

□ 2016 March Hyundai Motor Sales Results

Segment	2016 March	YoY (%)	MoM (%)	2015 March	2016 February	'16 YTD	yoy (%)	'15 YTD
Veloster	85	-36.1%	26.9%	133	67	208	-37.9%	335
Avante	8,753	20.9%	10.4%	7,239	7,932	23,681	29.3%	18,313
Ioniq	1,250	#DIV/0!	-4.7%	-	1,311	3,054	#DIV/0!	-
i30	284	-22.0%	48.7%	364	191	649	-27.7%	898
Sonata	7,053	-17.6%	19.2%	8,556	5,916	19,176	-15.8%	22,769
i40	299	-1.3%	179.4%	303	107	528	-22.6%	682
Grandeur	4,550	-35.3%	17.4%	7,037	3,876	13,467	-32.4%	19,919
Alsan	168	-80.6%	11.3%	866	151	585	-80.4%	2,990
Genesis	-	-100.0%	#DIV/0!	3,535	-	-	-100.0%	9,205
Genesis Coupe	20	5.3%	400.0%	19	4	32	-46.7%	60
Equus	-	-100.0%	-100.0%	598	8	42	-98.0%	2,071
PC sub total	24,197	-20.4%	17.4%	30,383	20,610	65,220	-19.8%	81,371
Tucson	5,202	18.5%	36.4%	4,389	3,813	13,494	54.0%	8,761
Santa fe	7,245	24.6%	21.1%	5,815	5,985	18,304	5.2%	17,396
Vera Cruz	-	-100.0%	#DIV/0!	297	-	-	-100.0%	1,058
Max Cruz	1,126	52.6%	49.9%	738	751	2,842	29.9%	2,187
RV sub total	13,573	20.8%	28.7%	11,239	10,549	34,640	17.8%	29,402
Starex	4,370	-8.4%	38.6%	4,771	3,152	11,362	-9.9%	12,607
Porter	10,214	12.0%	43.9%	9,117	7,098	25,944	4.4%	24,850
LCV sub total	14,584	5.0%	42.3%	13,888	10,250	37,306	-0.4%	37,457
Bus	819	-6.8%	11.7%	879	733	2,168	0.1%	2,165
Truck	2,134	35.4%	40.1%	1,576	1,523	5,051	4.3%	4,842
HCV sub total	2,953	20.3%	30.9%	2,455	2,256	7,219	3.0%	7,007
DH Genesis	3,289	#DIV/0!	21.7%	-	2,703	8,267	#DIV/0!	-
EQ900	3,570	#DIV/0!	44.2%	-	2,476	8,210	#DIV/0!	-
Genesis Total	6,859	#DIV/0!	32.4%	-	5,179	16,477	#DIV/0!	-
Korea Total	62,166	7.2%	27.3%	57,965	48,844	160,862	3.6%	155,237
Korea Plant	100,252	-5.1%	50.6%	105,635	66,548	239,298	-16.2%	285,440
Overseas Plant	270,460	-1.0%	22.5%	273,284	220,808	707,209	-4.8%	742,592
US (HMMA)	29,200	-11.1%	-14.0%	32,853	33,969	94,035	6.1%	88,622
China (BHMC)	100,549	-2.0%	88.9%	102,552	53,226	229,011	-18.2%	279,873
India (HMI)	51,304	3.1%	3.2%	49,740	49,729	145,263	2.2%	142,135
Czech (HMMC)	31,100	9.0%	0.0%	28,530	31,108	90,432	12.7%	80,210
Turkey (HAOS)	21,840	5.6%	10.3%	20,691	19,801	61,444	14.7%	53,561
Russia (HMMR)	16,500	-15.8%	-6.3%	19,600	17,600	40,800	-19.8%	50,904
Brazil (HMB)	15,160	-8.2%	27.8%	16,518	11,859	34,031	-20.8%	42,977
China (CHMC)	4,602	64.4%	44.0%	2,800	3,195	11,563	168.3%	4,310
Others	205		-36.1%		321	630		
Overseas Total	370,712	-2.2%	29.0%	378,919	287,356	946,507	-7.9%	1,028,032
Grand Total	432,878	-0.9%	28.8%	436,884	336,200	1,107,369	-6.4%	1,183,269

CKD	5,592	-17%	40%	6,698	3,990	13,668	-30%	19,508
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※ Domestic HEV sales

Segment	2016 March	YoY (%)	MoM (%)	2015 March	2016 February	'16 YTD	yoy (%)	'15 YTD
(HEV)	544	-33.0%	-0.2%	812	545	1,711	-31.8%	2,510
Sonata (Total)	7,053	-17.6%	19.2%	8,556	5,916	19,176	-15.8%	22,769
(HEV)	536	-41.2%	-9.3%	917	591	1,663	-49.9%	3,321
Ioniq (Total)	1,250	#DIV/0!	-4.7%	-	1,311	3,054	#DIV/0!	-
(HEV)	1,250	#DIV/0!	-4.7%	-	1,311	3,054	#DIV/0!	-
Total (Sonata+Avante)	2,330	35.2%	-4.8%	1,723	2,447	6,428	10.2%	5,831