

□ 2016 April Hyundai Motor Sales Results

Segment	2016 April	YoY (%)	MoM (%)	2015 April	2016 March	'16 YTD	yoy (%)	'15 YTD
Accent	1,351	-8.5%	-22.1%	1,476	1,735	5,149	-8.1%	5,605
Veloster	94	-21.7%	10.6%	120	85	302	-33.6%	455
Avante	7,658	-1.5%	-12.5%	7,775	8,753	31,339	20.1%	26,088
Ioniq	755	#DIV/0!	-39.6%	-	1,250	3,809	#DIV/0!	-
i30	124	-58.0%	-56.3%	295	284	773	-35.2%	1,193
Sonata	8,057	-4.6%	14.2%	8,446	7,053	27,233	-12.8%	31,215
i40	150	-20.2%	-49.8%	188	299	678	-22.1%	870
Grandeur	5,165	-34.7%	13.5%	7,911	4,550	18,632	-33.1%	27,830
Alsan	176	-81.8%	4.8%	965	168	761	-80.8%	3,955
Genesis	-	-100.0%	#DIV/0!	3,365	-	-	-100.0%	12,570
Genesis Coupe	15	-37.5%	-25.0%	24	20	47	-44.0%	84
Equus	-	-100.0%	#DIV/0!	537	-	42	-98.4%	2,608
PC sub total	23,545	-24.3%	-2.7%	31,102	24,197	88,765	-21.1%	112,473
Tucson	5,744	-37.9%	10.4%	9,255	5,202	19,238	6.8%	18,016
Santa fe	6,518	14.8%	-10.0%	5,679	7,245	24,822	7.6%	23,075
Vera Cruz	-	-100.0%	#DIV/0!	237	-	-	-100.0%	1,295
Max Cruz	1,000	49.9%	-11.2%	667	1,126	3,842	34.6%	2,854
RV sub total	13,262	-16.3%	-2.3%	15,838	13,573	47,902	5.9%	45,240
Starex	4,160	-10.5%	-4.8%	4,647	4,370	15,522	-10.0%	17,254
Porter	9,155	-3.2%	-10.4%	9,455	10,214	35,099	2.3%	34,305
LCV sub total	13,315	-5.6%	-8.7%	14,102	14,584	50,621	-1.8%	51,559
Bus	721	-16.9%	-12.0%	868	819	2,889	-4.7%	3,033
Truck	2,213	94.1%	3.7%	1,140	2,134	7,264	21.4%	5,982
HCV sub total	2,934	46.1%	-0.6%	2,008	2,953	10,153	12.6%	9,015
DH Genesis	3,423	#DIV/0!	4.1%	-	3,289	11,690	#DIV/0!	-
EQ900	2,986	#DIV/0!	-16.4%	-	3,570	11,196	#DIV/0!	-
Genesis Total	6,409	#DIV/0!	-6.6%	-	6,859	22,886	#DIV/0!	-
<b>Korea Total</b>	<b>59,465</b>	<b>-5.7%</b>	<b>-4.3%</b>	<b>63,050</b>	<b>62,166</b>	<b>220,327</b>	<b>0.9%</b>	<b>218,287</b>
Korea Plant	90,500	-18.9%	-9.7%	111,658	100,252	329,798	-16.9%	397,098
Overseas Plant	262,661	0.2%	-3.0%	262,034	270,753	970,163	-3.4%	1,004,626
US (HMMA)	27,450	-21.0%	-6.1%	34,754	29,238	121,523	-1.5%	123,376
China (BHMC)	96,222	6.7%	-4.3%	90,189	100,549	325,233	-12.1%	370,062
India (HMI)	54,510	5.8%	5.9%	51,505	51,452	199,921	3.2%	193,640
Czech (HMMC)	31,200	13.8%	0.3%	27,420	31,115	121,647	13.0%	107,630
Turkey (HAOS)	18,100	-8.8%	-17.1%	19,845	21,842	79,546	8.4%	73,406
Russia (HMMR)	17,132	-17.2%	3.3%	20,700	16,582	58,014	-19.0%	71,604
Brazil (HMB)	13,160	-11.6%	-13.2%	14,883	15,168	47,199	-18.4%	57,860
China (CHMC)	4,750	75.9%	3.2%	2,700	4,602	16,313	132.7%	7,010
Others	137		-33.2%	38	205	767		38
<b>Overseas Total</b>	<b>353,161</b>	<b>-5.5%</b>	<b>-4.8%</b>	<b>373,692</b>	<b>371,005</b>	<b>1,299,961</b>	<b>-7.3%</b>	<b>1,401,724</b>
<b>Grand Total</b>	<b>412,626</b>	<b>-5.5%</b>	<b>-4.7%</b>	<b>436,742</b>	<b>433,171</b>	<b>1,520,288</b>	<b>-6.2%</b>	<b>1,620,011</b>

CKD	3,896	-42%	-30%	6,660	5,592	17,564	-33%	26,168
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※ Domestic HEV sales

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Grandeur (Total)	5,165	-34.7%	13.5%	7,911	4,550	18,632	-33.1%	27,830
(HEV)	1,233	25.8%	126.7%	980	544	2,944	-15.6%	3,490
Sonata (Total)	8,057	-4.6%	14.2%	8,446	7,053	27,233	-12.8%	31,215
(HEV)	1,309	28.5%	144.2%	1,019	536	2,972	-31.5%	4,340
Ioniq (Total)	755	#DIV/0!	-39.6%	-	1,250	3,809	#DIV/0!	-
(HEV)	755	#DIV/0!	-39.6%	-	1,250	3,809	#DIV/0!	-
<b>Total (Sonata+Avante)</b>	<b>3,297</b>	<b>64.9%</b>	<b>41.5%</b>	<b>1,999</b>	<b>2,330</b>	<b>9,725</b>	<b>24.2%</b>	<b>7,830</b>