

□ 2017 January Hyundai Motor Sales Results

Segment	2017 January	YoY (%)	MoM (%)	2016 January	2016 December	'17 YTD	YoY (%)	'16 YTD
Veloster	5	-91.1%	-80.0%	56	25	5	-91.1%	56
Avante	5,064	-27.6%	-35.1%	6,996	7,799	5,064	-27.6%	6,996
Ioniq	525	6.5%	-68.5%	493	1,667	525	6.5%	493
i30	84	-51.7%	-10.6%	174	94	84	-51.7%	174
Sonata	3,997	-35.6%	-44.9%	6,207	7,257	3,997	-35.6%	6,207
i40	8	-93.4%	-87.5%	122	64	8	-93.4%	122
Grandeur	10,586	110.0%	-38.6%	5,041	17,247	10,586	110.0%	5,041
Alsan	57	-78.6%	-88.8%	266	508	57	-78.6%	266
Genesis	-			-	-	-	#DIV/0!	-
Genesis Coupe	-			8	-	-	-100.0%	8
Equus	-			34	-	-	-100.0%	34
PC sub total	20,714	1.5%	-41.2%	20,413	35,198	20,714	1.5%	20,413
Tucson	2,791	-37.7%	-49.5%	4,479	5,524	2,791	-37.7%	4,479
Santa fe	3,185	-37.2%	-62.6%	5,074	8,518	3,185	-37.2%	5,074
Max Cruz	678	-29.7%	-33.3%	965	1,017	678	-29.7%	965
RV sub total	6,654	-36.7%	-55.8%	10,518	15,059	6,654	-36.7%	10,518
Starex	3,396	-11.6%	-14.8%	3,840	3,984	3,396	-11.6%	3,840
Porter	7,860	-8.9%	-21.2%	8,632	9,973	7,860	-8.9%	8,632
LCV sub total	11,256	-9.7%	-19.4%	12,472	13,957	11,256	-9.7%	12,472
Bus	592	-3.9%	-17.2%	616	715	592	-3.9%	616
Truck	1,689	21.2%	-12.8%	1,394	1,937	1,689	21.2%	1,394
HCV sub total	2,281	13.5%	-14.0%	2,010	2,652	2,281	13.5%	2,010
DH / G80	3,569	56.9%	-15.9%	2,275	4,243	3,569	56.9%	2,275
EQ900	626		-40.5%	2,164	1,052	626	-71.1%	2,164
Genesis Total	4,195	-5.5%	-20.8%	4,439	5,295	4,195	-5.5%	4,439
<b>Korea Total</b>	<b>45,100</b>	<b>-9.5%</b>	<b>-37.5%</b>	<b>49,852</b>	<b>72,161</b>	<b>45,100</b>	<b>-9.5%</b>	<b>49,852</b>
Korea Plant	56,200	-22.5%	-51.6%	72,498	116,019	56,200	-22.5%	72,498
Overseas Plant	241,307	11.7%	-21.8%	215,941	308,727	241,307	11.7%	215,941
US (HMMMA)	28,400	-8.0%	21.5%	30,866	23,381	28,400	-8.0%	30,866
China (BHMC)	80,017	6.4%	-45.2%	75,236	146,008	80,017	6.4%	75,236
India (HMI)	51,817	17.2%	-9.4%	44,230	57,164	51,817	17.2%	44,230
Czech (HMMC)	32,300	14.4%	31.0%	28,224	24,652	32,300	14.4%	28,224
Turkey (HAOS)	16,300	-17.7%	-25.3%	19,803	21,833	16,300	-17.7%	19,803
Russia (HMMR)	15,900	137.3%	-5.5%	6,700	16,824	15,900	137.3%	6,700
Brazil (HMB)	13,625	94.3%	-10.9%	7,012	15,287	13,625	94.3%	7,012
China (CHMC)	2,906	-22.8%	3.5%	3,766	2,809	2,906	-22.8%	3,766
Others	42		-94.5%	104	769	42		104
<b>Overseas Total</b>	<b>297,507</b>	<b>3.1%</b>	<b>-30.0%</b>	<b>288,439</b>	<b>424,746</b>	<b>297,507</b>	<b>3.1%</b>	<b>288,439</b>
<b>Grand Total</b>	<b>342,607</b>	<b>1.3%</b>	<b>-31.1%</b>	<b>338,291</b>	<b>496,907</b>	<b>342,607</b>	<b>1.3%</b>	<b>338,291</b>

CKD	7,140	75%	18%	4,086	6,032	7,140	75%	4,086
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※ Domestic HEV sales

Segment	2017 January	YoY (%)	MoM (%)	2016 January	2016 December	'17 YTD	YoY (%)	'16 YTD
Grandeur (Total)	10,586	110.0%	-38.6%	5,041	17,247	10,586	110.0%	5,041
(HEV)	211	-66.1%	-70.6%	622	717	211	-66.1%	622
Sonata (Total)	3,997	-35.6%	-44.9%	6,207	7,257	3,997	-35.6%	6,207
(HEV)	228	-57.5%	-75.7%	536	939	228	-57.5%	536
Ioniq (Total)	525	6.5%	-68.5%	493	1,667	525	6.5%	493
(HEV)	270	-45.2%	-44.1%	493	483	270	-45.2%	493
Total (Sonata+Avante)	709	-57.1%	-66.9%	1,651	2,139	709	-57.1%	1,651