 |
| Tucson | 3,813 | 117.8% | -14.9% | 1,751 | 4,479 | 8,292 | 89.7% | 4,372 |
| Santa fe | 5,985 | 22.3% | 18.0% | 4,892 | 5,074 | 11,059 | -4.5% | 11,581 |
| Vera Cruz | - | -100.0% | #DIV/0! | 273 | - | - | -100.0% | 761 |
| Max Cruz | 751 | 8.2% | -22.2% | 694 | 965 | 1,716 | 18.4% | 1,449 |
| RV sub total | 10,549 | 38.6% | 0.3% | 7,610 | 10,518 | 21,067 | 16.0% | 18,163 |
| Starex | 3,152 | -15.6% | -17.9% | 3,733 | 3,840 | 6,992 | -10.8% | 7,836 |
| Porter | 7,098 | 3.3% | -17.8% | 6,873 | 8,632 | 15,730 | 0.0% | 15,733 |
| LCV sub total | 10,250 | -3.4% | -17.8% | 10,606 | 12,472 | 22,722 | -3.6% | 23,569 |
| Bus | 733 | 5.8% | 19.0% | 693 | 616 | 1,349 | 4.9% | 1,286 |
| Truck | 1,523 | -1.6% | 9.3% | 1,548 | 1,394 | 2,917 | -10.7% | 3,266 |
| HCV sub total | 2,256 | 0.7% | 12.2% | 2,241 | 2,010 | 4,266 | -6.3% | 4,552 |
| DH Genesis | 2,703 | #DIV/0! | 18.8% | - | 2,275 | 4,978 | #DIV/0! | - |
| EQ900 | 2,476 | #DIV/0! | 14.4% | - | 2,164 | 4,640 | #DIV/0! | - |
| Genesis Total | 5,179 | #DIV/0! | 16.7% | - | 4,439 | 9,618 | #DIV/0! | - |
| Korea Total | 48,844 | 4.2% | -2.0% | 46,859 | 49,852 | 98,696 | 1.5% | 97,272 |
| Korea Plant | 66,548 | -22.4% | -8.2% | 85,805 | 72,498 | 139,046 | -22.7% | 179,805 |
| Overseas Plant | 220,808 | -2.8% | 2.3% | 227,232 | 215,941 | 436,749 | -6.9% | 469,308 |
| US (HMMA) | 33,969 | 18.1% | 10.1% | 28,769 | 30,866 | 64,835 | 16.3% | 55,769 |
| China (BHMC) | 53,226 | -28.1% | -29.3% | 74,002 | 75,236 | 128,462 | -27.6% | 177,321 |
| India (HMI) | 49,729 | 4.4% | 12.4% | 47,612 | 44,230 | 93,959 | 1.7% | 92,395 |
| Czech (HMMC) | 31,108 | 19.8% | 10.2% | 25,960 | 28,224 | 59,332 | 14.8% | 51,680 |
| Turkey (HAOS) | 19,801 | 13.1% | 0.0% | 17,509 | 19,803 | 39,604 | 20.5% | 32,870 |
| Russia (HMMR) | 17,600 | 0.5% | 162.7% | 17,504 | 6,700 | 24,300 | -22.4% | 31,304 |
| Brazil (HMB) | 11,859 | -21.8% | 69.1% | 15,171 | 7,012 | 18,871 | -28.7% | 26,459 |
| China (CHMC) | 3,195 | 353.2% | -15.2% | 705 | 3,766 | 6,961 | 361.0% | 1,510 |
| Others | 321 | | 208.7% | | 104 | 425 | | |
| Overseas Total | 287,356 | -8.2% | -0.4% | 313,037 | 288,439 | 575,795 | -11.3% | 649,113 |
| Grand Total | 336,200 | -6.6% | -0.6% | 359,896 | 338,291 | 674,491 | -9.6% | 746,385 |

| | | | | | | | | |
|-----|-------|------|-----|-------|-------|-------|------|--------|
| CKD | 3,990 | -33% | -2% | 5,982 | 4,086 | 8,076 | -37% | 12,810 |
|-----|-------|------|-----|-------|-------|-------|------|--------|

※ Domestic HEV sales

| Segment | 2016 | | | 2015 February | 2016 January | '16 YTD | | '15 YTD |
|------------------------------|--------------|--------------|--------------|------------------|-----------------|--------------|--------------|--------------|
| | February | YoY (%) | MoM (%) | | | yoy (%) | | |
| Grandeur (Total) | 3,876 | -39.1% | -23.1% | 6,369 | 5,041 | 8,917 | -30.8% | 12,882 |
| (HEV) | 545 | -26.7% | -12.4% | 744 | 622 | 1,167 | -31.3% | 1,698 |
| Sonata (Total) | 5,916 | -19.0% | -4.7% | 7,306 | 6,207 | 12,123 | -14.7% | 14,213 |
| (HEV) | 591 | -48.8% | 10.3% | 1,154 | 536 | 1,127 | -53.2% | 2,410 |
| Ioniq (Total) | 1,311 | #DIV/0! | 165.9% | - | 493 | 1,804 | #DIV/0! | - |
| (HEV) | 1,311 | #DIV/0! | 165.9% | - | 493 | 1,804 | #DIV/0! | - |
| <i>Total (Sonata+Avante)</i> | <i>2,447</i> | <i>28.9%</i> | <i>48.2%</i> | <i>1,898</i> | <i>1,651</i> | <i>4,098</i> | <i>-0.2%</i> | <i>4,108</i> |