

□ 2016 June Hyundai Motor Sales Results

Segment	2016 June	YoY (%)	MoM (%)	2015 June	2016 May	'16 YTD	yoy (%)	'15 YTD
Accent	1,576	-12.8%	22.0%	1,808	1,292	8,017	-4.7%	8,409
Veloster	83	-42.8%	80.4%	145	46	431	-42.3%	747
Avante	12,364	76.1%	45.9%	7,023	8,472	52,175	31.3%	39,731
Ioniq	761	#DIV/0!	-0.5%	-	765	5,335	#DIV/0!	-
i30	96	-69.7%	-16.5%	317	115	984	-45.2%	1,795
Sonata	8,768	-8.7%	2.6%	9,604	8,547	44,548	-11.5%	50,314
i40	112	-26.8%	10.9%	153	101	891	-24.4%	1,179
Grandeur	6,412	-10.3%	24.7%	7,150	5,144	30,188	-27.4%	41,589
Alsan	158	-79.5%	-10.2%	771	176	1,095	-79.1%	5,230
Genesis	-	-100.0%	#DIV/0!	3,160	-	-	-100.0%	18,560
Genesis Coupe	4	-87.5%	-71.4%	32	14	65	-54.5%	143
Equus	-	-100.0%	#DIV/0!	409	-	42	-98.8%	3,474
PC sub total	30,334	-0.8%	22.9%	30,572	24,672	143,771	-16.0%	171,171
Tucson	6,549	32.9%	10.0%	4,929	5,954	31,741	5.1%	30,215
Santa fe	8,969	-1.1%	21.4%	9,073	7,387	41,178	9.5%	37,606
Vera Cruz	-	-100.0%	#DIV/0!	267	-	-	-100.0%	1,778
Max Cruz	1,169	104.4%	28.7%	572	908	5,919	49.9%	3,948
RV sub total	16,687	12.4%	17.1%	14,841	14,249	78,838	7.2%	73,547
Starex	4,383	-11.8%	17.9%	4,972	3,717	23,622	-8.9%	25,940
Porter	9,993	0.4%	4.1%	9,957	9,597	54,689	5.9%	51,640
LCV sub total	14,376	-3.7%	8.0%	14,929	13,314	78,311	0.9%	77,580
Bus	701	-7.4%	1.2%	757	693	4,283	-5.4%	4,527
Truck	2,136	25.4%	1.2%	1,703	2,110	11,510	24.4%	9,254
HCV sub total	2,837	15.3%	1.2%	2,460	2,803	15,793	14.6%	13,781
DH Genesis	2,711	#DIV/0!	-6.4%	-	2,896	17,297	#DIV/0!	-
EQ900	3,025	#DIV/0!	4.6%	-	2,893	17,114	#DIV/0!	-
Genesis Total	5,736	#DIV/0!	-0.9%	-	5,789	34,411	#DIV/0!	-
<b>Korea Total</b>	<b>69,970</b>	<b>11.4%</b>	<b>15.0%</b>	<b>62,802</b>	<b>60,827</b>	<b>351,124</b>	<b>4.5%</b>	<b>336,079</b>
Korea Plant	94,070	-16.4%	7.6%	112,531	87,425	511,277	-15.2%	602,906
Overseas Plant	280,580	20.8%	-0.1%	232,237	280,882	1,531,557	3.7%	1,477,185
US (HMMA)	37,415	25.9%	-4.8%	29,709	39,300	198,238	10.6%	179,236
China (BHMC)	97,208	61.6%	-3.1%	60,145	100,328	522,769	2.5%	510,229
India (HMI)	55,700	7.0%	4.8%	52,064	53,156	308,687	3.5%	298,218
Czech (HMMC)	32,565	6.4%	0.1%	30,608	32,522	186,746	11.8%	166,978
Turkey (HAOS)	20,900	1.0%	8.8%	20,700	19,202	119,656	5.4%	113,515
Russia (HMMR)	20,578	1.4%	14.2%	20,300	18,012	96,600	-11.9%	109,604
Brazil (HMB)	12,979	-15.9%	-7.8%	15,430	14,072	74,253	-13.6%	85,893
China (CHMC)	2,805	7.8%	-28.3%	2,601	3,910	23,028	87.1%	12,311
Others	430		13.2%	680	380	1,580		1,201
<b>Overseas Total</b>	<b>374,650</b>	<b>8.7%</b>	<b>1.7%</b>	<b>344,768</b>	<b>368,307</b>	<b>2,042,834</b>	<b>-1.8%</b>	<b>2,080,091</b>
<b>Grand Total</b>	<b>444,620</b>	<b>9.1%</b>	<b>3.6%</b>	<b>407,570</b>	<b>429,080</b>	<b>2,393,958</b>	<b>-0.9%</b>	<b>2,416,170</b>

CKD	5,216	-31%	21%	7,590	4,298	27,078	-34%	41,260
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※ Domestic HEV sales

Segment	2016 June	YoY (%)	MoM (%)	2015 June	2016 May	'16 YTD	yoy (%)	'15 YTD
Grandeur (Total)	6,412	-10.3%	24.7%	7,150	5,144	30,188	-27.4%	41,589
(HEV)	1,055	12.4%	68.5%	939	626	4,625	-10.9%	5,191
Sonata (Total)	8,768	-8.7%	2.6%	9,604	8,547	44,548	-11.5%	50,314
(HEV)	766	-39.0%	33.2%	1,255	575	4,313	-37.1%	6,854
Ioniq (Total)	761	#DIV/0!	-0.5%	-	765	5,335	#DIV/0!	-
(HEV)	630	#DIV/0!	-17.6%	-	765	5,204	#DIV/0!	-
<b>Total (Sonata+Avante)</b>	<b>2,451</b>	<b>11.7%</b>	<b>24.7%</b>	<b>2,194</b>	<b>1,966</b>	<b>14,142</b>	<b>17.4%</b>	<b>12,045</b>