

□ 2016 November Hyundai Motor Sales Results

Segment		2016 November	YoY (%)	MoM (%)	2015 November	2016 October	'16 YTD	YoY (%)	'15 YTD
	Accent	684	-59.8%	-17.0%	1,702	824	11,899	-23.8%	15,623
	Veloster	33	-68.3%	-29.8%	104	47	610	-50.9%	1,243
	Avante	7,752	-23.4%	-2.4%	10,119	7,943	86,005	-1.1%	86,968
	Ioniq	1,425	#DIV/0!	96.6%	-	725	9,481	#DIV/0!	-
	i30	463	65.4%	-28.5%	280	648	2,347	-20.7%	2,961
	Sonata	5,907	-42.8%	5.4%	10,328	5,604	74,946	-21.7%	95,760
	i40	33	-78.8%	-51.5%	156	68	1,227	-33.5%	1,846
	Grandeur	7,984	-2.4%	126.4%	8,180	3,527	51,486	-32.2%	75,982
	Alsan	134	-77.6%	-44.2%	598	240	1,738	-78.4%	8,061
	Genesis	-			-	-	-	-100.0%	30,294
	Genesis Coupe	-			19	-	65	-71.6%	229
	Equus	-			267	-	42	-99.1%	4,679
PC sub total		24,415	-23.1%	24.4%	31,753	19,626	239,846	-25.9%	323,646
	Tucson	4,238	-23.2%	2.7%	5,520	4,127	51,232	-0.9%	51,675
	Santa fe	5,464	-38.5%	35.7%	8,879	4,027	68,399	-15.3%	80,739
	Vera Cruz	-	-100.0%	#DIV/0!	14	-	-	-100.0%	2,949
	Max Cruz	500	-66.7%	-11.2%	1,500	563	8,569	-5.5%	9,071
RV sub total		10,202	-35.9%	17.0%	15,913	8,717	128,200	-11.2%	144,434
	Starex	4,289	11.2%	24.4%	3,857	3,447	41,794	-6.2%	44,568
	Porter	8,862	4.0%	32.7%	8,520	6,679	86,977	-4.8%	91,327
LCV sub total		13,151	6.3%	29.9%	12,377	10,126	128,771	-5.2%	135,895
	Bus	727	-0.1%	31.2%	728	554	6,845	-13.0%	7,867
	Truck	2,175	25.1%	-6.3%	1,738	2,322	21,836	24.3%	17,562
HCV sub total		2,902	17.7%	0.9%	2,466	2,876	28,681	12.8%	25,429
	DH / G80	5,051	90.1%	3.6%	2,657	4,876	38,707	1356.8%	2,657
	EQ900	911		-5.6%	-	965	22,276	#DIV/0!	-
Genesis Total		5,962	124.4%	2.1%	2,657	5,841	60,983	2195.2%	2,657
Korea Total		56,632	-13.1%	20.0%	65,166	47,186	586,481	-7.2%	632,061
	Korea Plant	107,580	14.7%	20.4%	93,779	89,326	894,637	-14.3%	1,043,631
	Overseas Plant	307,840	5.0%	11.8%	293,297	275,291	2,882,063	3.9%	2,772,913
	US (HMMMA)	30,300	-5.3%	-4.9%	31,982	31,846	363,117	4.2%	348,466
	China (BHMC)	127,008	15.4%	41.1%	110,094	90,000	996,008	6.5%	934,806
	India (HMI)	56,900	-1.3%	-11.6%	57,659	64,372	604,697	4.4%	579,135
	Czech (HMMC)	33,400	4.9%	7.3%	31,842	31,114	333,782	6.5%	313,505
	Turkey (HAOS)	21,100	3.3%	4.4%	20,425	20,202	208,167	2.2%	203,697
	Russia (HMMR)	19,650	-5.9%	-1.8%	20,877	20,000	190,650	-7.9%	206,996
	Brazil (HMB)	15,606	-0.7%	8.1%	15,717	14,435	146,197	-6.1%	155,661
	China (CHMC)	3,503	-14.8%	34.6%	4,111	2,602	35,751	34.1%	26,666
	Others	373		-48.2%	590	720	3,694		3,981
Overseas Total		415,420	7.3%	13.9%	387,076	364,617	3,776,700	-1.0%	3,816,544
Grand Total		472,052	4.4%	14.6%	452,242	411,803	4,363,181	-1.9%	4,448,605

CKD	6,030	29%	12%	4,670	5,378	51,750	-25%	69,032
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※ Domestic HEV sales

Segment	2016 November	YoY (%)	MoM (%)	2015 November	2016 October	'16 YTD	YoY (%)	'15 YTD
Grandeur (Total)	7,984	-2.4%	126.4%	8,180	3,527	51,486	-32.2%	75,982
(HEV)	233	-79.3%	-36.5%	1,127	367	6,197	-33.4%	9,300
Sonata (Total)	5,907	-42.8%	5.4%	10,328	5,604	74,946	-21.7%	95,760
(HEV)	326	-64.4%	-23.3%	915	425	6,365	-39.3%	10,489
Ioniq (Total)	1,425	#DIV/0!	96.6%	-	725	9,481	#DIV/0!	-
(HEV)	340	#DIV/0!	-9.6%	-	376	6,916	#DIV/0!	-
Total (Sonata+Avante)	899	-56.0%	-23.0%	2,042	1,168	19,478	-1.6%	19,789