

□ 2016 July Hyundai Motor Sales Results

Segment	2016 July	YoY (%)		2015 July	2016 June	'16 YTD	YoY (%)		'15 YTD
		MoM (%)							
Accent	827	-44.5%	-47.5%	1,491	1,576	8,844	-10.7%		9,900
Veloster	36	-70.5%	-56.6%	122	83	467	-46.3%		869
Avante	6,244	-9.4%	-49.5%	6,891	12,364	58,419	25.3%		46,622
Ioniq	945	#DIV/0!	24.2%	-	761	6,280	#DIV/0!		-
i30	45	-85.5%	-53.1%	311	96	1,029	-51.1%		2,106
Sonata	6,858	-18.2%	-21.8%	8,380	8,768	51,406	-12.4%		58,694
i40	83	-40.3%	-25.9%	139	112	974	-26.1%		1,318
Grandeur	3,450	-51.0%	-46.2%	7,044	6,412	33,638	-30.8%		48,633
Alsan	80	-86.9%	-49.4%	612	158	1,175	-79.9%		5,842
Genesis	-	-100.0%	#DIV/0!	3,070	-	-	-100.0%		21,630
Genesis Coupe	-	-100.0%	-100.0%	8	4	65	-57.0%		151
Equus	-	-100.0%	#DIV/0!	226	-	-	-100.0%		3,700
PC sub total	18,568	-34.4%	-38.8%	28,294	30,334	162,297	-18.6%		199,465
Tucson	3,443	-18.2%	-47.4%	4,209	6,549	35,184	2.2%		34,424
Santa fe	4,670	-53.0%	-47.9%	9,942	8,969	45,848	-3.6%		47,548
Vera Cruz	-	-100.0%	#DIV/0!	313	-	-	-100.0%		2,091
Max Cruz	505	3.9%	-56.8%	486	1,169	6,424	44.9%		4,434
RV sub total	8,618	-42.4%	-48.4%	14,950	16,687	87,456	-1.2%		88,497
Starex	3,929	-18.2%	-10.4%	4,802	4,383	27,551	-10.4%		30,742
Porter	8,276	-13.1%	-17.2%	9,525	9,993	62,965	2.9%		61,165
LCV sub total	12,205	-14.8%	-15.1%	14,327	14,376	90,516	-1.5%		91,907
Bus	618	-7.1%	-11.8%	665	701	4,901	-5.6%		5,192
Truck	2,079	20.8%	-2.7%	1,721	2,136	13,589	23.8%		10,975
HCV sub total	2,697	13.0%	-4.9%	2,386	2,837	18,490	14.4%		16,167
DH Genesis	4,574	#DIV/0!	68.7%	-	2,711	21,871	#DIV/0!		-
EQ900	1,217	#DIV/0!	-59.8%	-	3,025	18,373	#DIV/0!		-
Genesis Total	5,791	#DIV/0!	1.0%	-	5,736	40,244	#DIV/0!		-
Korea Total	47,879	-20.1%	-31.6%	59,957	69,970	399,003	0.7%		396,036
Korea Plant	81,224	-16.6%	-13.7%	97,394	94,070	592,501	-15.4%		700,300
Overseas Plant	210,170	5.0%	-25.2%	200,071	280,981	1,742,128	3.9%		1,677,256
US (HMMA)	28,845	-14.5%	-22.9%	33,753	37,418	227,086	6.6%		212,989
China (BHMC)	70,016	29.3%	-28.0%	54,160	97,208	592,785	5.0%		564,389
India (HMI)	55,807	10.7%	0.2%	50,411	55,713	364,507	4.6%		348,629
Czech (HMMC)	15,400	-36.4%	-53.4%	24,207	33,026	202,607	6.0%		191,185
Turkey (HAOS)	13,070	25.6%	-37.2%	10,405	20,824	132,650	7.0%		123,920
Russia (HMMR)	11,200	-11.4%	-45.6%	12,645	20,578	107,800	-11.8%		122,249
Brazil (HMB)	13,360	9.8%	2.9%	12,168	12,979	87,613	-10.7%		98,061
China (CHMC)	2,155	13.1%	-23.2%	1,905	2,805	25,183	77.1%		14,216
Others	317		-26.3%	417	430	1,897			1,618
Overseas Total	291,394	-2.0%	-22.3%	297,465	375,051	2,334,629	-1.8%		2,377,556
Grand Total	339,273	-5.1%	-23.8%	357,422	445,021	2,733,632	-1.4%		2,773,592

CKD	6,056	-17%	17%	7,320	5,168	33,086	-32%	48,580
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※ Domestic HEV sales

Segment	2016 July	YoY (%)		2015 July	2016 June	'16 YTD	YoY (%)		'15 YTD
		MoM (%)							
Grandeur (Total)	3,450	-51.0%	-46.2%	7,044	6,412	33,638	-30.8%		48,633
(HEV)	457	-47.5%	-56.7%	870	1,055	5,082	-16.2%		6,061
Sonata (Total)	6,858	-18.2%	-21.8%	8,380	8,768	51,406	-12.4%		58,694
(HEV)	517	-34.6%	-32.5%	790	766	4,830	-36.8%		7,644
Ioniq (Total)	945	#DIV/0!	24.2%	-	761	6,280	#DIV/0!		-
(HEV)	371	#DIV/0!	-41.1%	-	630	5,575	#DIV/0!		-
Total (Sonata+Avante)	1,345	-19.0%	-45.1%	1,660	2,451	15,487	13.0%		13,705