

□ 2017 February Hyundai Motor Sales Results

| Segment | 2017 February | YoY (%) | MoM (%) | 2016 February | 2017 January | '17 YTD | YoY (%) | '16 YTD |
|-----------------------|------------------|-------------|--------------|------------------|-----------------|----------------|--------------|----------------|
| | | | | | | | | |
| Accent | 255 | -75.6% | -34.3% | 1,047 | 388 | 643 | -68.8% | 2,063 |
| Veloster | 2 | -97.0% | -60.0% | 67 | 5 | 7 | -94.3% | 123 |
| Avante | 7,353 | -7.3% | 45.2% | 7,932 | 5,064 | 12,417 | -16.8% | 14,928 |
| Ioniq | 545 | -58.4% | 3.8% | 1,311 | 525 | 1,070 | -40.7% | 1,804 |
| i30 | 410 | 114.7% | 388.1% | 191 | 84 | 494 | 35.3% | 365 |
| Sonata | 4,440 | -24.9% | 11.1% | 5,916 | 3,997 | 8,437 | -30.4% | 12,123 |
| i40 | 7 | -93.5% | -12.5% | 107 | 8 | 15 | -93.4% | 229 |
| Grandeur | 10,913 | 181.6% | 3.1% | 3,876 | 10,586 | 21,499 | 141.1% | 8,917 |
| Alsan | 25 | -83.4% | -56.1% | 151 | 57 | 82 | -80.3% | 417 |
| Genesis | - | | | - | - | | #DIV/0! | - |
| Genesis Coupe | - | | | 4 | - | - | -100.0% | 12 |
| Equus | - | | | 8 | - | - | -100.0% | 42 |
| PC sub total | 23,950 | 16.2% | 15.6% | 20,610 | 20,714 | 44,664 | 8.9% | 41,023 |
| Tucson | 3,156 | -17.2% | 13.1% | 3,813 | 2,791 | 5,947 | -28.3% | 8,292 |
| Santa fe | 5,997 | 0.2% | 88.3% | 5,985 | 3,185 | 9,182 | -17.0% | 11,059 |
| Max Cruz | 760 | 1.2% | 12.1% | 751 | 678 | 1,438 | -16.2% | 1,716 |
| RV sub total | 9,913 | -6.0% | 49.0% | 10,549 | 6,654 | 16,567 | -21.4% | 21,067 |
| Starex | 3,841 | 21.9% | 13.1% | 3,152 | 3,396 | 7,237 | 3.5% | 6,992 |
| Porter | 7,691 | 8.4% | -2.2% | 7,098 | 7,860 | 15,551 | -1.1% | 15,730 |
| LCV sub total | 11,532 | 12.5% | 2.5% | 10,250 | 11,256 | 22,788 | 0.3% | 22,722 |
| Bus | 898 | 22.5% | 51.7% | 733 | 592 | 1,490 | 10.5% | 1,349 |
| Truck | 2,032 | 33.4% | 20.3% | 1,523 | 1,689 | 3,721 | 27.6% | 2,917 |
| HCV sub total | 2,930 | 29.9% | 28.5% | 2,256 | 2,281 | 5,211 | 22.2% | 4,266 |
| DH / G80 | 3,578 | 32.4% | 0.3% | 2,703 | 3,569 | 7,147 | 43.6% | 4,978 |
| EQ900 | 1,210 | | 93.3% | 2,476 | 626 | 1,836 | -60.4% | 4,640 |
| Genesis Total | 4,788 | -7.5% | 14.1% | 5,179 | 4,195 | 8,983 | -6.6% | 9,618 |
| Korea Total | 53,113 | 8.7% | 17.8% | 48,844 | 45,100 | 98,213 | -0.5% | 98,696 |
| Korea Plant | 63,903 | -4.0% | 13.7% | 66,548 | 56,200 | 120,103 | -13.6% | 139,046 |
| Overseas Plant | 224,329 | 1.6% | -7.1% | 220,808 | 241,348 | 465,677 | 6.6% | 436,749 |
| US (HMMMA) | 30,658 | -9.7% | 7.9% | 33,969 | 28,414 | 59,072 | -8.9% | 64,835 |
| China (BHMC) | 60,076 | 12.9% | -24.9% | 53,226 | 80,017 | 140,093 | 9.1% | 128,462 |
| India (HMI) | 52,734 | 6.0% | 1.7% | 49,729 | 51,834 | 104,568 | 11.3% | 93,959 |
| Czech (HMMC) | 30,515 | -1.9% | -5.6% | 31,108 | 32,310 | 62,825 | 5.9% | 59,332 |
| Turkey (HAOS) | 18,500 | -6.6% | 13.5% | 19,801 | 16,300 | 34,800 | -12.1% | 39,604 |
| Russia (HMMR) | 16,300 | -7.4% | 2.5% | 17,600 | 15,900 | 32,200 | 32.5% | 24,300 |
| Brazil (HMB) | 12,280 | 3.6% | -9.9% | 11,859 | 13,625 | 25,905 | 37.3% | 18,871 |
| China (CHMC) | 3,153 | -1.3% | 8.5% | 3,195 | 2,906 | 6,059 | -13.0% | 6,961 |
| Others | 113 | | 169.0% | 321 | 42 | 155 | | 425 |
| Overseas Total | 288,232 | 0.3% | -3.1% | 287,356 | 297,548 | 585,780 | 1.7% | 575,795 |
| Grand Total | 341,345 | 1.5% | -0.4% | 336,200 | 342,648 | 683,993 | 1.4% | 674,491 |

| | | | | | | | | |
|-----|-------|----|------|-------|-------|--------|-----|-------|
| CKD | 4,158 | 4% | -42% | 3,990 | 7,140 | 11,298 | 40% | 8,076 |
|-----|-------|----|------|-------|-------|--------|-----|-------|

※ Domestic HEV sales

| Segment | 2017 February | YoY (%) | MoM (%) | 2016 February | 2017 January | '17 YTD | YoY (%) | '16 YTD |
|--------------------------|------------------|------------|------------|------------------|-----------------|---------|------------|---------|
| | | | | | | | | |
| Grandeur (Total) | 10,913 | 181.6% | 3.1% | 3,876 | 10,586 | 21,499 | 141.1% | 8,917 |
| (HEV) | 159 | -70.8% | -24.6% | 545 | 211 | 370 | -68.3% | 1,167 |
| Sonata (Total) | 4,440 | -24.9% | 11.1% | 5,916 | 3,997 | 8,437 | -30.4% | 12,123 |
| (HEV) | 336 | -43.1% | 47.4% | 591 | 228 | 564 | -50.0% | 1,127 |
| Ioniq (Total) | 545 | -58.4% | 3.8% | 1,311 | 525 | 1,070 | -40.7% | 1,804 |
| (HEV) | 241 | -81.6% | -10.7% | 1,311 | 270 | 511 | -71.7% | 1,804 |
| Total (Sonata+Avante) | 736 | -69.9% | 3.8% | 2,447 | 709 | 1,445 | -64.7% | 4,098 |