

□ 2017 April Hyundai Motor Sales Results

Segment	2017 April	YoY (%)	MoM (%)	2016 April	2017 March	'17 YTD	YoY (%)	'16 YTD
Veloster	15	-84.0%	-25.0%	94	20	42	-86.1%	302
Avante	8,265	7.9%	18.1%	7,658	7,000	27,682	-11.7%	31,339
Ioniq	1,055	39.7%	-5.5%	755	1,116	3,241	-14.9%	3,809
i30	366	195.2%	-41.0%	124	620	1,480	91.5%	773
Sonata	9,127	13.3%	20.4%	8,057	7,578	25,142	-7.7%	27,233
i40	8	-94.7%	-33.3%	150	12	35	-94.8%	678
Grandeur	12,549	143.0%	-6.1%	5,165	13,358	47,406	154.4%	18,632
Alsan	48	-72.7%	-48.9%	176	94	224	-70.6%	761
Genesis		#DIV/0!	#DIV/0!				#DIV/0!	
Genesis Coupe	-	-100.0%	#DIV/0!	15	-	-	-100.0%	47
Equus	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	42
PC sub total	31,981	35.8%	4.9%	23,545	30,486	107,131	20.7%	88,765
Tucson	3,401	-40.8%	-6.6%	5,744	3,640	12,988	-32.5%	19,238
Santa fe	3,888	-40.3%	-28.8%	6,518	5,459	18,529	-25.4%	24,822
Max Cruz	639	-36.1%	-22.8%	1,000	828	2,905	-24.4%	3,842
RV sub total	7,928	-40.2%	-20.1%	13,262	9,927	34,422	-28.1%	47,902
Starex	4,323	3.9%	-10.4%	4,160	4,823	16,383	5.5%	15,522
Porter	8,809	-3.8%	-10.0%	9,155	9,790	34,150	-2.7%	35,099
LCV sub total	13,132	-1.4%	-10.1%	13,315	14,613	50,533	-0.2%	50,621
Bus	821	13.9%	-7.1%	721	884	3,195	10.6%	2,889
Truck	2,259	2.1%	-6.4%	2,213	2,413	8,393	15.5%	7,264
HCV sub total	3,080	5.0%	-6.6%	2,934	3,297	11,588	14.1%	10,153
DH / G80	3,307	-3.4%	-18.3%	3,423	4,048	14,502	24.1%	11,690
EQ900	933	-68.8%	-33.1%	2,986	1,394	4,163	-62.8%	11,196
Genesis Total	4,240	-33.8%	-22.1%	6,409	5,442	18,665	-18.4%	22,886
Korea Total	60,361	1.5%	-5.3%	59,465	63,765	222,339	0.9%	220,327
Korea Plant	98,796	9.1%	0.5%	90,534	98,269	317,168	-3.8%	329,832
Overseas Plant	205,068	-21.9%	-15.9%	262,589	243,894	914,639	-5.7%	970,091
US (HMMMA)	29,104	6.0%	-17.3%	27,450	35,202	123,378	1.5%	121,523
China (BHMC)	35,009	-63.6%	-37.5%	96,222	56,026	231,128	-28.9%	325,233
India (HMI)	56,368	3.6%	1.4%	54,420	55,614	216,550	8.4%	199,831
Czech (HMMC)	26,819	-14.1%	-23.2%	31,212	34,910	124,554	2.4%	121,659
Turkey (HAOS)	20,850	15.1%	-0.7%	18,108	21,000	76,650	-3.7%	79,554
Russia (HMMR)	19,800	15.6%	-4.9%	17,128	20,830	72,830	25.5%	58,010
Brazil (HMB)	12,905	-2.0%	-13.8%	13,163	14,965	53,775	13.9%	47,202
China (CHMC)	3,800	-20.0%	-25.5%	4,750	5,101	14,960	-8.3%	16,313
Others	413	203.7%	67.9%	136	246	814		766
Overseas Total	303,864	-13.9%	-11.2%	353,123	342,163	1,231,807	-5.2%	1,299,923
Grand Total	364,225	-11.7%	-10.3%	412,588	405,928	1,454,146	-4.3%	1,520,250

CKD	5,756	48%	29%	3,896	4,458	21,512	22%	17,564
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※ Domestic HEV sales

Segment	2017 April	YoY (%)	MoM (%)	2016 April	2017 March	'17 YTD	YoY (%)	'16 YTD
Grandeur (Total)	12,549	143.0%	-6.1%	5,165	13,358	47,406	154.4%	18,632
(HEV)	1,046	-15.2%	339.5%	1,233	238	1,654	-43.8%	2,944
Sonata (Total)	9,127	13.3%	20.4%	8,057	7,578	25,142	-7.7%	27,233
(HEV)	379	-71.0%	12.1%	1,309	338	1,281	-56.9%	2,972
Ioniq (Total)	1,055	39.7%	-5.5%	755	1,116	3,241	-14.9%	3,809
(HEV)	411	-45.6%	7.0%	755	384	1,343	-64.7%	3,809
Total (Sonata+Avante)	1,836	-44.3%	91.3%	3,297	960	4,278	-56.0%	9,725