

□ 2016 May Hyundai Motor Sales Results

Segment	2016 May	YoY (%)		2015 May	2016 April	'16 YTD	YoY (%)		'15 YTD
		YoY (%)	MoM (%)				YoY (%)	YoY (%)	
Accent	1,292	29.7%	-4.4%	996	1,351	6,441	-2.4%	6,601	
Veloster	46	-68.7%	-51.1%	147	94	348	-42.2%	602	
Avante	8,472	28.0%	10.6%	6,620	7,658	39,811	21.7%	32,708	
Ioniq	765	#DIV/0!	1.3%	-	755	4,574	#DIV/0!	-	
i30	115	-59.6%	-7.3%	285	124	888	-39.9%	1,478	
Sonata	8,547	-10.0%	6.1%	9,495	8,057	35,780	-12.1%	40,710	
i40	101	-35.3%	-32.7%	156	150	779	-24.1%	1,026	
Grandeur	5,144	-22.2%	-0.4%	6,609	5,165	23,776	-31.0%	34,439	
Alsan	176	-65.1%	0.0%	504	176	937	-79.0%	4,459	
Genesis	-	-100.0%	#DIV/0!	2,830	-	-	-100.0%	15,400	
Genesis Coupe	14	-48.1%	-6.7%	27	15	61	-45.0%	111	
Equus	-	-100.0%	#DIV/0!	457	-	42	-98.6%	3,065	
PC sub total	24,672	-12.3%	4.8%	28,126	23,545	113,437	-19.3%	140,599	
Tucson	5,954	-18.1%	3.7%	7,270	5,744	25,192	-0.4%	25,286	
Santa fe	7,387	35.3%	13.3%	5,458	6,518	32,209	12.9%	28,533	
Vera Cruz	-	-100.0%	#DIV/0!	216	-	-	-100.0%	1,511	
Max Cruz	908	73.9%	-9.2%	522	1,000	4,750	40.7%	3,376	
RV sub total	14,249	5.8%	7.4%	13,466	13,262	62,151	5.9%	58,706	
Starex	3,717	0.1%	-10.6%	3,714	4,160	19,239	-8.2%	20,968	
Porter	9,597	30.1%	4.8%	7,378	9,155	44,696	7.2%	41,683	
LCV sub total	13,314	20.0%	0.0%	11,092	13,315	63,935	2.0%	62,651	
Bus	693	-6.0%	-3.9%	737	721	3,582	-5.0%	3,770	
Truck	2,110	34.5%	-4.7%	1,569	2,213	9,374	24.1%	7,551	
HCV sub total	2,803	21.6%	-4.5%	2,306	2,934	12,956	14.4%	11,321	
DH Genesis	2,896	#DIV/0!	-15.4%	-	3,423	14,586	#DIV/0!	-	
EQ900	2,893	#DIV/0!	-3.1%	-	2,986	14,089	#DIV/0!	-	
Genesis Total	5,789	#DIV/0!	-9.7%	-	6,409	28,675	#DIV/0!	-	
Korea Total	60,827	10.6%	2.3%	54,990	59,465	281,154	2.9%	273,277	
Korea Plant	87,425	-6.3%	-3.4%	93,277	90,534	417,257	-14.9%	490,375	
Overseas Plant	280,828	16.9%	6.9%	240,322	262,589	1,250,923	0.5%	1,244,948	
US (HMMA)	39,100	49.5%	42.4%	26,151	27,450	160,623	7.4%	149,527	
China (BHMC)	100,328	25.4%	4.3%	80,022	96,222	425,561	-5.4%	450,084	
India (HMI)	53,300	1.5%	-2.1%	52,514	54,420	253,131	2.8%	246,154	
Czech (HMMC)	32,500	13.1%	4.1%	28,740	31,212	154,159	13.0%	136,370	
Turkey (HAOS)	19,250	-0.8%	6.3%	19,409	18,108	98,804	6.5%	92,815	
Russia (HMMR)	18,000	1.7%	5.1%	17,700	17,128	76,010	-14.9%	89,304	
Brazil (HMB)	14,060	11.6%	6.8%	12,603	13,163	61,262	-13.1%	70,463	
China (CHMC)	3,910	44.8%	-17.7%	2,700	4,750	20,223	108.3%	9,710	
Others	380		179.4%	483	136	1,150		521	
Overseas Total	368,253	10.4%	4.3%	333,599	353,123	1,668,180	-3.9%	1,735,323	
Grand Total	429,080	10.4%	4.0%	388,589	412,588	1,949,334	-3.0%	2,008,600	

CKD	4,298	-43%	10%	7,502	3,896	21,862	-35%	33,670
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※ Domestic HEV sales

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		YoY (%)	MoM (%)				YoY (%)	YoY (%)	
Grandeur (Total)	5,144	-22.2%	-0.4%	6,609	5,165	23,776	-31.0%	34,439	
(HEV)	626	-17.8%	-49.2%	762	1,233	3,570	-16.0%	4,252	
Sonata (Total)	8,547	-10.0%	6.1%	9,495	8,057	35,780	-12.1%	40,710	
(HEV)	575	-54.3%	-56.1%	1,259	1,309	3,547	-36.6%	5,599	
Ioniq (Total)	765	#DIV/0!	1.3%	-	755	4,574	#DIV/0!	-	
(HEV)	765	#DIV/0!	1.3%	-	755	4,574	#DIV/0!	-	
Total (Sonata+Avante)	1,966	-2.7%	-40.4%	2,021	3,297	11,691	18.7%	9,851	