

□ 2017 May Hyundai Motor Sales Results

Segment	2017 May	YoY (%)	MoM (%)	2016 May	2017 April	'17 YTD	YoY (%)	'16 YTD
Veloster	19	-58.7%	26.7%	46	15	61	-82.5%	348
Avante	7,834	-7.5%	-5.2%	8,472	8,265	35,516	-10.8%	39,811
Ioniq	1,009	31.9%	-4.4%	765	1,055	4,250	-7.1%	4,574
i30	361	213.9%	-1.4%	115	366	1,841	107.3%	888
Sonata	7,597	-11.1%	-16.8%	8,547	9,127	32,739	-8.5%	35,780
i40	53	-47.5%	562.5%	101	8	88	-88.7%	779
Grandeur	12,595	144.8%	0.4%	5,144	12,549	60,001	152.4%	23,776
Alsan	39	-77.8%	-18.8%	176	48	263	-71.9%	937
Genesis		#DIV/0!	#DIV/0!	-	-		#DIV/0!	-
Genesis Coupe	-	-100.0%	#DIV/0!	14	-	-	-100.0%	61
Equus	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	42
PC sub total	29,977	21.5%	-6.3%	24,672	31,981	137,108	20.9%	113,437
Tucson	4,422	-25.7%	30.0%	5,954	3,401	17,410	-30.9%	25,192
Santa fe	4,431	-40.0%	14.0%	7,387	3,888	22,960	-28.7%	32,209
Max Cruz	570	-37.2%	-10.8%	908	639	3,475	-26.8%	4,750
RV sub total	9,423	-33.9%	18.9%	14,249	7,928	43,845	-29.5%	62,151
Starex	3,824	2.9%	-11.5%	3,717	4,323	20,207	5.0%	19,239
Porter	10,012	4.3%	13.7%	9,597	8,809	44,162	-1.2%	44,696
LCV sub total	13,836	3.9%	5.4%	13,314	13,132	64,369	0.7%	63,935
Bus	734	5.9%	-10.6%	693	821	3,929	9.7%	3,582
Truck	2,217	5.1%	-1.9%	2,110	2,259	10,610	13.2%	9,374
HCV sub total	2,951	5.3%	-4.2%	2,803	3,080	14,539	12.2%	12,956
DH / G80	3,051	5.4%	-7.7%	2,896	3,307	17,553	20.3%	14,586
EQ900	1,369	-52.7%	46.7%	2,893	933	5,532	-60.7%	14,089
Genesis Total	4,420	-23.6%	4.2%	5,789	4,240	23,085	-19.5%	28,675
<b>Korea Total</b>	<b>60,607</b>	<b>-0.4%</b>	<b>0.4%</b>	<b>60,827</b>	<b>60,361</b>	<b>282,946</b>	<b>0.6%</b>	<b>281,154</b>
Korea Plant	96,526	10.5%	-2.3%	87,375	98,796	413,694	-0.8%	417,207
Overseas Plant	210,836	-24.9%	2.8%	280,882	205,068	1,125,475	-10.0%	1,250,973
US (HMMMA)	33,800	-14.0%	16.1%	39,300	29,104	157,178	-2.3%	160,823
China (BHMC)	35,100	-65.0%	0.3%	100,328	35,009	266,228	-37.4%	425,561
India (HMI)	50,150	-5.7%	-11.0%	53,156	56,368	266,700	5.4%	252,987
Czech (HMMC)	31,111	-4.3%	16.0%	32,522	26,819	155,665	1.0%	154,181
Turkey (HAOS)	22,050	14.8%	5.8%	19,202	20,850	98,700	-0.1%	98,756
Russia (HMMR)	19,500	8.3%	-1.5%	18,012	19,800	92,330	21.5%	76,022
Brazil (HMB)	14,900	5.9%	15.5%	14,072	12,905	68,675	12.1%	61,274
China (CHMC)	3,800	-2.8%	0.0%	3,910	3,800	18,760	-7.2%	20,223
Others	425	11.8%	2.9%	380	413	1,239		1,146
<b>Overseas Total</b>	<b>307,362</b>	<b>-16.5%</b>	<b>1.2%</b>	<b>368,257</b>	<b>303,864</b>	<b>1,539,169</b>	<b>-7.7%</b>	<b>1,668,180</b>
<b>Grand Total</b>	<b>367,969</b>	<b>-14.2%</b>	<b>1.0%</b>	<b>429,084</b>	<b>364,225</b>	<b>1,822,115</b>	<b>-6.5%</b>	<b>1,949,334</b>

CKD	5,820	35%	1%	4,298	5,756	27,332	25%	21,862
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※ Domestic HEV sales

Segment	2017 May	YoY (%)	MoM (%)	2016 May	2017 April	'17 YTD	YoY (%)	'16 YTD
Grandeur (Total)	12,595	144.8%	0.4%	5,144	12,549	60,001	152.4%	23,776
(HEV)	1,845	194.7%	76.4%	626	1,046	3,499	-2.0%	3,570
Sonata (Total)	7,597	-11.1%	-16.8%	8,547	9,127	32,739	-8.5%	35,780
(HEV)	370	-35.7%	-2.4%	575	379	1,651	-53.5%	3,547
Ioniq (Total)	1,009	31.9%	-4.4%	765	1,055	4,250	-7.1%	4,574
(HEV)	492	-35.7%	9.8%	765	448	1,835	-59.9%	4,574
Total (Sonata+Avante)	2,707	37.7%	44.5%	1,966	1,873	6,985	-40.3%	11,691