

□ 2017 July Hyundai Motor Sales Results

Segment	2017 July	YoY (%)	MoM (%)	2016 July	2017 June	'17 YTD	YoY (%)	'16 YTD
Veloster	12	-66.7%	-14.3%	36	14	87	-81.4%	467
Avante	7,109	13.9%	9.6%	6,244	6,488	49,113	-15.9%	58,419
Ioniq	1,216	28.7%	27.3%	945	955	6,421	2.2%	6,280
i30	520	1055.6%	36.5%	45	381	2,742	166.5%	1,029
Sonata	6,685	-2.5%	-28.1%	6,858	9,298	48,722	-5.2%	51,406
i40	35	-57.8%	-40.7%	83	59	182	-81.3%	974
Grandeur	12,093	250.5%	-4.5%	3,450	12,665	84,759	152.0%	33,638
Alsan	27	-66.3%	-30.8%	80	39	329	-72.0%	1,175
Genesis Coupe	-			-	-	-	-100.0%	65
Equus	-			-	-	-	-100.0%	42
PC sub total	28,660	54.4%	-6.2%	18,568	30,556	196,324	20.9%	162,339
Kona	3,145			-	-	3,145		-
Tucson	4,120	19.7%	-4.0%	3,443	4,290	25,820	-26.6%	35,184
Santa fe	3,675	-21.3%	-17.3%	4,670	4,443	31,078	-32.2%	45,848
Max Cruz	542	7.3%	-23.6%	505	709	4,726	-26.4%	6,424
RV sub total	11,482	33.2%	21.6%	8,618	9,442	64,769	-25.9%	87,456
Starex	3,674	-6.5%	-13.1%	3,929	4,230	28,111	2.0%	27,551
Porter	8,690	5.0%	-13.7%	8,276	10,064	62,916	-0.1%	62,965
LCV sub total	12,364	1.3%	-13.5%	12,205	14,294	91,027	0.6%	90,516
Bus	759	22.8%	-2.3%	618	777	5,465	11.5%	4,901
Truck	2,095	0.8%	-2.1%	2,079	2,140	14,845	9.2%	13,589
HCV sub total	2,854	5.8%	-2.2%	2,697	2,917	20,310	9.8%	18,490
DH / G80	3,248	-29.0%	-5.2%	4,574	3,425	24,226	10.8%	21,871
EQ900	1,006	-17.3%	-16.4%	1,217	1,203	7,741	-57.8%	18,331
Genesis Total	4,254	-26.5%	-8.1%	5,791	4,628	31,967	-20.5%	40,202
Korea Total	59,614	24.5%	-3.6%	47,879	61,837	404,397	1.4%	399,003
Korea Plant	89,120	9.7%	-15.9%	81,226	105,957	608,771	2.7%	592,503
Overseas Plant	184,446	-12.3%	-11.5%	210,312	208,315	1,518,354	-12.9%	1,742,266
US (HMMMA)	16,300	-43.4%	-50.4%	28,820	32,834	206,315	-9.1%	227,061
China (BHMC)	50,015	-28.6%	42.7%	70,016	35,049	351,292	-40.7%	592,785
India (HMI)	55,400	-0.7%	8.9%	55,807	50,853	373,068	2.3%	364,507
Czech (HMMC)	19,000	22.5%	-41.6%	15,516	32,515	207,180	2.2%	202,723
Turkey (HAOS)	15,000	14.6%	-22.3%	13,084	19,300	133,000	0.3%	132,664
Russia (HMMR)	11,300	0.9%	-45.9%	11,200	20,873	124,503	15.5%	107,800
Brazil (HMB)	15,800	17.9%	6.5%	13,397	14,841	99,316	13.3%	87,650
China (CHMC)	1,300	-39.7%	-18.8%	2,155	1,600	21,660	-14.0%	25,183
Others	331	4.4%	-26.4%	317	450	2,020		1,893
Overseas Total	273,566	-6.2%	-13.0%	291,538	314,272	2,127,125	-8.9%	2,334,769
Grand Total	333,180	-1.8%	-11.4%	339,417	376,109	2,531,522	-7.4%	2,733,772

CKD	4,740	-22%	-20%	6,056	5,942	38,014	15%	33,086
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※ Domestic HEV sales

Segment	2017 July	YoY (%)	MoM (%)	2016 July	2017 June	'17 YTD	YoY (%)	'16 YTD
(HEV)	2,177	376.4%	-11.9%	457	2,471	8,147	60.3%	5,082
Sonata (Total)	6,685	-2.5%	-28.1%	6,858	9,298	48,722	-5.2%	51,406
(HEV)	613	18.6%	-16.3%	517	732	2,996	-38.0%	4,830
Ioniq (Total)	1,216	28.7%	27.3%	945	955	6,421	2.2%	6,280
(HEV)	406	9.4%	-5.8%	371	431	2,672	-52.1%	5,575
Total (Sonata+Avante)	3,196	137.6%	-12.1%	1,345	3,634	13,815	-10.8%	15,487