

□ 2017 March Hyundai Motor Sales Results

Segment	2017 March	YoY (%)	MoM (%)	2016 March	2017 February	'17 YTD	YoY (%)	'16 YTD
Accent	688	-60.3%	169.8%	1,735	255	1,331	-65.0%	3,798
Veloster	20	-76.5%	900.0%	85	2	27	-87.0%	208
Avante	7,000	-20.0%	-4.8%	8,753	7,353	19,417	-18.0%	23,681
Ioniq	1,116	-10.7%	104.8%	1,250	545	2,186	-28.4%	3,054
i30	620	118.3%	51.2%	284	410	1,114	71.6%	649
Sonata	7,578	7.4%	70.7%	7,053	4,440	16,015	-16.5%	19,176
i40	12	-96.0%	71.4%	299	7	27	-94.9%	528
Grandeur	13,358	193.6%	22.4%	4,550	10,913	34,857	158.8%	13,467
Alsan	94	-44.0%	276.0%	168	25	176	-69.9%	585
Genesis		#DIV/0!	#DIV/0!			-	#DIV/0!	
Genesis Coupe	-	-100.0%	#DIV/0!	20	-	-	-100.0%	32
Equus	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	42
PC sub total	30,486	26.0%	27.3%	24,197	23,950	75,150	15.2%	65,220
Tucson	3,640	-30.0%	15.3%	5,202	3,156	9,587	-29.0%	13,494
Santa fe	5,459	-24.7%	-9.0%	7,245	5,997	14,641	-20.0%	18,304
Max Cruz	828	-26.5%	8.9%	1,126	760	2,266	-20.3%	2,842
RV sub total	9,927	-26.9%	0.1%	13,573	9,913	26,494	-23.5%	34,640
Starex	4,823	10.4%	25.6%	4,370	3,841	12,060	6.1%	11,362
Porter	9,790	-4.2%	27.3%	10,214	7,691	25,341	-2.3%	25,944
LCV sub total	14,613	0.2%	26.7%	14,584	11,532	37,401	0.3%	37,306
Bus	884	7.9%	-1.6%	819	898	2,044	-5.7%	2,168
Truck	2,413	13.1%	18.8%	2,134	2,032	6,464	28.0%	5,051
HCV sub total	3,297	11.6%	12.5%	2,953	2,930	8,508	17.9%	7,219
DH / G80	4,048	23.1%	13.1%	3,289	3,578	11,195	35.4%	8,267
EQ900	1,394	-61.0%	15.2%	3,570	1,210	3,230	-60.7%	8,210
Genesis Total	5,442	-20.7%	13.7%	6,859	4,788	14,425	-12.5%	16,477
Korea Total	63,765	2.6%	20.1%	62,166	53,113	161,978	0.7%	160,862
Korea Plant	98,272	-2.0%	53.8%	100,252	63,903	218,375	-8.7%	239,298
Overseas Plant	243,892	-9.9%	8.7%	270,753	224,329	709,569	0.3%	707,502
US (HMMMA)	35,200	20.4%	14.8%	29,238	30,658	94,272	0.2%	94,073
China (BHMC)	56,026	-44.3%	-6.7%	100,549	60,076	196,119	-14.4%	229,011
India (HMI)	55,614	8.1%	5.5%	51,452	52,734	160,182	10.2%	145,411
Czech (HMMC)	34,910	12.2%	14.4%	31,115	30,515	97,735	8.1%	90,447
Turkey (HAOS)	21,000	-3.9%	13.5%	21,842	18,500	55,800	-9.2%	61,446
Russia (HMMR)	20,830	25.6%	27.8%	16,582	16,300	53,030	29.7%	40,882
Brazil (HMB)	14,965	-1.3%	21.9%	15,168	12,280	40,870	20.1%	34,039
China (CHMC)	5,101	10.8%	61.8%	4,602	3,153	11,160	-3.5%	11,563
Others	246	20.0%	117.7%	205	113	401		630
Overseas Total	342,164	-7.8%	18.7%	371,005	288,232	927,944	-2.0%	946,800
Grand Total	405,929	-6.3%	18.9%	433,171	341,345	1,089,922	-1.6%	1,107,662

CKD	4,458	-20%	7%	5,592	4,158	15,756	15%	13,668
-----	-------	------	----	-------	-------	--------	-----	--------

※ Domestic HEV sales

Segment	2017 March	YoY (%)	MoM (%)	2016 March	2017 February	'17 YTD	YoY (%)	'16 YTD
Grandeur (Total)	13,358	193.6%	22.4%	4,550	10,913	34,857	158.8%	13,467
(HEV)	238	-56.3%	49.7%	544	159	572	-66.6%	1,711
Sonata (Total)	7,578	7.4%	70.7%	7,053	4,440	16,015	-16.5%	19,176
(HEV)	338	-36.9%	0.6%	536	336	902	-45.8%	1,663
Ioniq (Total)	1,116	-10.7%	104.8%	1,250	545	2,186	-28.4%	3,054
(HEV)	384	-69.3%	59.3%	1,250	241	895	-70.7%	3,054
Total (Sonata+Avante)	960	-58.8%	30.4%	2,330	736	2,369	-63.1%	6,428