

□ 2016 August Hyundai Motor Sales Results

Segment	2016 August	YoY (%)	MoM (%)	2015 August	2016 July	'16 YTD	YoY (%)	'15 YTD
Veloster	38	-64.5%	5.6%	107	36	505	-48.3%	976
Avante	6,756	-23.3%	8.2%	8,806	6,244	65,175	17.6%	55,428
Ioniq	667	#DIV/0!	-29.4%	-	945	6,947	#DIV/0!	-
i30	35	-85.0%	-22.2%	233	45	1,064	-54.5%	2,339
Sonata	5,923	-27.9%	-13.6%	8,218	6,858	57,329	-14.3%	66,912
i40	68	-34.0%	-18.1%	103	83	1,042	-26.7%	1,421
Grandeur	3,069	-49.4%	-11.0%	6,062	3,450	36,707	-32.9%	54,695
Alsan	91	-78.6%	13.8%	425	80	1,266	-79.8%	6,267
Genesis	-	-100.0%	#DIV/0!	2,593	-	-	-100.0%	24,223
Genesis Coupe	-	-100.0%	#DIV/0!	28	-	65	-63.7%	179
Equus	-	-100.0%	#DIV/0!	181	-	42	-98.9%	3,881
PC sub total	17,507	-37.6%	-5.7%	28,053	18,568	179,846	-21.0%	227,518
Tucson	3,963	35.7%	15.1%	2,920	3,443	39,147	4.8%	37,344
Santa fe	5,609	-29.5%	20.1%	7,957	4,670	51,457	-7.3%	55,505
Vera Cruz	-	-100.0%	#DIV/0!	258	-	-	-100.0%	2,349
Max Cruz	524	25.1%	3.8%	419	505	6,948	43.2%	4,853
RV sub total	10,096	-12.6%	17.2%	11,554	8,618	97,552	-2.5%	100,051
Starex	3,884	22.1%	-1.1%	3,182	3,929	31,435	-7.3%	33,924
Porter	4,037	-35.2%	-51.2%	6,234	8,276	67,002	-0.6%	67,399
LCV sub total	7,921	-15.9%	-35.1%	9,416	12,205	98,437	-2.8%	101,323
Bus	406	-35.1%	-34.3%	626	618	5,307	-8.8%	5,818
Truck	1,680	15.9%	-19.2%	1,449	2,079	15,269	22.9%	12,424
HCV sub total	2,086	0.5%	-22.7%	2,075	2,697	20,576	12.8%	18,242
DH / G80	3,409	#DIV/0!	-25.5%	-	4,574	25,280	#DIV/0!	-
EQ900	1,093	#DIV/0!	-10.2%	-	1,217	19,424	#DIV/0!	-
Genesis Total	4,502	#DIV/0!	-22.3%	-	5,791	44,704	#DIV/0!	-
<b>Korea Total</b>	<b>42,112</b>	<b>-17.6%</b>	<b>-12.0%</b>	<b>51,098</b>	<b>47,879</b>	<b>441,115</b>	<b>-1.3%</b>	<b>447,134</b>
Korea Plant	48,903	-38.3%	-39.8%	79,228	81,226	641,406	-17.7%	779,528
Overseas Plant	267,432	11.6%	27.2%	239,629	210,312	2,009,702	4.8%	1,916,885
US (HMMA)	38,500	16.3%	33.6%	33,093	28,820	265,561	7.9%	246,082
China (BHMC)	82,094	17.0%	17.3%	70,146	70,016	674,879	6.4%	634,535
India (HMI)	59,700	9.3%	7.0%	54,607	55,807	424,207	5.2%	403,236
Czech (HMMC)	33,000	35.1%	112.7%	24,421	15,516	235,723	9.3%	215,606
Turkey (HAOS)	15,891	-20.5%	21.5%	20,001	13,084	148,555	3.2%	143,921
Russia (HMMR)	22,000	9.4%	96.4%	20,114	11,200	129,800	-8.8%	142,363
Brazil (HMB)	13,740	-1.9%	2.6%	14,013	13,397	101,390	-9.5%	112,074
China (CHMC)	2,152	-14.9%	-0.1%	2,530	2,155	27,335	63.2%	16,746
Others	355		12.0%	704	317	2,252		2,322
<b>Overseas Total</b>	<b>316,335</b>	<b>-0.8%</b>	<b>8.5%</b>	<b>318,857</b>	<b>291,538</b>	<b>2,651,108</b>	<b>-1.7%</b>	<b>2,696,413</b>
<b>Grand Total</b>	<b>358,447</b>	<b>-3.1%</b>	<b>5.6%</b>	<b>369,955</b>	<b>339,417</b>	<b>3,092,223</b>	<b>-1.6%</b>	<b>3,143,547</b>

CKD	3,636	-46%	-40%	6,764	6,056	36,722	-34%	55,344
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※ Domestic HEV sales

Segment	2016 August	YoY (%)	MoM (%)	2015 August	2016 July	'16 YTD	YoY (%)	'15 YTD
Grandeur (Total)	3,069	-49.4%	-11.0%	6,062	3,450	36,707	-32.9%	54,695
(HEV)	297	-52.9%	-35.0%	631	457	5,379	-19.6%	6,692
Sonata (Total)	5,923	-27.9%	-13.6%	8,218	6,858	57,329	-14.3%	66,912
(HEV)	395	-42.8%	-23.6%	690	517	5,225	-37.3%	8,334
Ioniq (Total)	667	#DIV/0!	-29.4%	-	945	6,947	#DIV/0!	-
(HEV)	397	#DIV/0!	7.0%	-	371	5,972	#DIV/0!	-
<b>Total (Sonata+Avante)</b>	<b>1,089</b>	<b>-17.6%</b>	<b>-19.0%</b>	<b>1,321</b>	<b>1,345</b>	<b>16,576</b>	<b>10.3%</b>	<b>15,026</b>