

□ 2016 December Hyundai Motor Sales Results

Segment	2016	YoY (%)	MoM (%)	2015	2016	'16 YTD	YoY (%)	'15 YTD
	December							
Accent	537	-79.8%	-21.5%	2,657	684	12,436	-32.0%	18,280
Veloster	25	-78.6%	-24.2%	117	33	635	-53.3%	1,360
Avante	7,799	-42.0%	0.6%	13,454	7,752	93,804	-6.6%	100,422
Ioniq	1,667	#DIV/0!	17.0%	-	1,425	11,148	#DIV/0!	-
i30	94	-71.6%	-79.7%	331	463	2,441	-25.9%	3,292
Sonata	7,257	-42.8%	22.9%	12,678	5,907	82,203	-24.2%	108,438
i40	64	-67.5%	93.9%	197	33	1,291	-36.8%	2,043
Grandeur	17,247	54.0%	116.0%	11,200	7,984	68,733	-21.2%	87,182
Alsan	508	-10.6%	279.1%	568	134	2,246	-74.0%	8,629
Genesis	-			-	-	-	-100.0%	30,294
Genesis Coupe	-			14	-	65	-73.3%	243
Equus	-			479	-	42	-99.2%	5,158
PC sub total	35,198	-15.6%	44.2%	41,695	24,415	275,044	-24.7%	365,341
Tucson	5,524	-3.7%	30.3%	5,736	4,238	56,756	-1.1%	57,411
Santa fe	8,518	-30.1%	55.9%	12,189	5,464	76,917	-17.2%	92,928
Vera Cruz	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	2,949
Max Cruz	1,017	-29.1%	103.4%	1,435	500	9,586	-8.8%	10,506
RV sub total	15,059	-22.2%	47.6%	19,360	10,202	143,259	-12.5%	163,794
Starex	3,984	4.4%	-7.1%	3,816	4,289	45,778	-5.4%	48,384
Porter	9,973	18.5%	12.5%	8,416	8,862	96,950	-2.8%	99,743
LCV sub total	13,957	14.1%	6.1%	12,232	13,151	142,728	-3.6%	148,127
Bus	715	-1.8%	-1.7%	728	727	7,730	-10.1%	8,595
Truck	1,937	25.5%	-10.9%	1,543	2,175	23,603	23.5%	19,105
HCV sub total	2,652	16.8%	-8.6%	2,271	2,902	31,333	13.1%	27,700
DH / G80	4,243	-29.0%	-16.0%	5,972	5,051	42,950	397.7%	8,629
EQ900	1,052		15.5%	530	911	23,328	4301.5%	530
Genesis Total	5,295	-18.6%	-11.2%	6,502	5,962	66,278	623.6%	9,159
Korea Total	72,161	-12.1%	27.4%	82,060	56,632	658,642	-7.8%	714,121
Korea Plant	116,019	4.3%	8.1%	111,222	107,330	1,010,406	-12.5%	1,154,853
Overseas Plant	308,727	-4.4%	0.2%	322,944	308,051	3,191,001	3.1%	3,095,857
US (HMMA)	23,381	-26.7%	-22.8%	31,898	30,305	386,503	1.6%	380,364
China (BHMC)	146,008	14.1%	15.0%	128,020	127,008	1,142,016	7.5%	1,062,826
India (HMI)	57,164	-10.9%	0.1%	64,134	57,093	662,054	2.9%	643,269
Czech (HMMC)	24,652	-14.7%	-26.2%	28,895	33,415	358,447	4.7%	342,400
Turkey (HAOS)	21,833	-4.3%	3.5%	22,812	21,100	230,000	1.5%	226,509
Russia (HMMR)	16,824	-25.2%	-14.4%	22,504	19,650	207,474	-9.6%	229,500
Brazil (HMB)	15,287	-18.5%	-2.0%	18,754	15,604	161,484	-7.4%	174,415
China (CHMC)	2,809	-46.7%	-19.8%	5,273	3,503	38,560	20.7%	31,939
Others	769		106.2%	654	373	4,463		4,635
Overseas Total	424,746	-2.2%	2.3%	434,166	415,381	4,201,407	-1.2%	4,250,710
Grand Total	496,907	-3.7%	5.3%	516,226	472,013	4,860,049	-2.1%	4,964,831

CKD	5,912	196%	-2%	1,998	6,030	57,662	-19%	71,030
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※ Domestic HEV sales

Segment	2016	YoY (%)	MoM (%)	2015	2016	'16 YTD	YoY (%)	'15 YTD
	December							
Grandeur (Total)	17,247	54.0%	116.0%	11,200	7,984	68,733	-21.2%	87,182
(HEV)	717	-54.0%	207.7%	1,559	233	6,914	-36.3%	10,859
Sonata (Total)	7,257	-42.8%	22.9%	12,678	5,907	82,203	-24.2%	108,438
(HEV)	939	-24.8%	188.0%	1,248	326	7,304	-37.8%	11,737
Ioniq (Total)	1,667	#DIV/0!	17.0%	-	1,425	11,148	#DIV/0!	-
(HEV)	483	#DIV/0!	42.1%	-	340	7,399	#DIV/0!	-
Total (Sonata+Avante)	2,139	-23.8%	137.9%	2,807	899	21,617	-4.3%	22,596