

□ 2017 June Hyundai Motor Sales Results

Segment	2017 June	YoY (%)	MoM (%)	2016 June	2017 May	'17 YTD	YoY (%)	'16 YTD
Veloster	14	-83.1%	-26.3%	83	19	75	-82.6%	431
Avante	6,488	-47.5%	-17.2%	12,364	7,834	42,004	-19.5%	52,175
Ioniq	955	25.5%	-5.4%	761	1,009	5,205	-2.4%	5,335
i30	381	296.9%	5.5%	96	361	2,222	125.8%	984
Sonata	9,298	6.0%	22.4%	8,768	7,597	42,037	-5.6%	44,548
i40	59	-47.3%	11.3%	112	53	147	-83.5%	891
Grandeur	12,665	97.5%	0.6%	6,412	12,595	72,666	140.7%	30,188
Alsan	39	-75.3%	0.0%	158	39	302	-72.4%	1,095
Genesis		#DIV/0!	#DIV/0!				#DIV/0!	
Genesis Coupe	-	-100.0%	#DIV/0!	4	-	-	-100.0%	65
Equus	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	42
PC sub total	30,556	0.7%	1.9%	30,334	29,977	167,664	16.6%	143,771
Tucson	4,290	-34.5%	-3.0%	6,549	4,422	21,700	-31.6%	31,741
Santa fe	4,443	-50.5%	0.3%	8,969	4,431	27,403	-33.5%	41,178
Max Cruz	709	-39.3%	24.4%	1,169	570	4,184	-29.3%	5,919
RV sub total	9,442	-43.4%	0.2%	16,687	9,423	53,287	-32.4%	78,838
Starex	4,230	-3.5%	10.6%	4,383	3,824	24,437	3.5%	23,622
Porter	10,064	0.7%	0.5%	9,993	10,012	54,226	-0.8%	54,689
LCV sub total	14,294	-0.6%	3.3%	14,376	13,836	78,663	0.4%	78,311
Bus	777	10.8%	5.9%	701	734	4,706	9.9%	4,283
Truck	2,140	0.2%	-3.5%	2,136	2,217	12,750	10.8%	11,510
HCV sub total	2,917	2.8%	-1.2%	2,837	2,951	17,456	10.5%	15,793
DH / G80	3,425	26.3%	12.3%	2,711	3,051	20,978	21.3%	17,297
EQ900	1,203	-60.2%	-12.1%	3,025	1,369	6,735	-60.6%	17,114
Genesis Total	4,628	-19.3%	4.7%	5,736	4,420	27,713	-19.5%	34,411
Korea Total	61,837	-11.6%	2.0%	69,970	60,607	344,783	-1.8%	351,124
Korea Plant	105,957	12.6%	9.8%	94,070	96,526	519,651	1.6%	511,277
Overseas Plant	208,315	-25.9%	-1.3%	280,981	210,954	1,333,908	-12.9%	1,531,954
US (HMMMA)	32,834	-12.3%	-2.9%	37,418	33,803	190,015	-4.1%	198,241
China (BHMC)	35,049	-63.9%	-0.1%	97,208	35,100	301,277	-42.4%	522,769
India (HMI)	50,853	-8.7%	1.2%	55,713	50,265	317,668	2.9%	308,700
Czech (HMMC)	32,515	-1.5%	4.5%	33,026	31,111	188,180	0.5%	187,207
Turkey (HAOS)	19,300	-7.3%	-12.5%	20,824	22,050	118,000	-1.3%	119,580
Russia (HMMR)	20,873	1.4%	7.0%	20,578	19,500	113,203	17.2%	96,600
Brazil (HMB)	14,841	14.3%	-0.4%	12,979	14,900	83,516	12.5%	74,253
China (CHMC)	1,600	-43.0%	-57.9%	2,805	3,800	20,360	-11.6%	23,028
Others	450	4.7%	5.9%	430	425	1,689		1,576
Overseas Total	314,272	-16.2%	2.2%	375,051	307,480	1,853,559	-9.3%	2,043,231
Grand Total	376,109	-15.5%	2.2%	445,021	368,087	2,198,342	-8.2%	2,394,355

CKD	5,942	15%	2%	5,168	5,820	33,274	23%	27,030
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※ Domestic HEV sales

Segment	2017 June	YoY (%)	MoM (%)	2016 June	2017 May	'17 YTD	YoY (%)	'16 YTD
(HEV)	2,471	134.2%	33.9%	1,055	1,845	5,970	29.1%	4,625
Sonata (Total)	9,298	6.0%	22.4%	8,768	7,597	42,037	-5.6%	44,548
(HEV)	732	-4.4%	97.8%	766	370	2,383	-44.7%	4,313
Ioniq (Total)	955	25.5%	-5.4%	761	1,009	5,205	-2.4%	5,335
(HEV)	431	-31.6%	-12.4%	630	492	2,267	-56.4%	5,204
Total (Sonata+Avante)	3,634	48.3%	34.2%	2,451	2,707	10,620	-24.9%	14,142