

□ 2016 September Hyundai Motor Sales Results

Segment	2016 September	YoY (%)	MoM (%)	2015 September	2016 August	'16 YTD	YoY (%)	'15 YTD
Veloster	25	-67.5%	-34.2%	77	38	530	-49.7%	1,053
Avante	5,135	-40.2%	-24.0%	8,583	6,756	70,310	9.8%	64,011
Ioniq	384	#DIV/0!	-42.4%	-	667	7,331	#DIV/0!	-
i30	172	0.0%	391.4%	172	35	1,236	-50.8%	2,511
Sonata	6,106	-24.0%	3.1%	8,033	5,923	63,435	-15.4%	74,945
i40	84	-33.9%	23.5%	127	68	1,126	-27.3%	1,548
Grandeur	3,268	-47.9%	6.5%	6,273	3,069	39,975	-34.4%	60,968
Alsan	98	-88.1%	7.7%	821	91	1,364	-80.8%	7,088
Genesis	-	-100.0%	#DIV/0!	2,823	-	-	-100.0%	27,046
Genesis Coupe	-	-100.0%	#DIV/0!	14	-	65	-66.3%	193
Equus	-	-100.0%	#DIV/0!	196	-	42	-99.0%	4,077
PC sub total	15,959	-43.6%	-8.8%	28,300	17,507	195,805	-23.5%	255,818
Tucson	3,720	14.9%	-6.1%	3,237	3,963	42,867	5.6%	40,581
Santa fe	7,451	-1.5%	32.8%	7,568	5,609	58,908	-6.6%	63,073
Vera Cruz	-	-100.0%	#DIV/0!	272	-	-	-100.0%	2,621
Max Cruz	558	-49.3%	6.5%	1,101	524	7,506	26.1%	5,954
RV sub total	11,729	-3.7%	16.2%	12,178	10,096	109,281	-2.6%	112,229
Starex	2,623	-12.1%	-32.5%	2,985	3,884	34,058	-7.7%	36,909
Porter	4,434	-31.0%	9.8%	6,430	4,037	71,436	-3.2%	73,829
LCV sub total	7,057	-25.0%	-10.9%	9,415	7,921	105,494	-4.7%	110,738
Bus	427	-27.9%	5.2%	592	406	5,734	-10.5%	6,410
Truck	1,900	29.3%	13.1%	1,469	1,680	17,169	23.6%	13,893
HCV sub total	2,327	12.9%	11.6%	2,061	2,086	22,903	12.8%	20,303
DH / G80	3,500	#DIV/0!	2.7%	-	3,409	28,780	#DIV/0!	-
EQ900	976	#DIV/0!	-10.7%	-	1,093	20,400	#DIV/0!	-
Genesis Total	4,476	#DIV/0!	-0.6%	-	4,502	49,180	#DIV/0!	-
<b>Korea Total</b>	<b>41,548</b>	<b>-20.0%</b>	<b>-1.3%</b>	<b>51,954</b>	<b>42,112</b>	<b>482,663</b>	<b>-3.3%</b>	<b>499,088</b>
Korea Plant	56,315	-20.9%	15.1%	71,152	48,913	697,731	-18.0%	850,680
Overseas Plant	289,439	6.4%	8.3%	271,939	267,227	2,298,932	5.0%	2,188,824
US (HMMA)	35,405	1.5%	-8.1%	34,886	38,505	300,971	7.1%	280,968
China (BHMC)	104,190	15.6%	27.0%	90,108	82,025	779,000	7.5%	724,643
India (HMI)	59,211	4.7%	-0.8%	56,539	59,707	483,425	5.1%	459,775
Czech (HMMC)	33,515	3.0%	1.5%	32,528	33,030	269,268	8.5%	248,134
Turkey (HAOS)	18,300	0.0%	15.1%	18,306	15,901	166,865	2.9%	162,227
Russia (HMMR)	21,200	-2.0%	-3.6%	21,628	22,000	151,000	-7.9%	163,991
Brazil (HMB)	14,954	2.8%	10.3%	14,550	13,552	116,156	-8.3%	126,624
China (CHMC)	2,311	-17.6%	7.4%	2,803	2,152	29,646	51.6%	19,549
Others	353		-0.6%	591	355	2,601		2,913
<b>Overseas Total</b>	<b>345,754</b>	<b>0.8%</b>	<b>9.4%</b>	<b>343,091</b>	<b>316,140</b>	<b>2,996,663</b>	<b>-1.4%</b>	<b>3,039,504</b>
<b>Grand Total</b>	<b>387,302</b>	<b>-2.0%</b>	<b>8.1%</b>	<b>395,045</b>	<b>358,252</b>	<b>3,479,326</b>	<b>-1.7%</b>	<b>3,538,592</b>

CKD	3,620	-15%	0%	4,266	3,636	40,342	-32%	59,610
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※ Domestic HEV sales

Segment	2016 September	YoY (%)	MoM (%)	2015 September	2016 August	'16 YTD	YoY (%)	'15 YTD
Grandeur (Total)	3,268	-47.9%	6.5%	6,273	3,069	39,975	-34.4%	60,968
(HEV)	218	-66.8%	-26.6%	657	297	5,597	-23.8%	7,349
Sonata (Total)	6,106	-24.0%	3.1%	8,033	5,923	63,435	-15.4%	74,945
(HEV)	389	-32.6%	-1.5%	577	395	5,614	-37.0%	8,911
Ioniq (Total)	384	#DIV/0!	-42.4%	-	667	7,331	#DIV/0!	-
(HEV)	228	#DIV/0!	-42.6%	-	397	6,200	#DIV/0!	-
<b>Total (Sonata+Avante)</b>	<b>835</b>	<b>-32.3%</b>	<b>-23.3%</b>	<b>1,234</b>	<b>1,089</b>	<b>17,411</b>	<b>7.1%</b>	<b>16,260</b>