

□ 2017 August Hyundai Motor Sales Results

Segment	2017 August	YoY (%)	MoM (%)	2016 August	2017 July	'17 YTD	YoY (%)	'16 YTD
Veloster	12	-68.4%	0.0%	38	12	99	-80.4%	505
Avante	7,449	10.3%	4.8%	6,756	7,109	56,562	-13.2%	65,175
Ioniq	1,192	78.7%	-2.0%	667	1,216	7,613	9.6%	6,947
i30	435	1142.9%	-16.3%	35	520	3,177	198.6%	1,064
Sonata	6,424	8.5%	-3.9%	5,923	6,685	55,146	-3.8%	57,329
i40	25	-63.2%	-28.6%	68	35	207	-80.1%	1,042
Grandeur	8,204	167.3%	-32.2%	3,069	12,093	92,963	153.3%	36,707
Alsan	22	-75.8%	-18.5%	91	27	351	-72.3%	1,266
Genesis Coupe	-			-	-	-	-100.0%	65
Equus	-			-	-	-	-100.0%	42
PC sub total	24,503	40.0%	-14.5%	17,507	28,660	220,827	22.8%	179,846
Kona	4,230		34.5%	-	3,145	7,375		-
Tucson	4,136	4.4%	0.4%	3,963	4,120	29,956	-23.5%	39,147
Santa fe	4,439	-20.9%	20.8%	5,609	3,675	35,517	-31.0%	51,457
Max Cruz	530	1.1%	-2.2%	524	542	5,256	-24.4%	6,948
RV sub total	13,335	32.1%	16.1%	10,096	11,482	78,104	-19.9%	97,552
Starex	3,376	-13.1%	-8.1%	3,884	3,674	31,487	0.2%	31,435
Porter	6,550	62.2%	-24.6%	4,037	8,690	69,466	3.7%	67,002
LCV sub total	9,926	25.3%	-19.7%	7,921	12,364	100,953	2.6%	98,437
Bus	614	51.2%	-19.1%	406	759	6,079	14.5%	5,307
Truck	1,897	12.9%	-9.5%	1,680	2,095	16,742	9.6%	15,269
HCV sub total	2,511	20.4%	-12.0%	2,086	2,854	22,821	10.9%	20,576
DH / G80	3,298	-3.3%	1.5%	3,409	3,248	27,524	8.9%	25,280
EQ900	987	-9.7%	-1.9%	1,093	1,006	8,728	-55.1%	19,424
Genesis Total	4,285	-4.8%	0.7%	4,502	4,254	36,252	-18.9%	44,704
<b>Korea Total</b>	<b>54,560</b>	<b>29.6%</b>	<b>-8.5%</b>	<b>42,112</b>	<b>59,614</b>	<b>458,957</b>	<b>4.0%</b>	<b>441,115</b>
Korea Plant	48,660	-0.5%	-45.5%	48,913	89,220	657,531	2.5%	641,416
Overseas Plant	233,405	-12.7%	26.5%	267,227	184,481	1,751,794	-12.8%	2,009,493
US (HMMMA)	35,300	-8.3%	116.2%	38,505	16,327	241,642	-9.0%	265,566
China (BHMC)	53,008	-35.4%	6.0%	82,025	50,015	404,300	-40.1%	674,810
India (HMI)	58,800	-1.5%	6.3%	59,707	55,315	431,783	1.8%	424,214
Czech (HMCC)	27,300	-17.3%	43.0%	33,030	19,087	234,567	-0.5%	235,753
Turkey (HAOS)	16,900	6.3%	12.7%	15,901	15,000	149,900	0.9%	148,565
Russia (HMMR)	23,300	5.9%	106.2%	22,000	11,300	147,803	13.9%	129,800
Brazil (HMB)	17,080	26.0%	8.1%	13,552	15,806	116,402	15.0%	101,202
China (CHMC)	1,500	-30.3%	15.4%	2,152	1,300	23,160	-15.3%	27,335
Others	217	-38.9%	-34.4%	355	331	2,237		2,248
<b>Overseas Total</b>	<b>282,065</b>	<b>-10.8%</b>	<b>3.1%</b>	<b>316,140</b>	<b>273,701</b>	<b>2,409,325</b>	<b>-9.1%</b>	<b>2,650,909</b>
<b>Grand Total</b>	<b>336,625</b>	<b>-6.0%</b>	<b>1.0%</b>	<b>358,252</b>	<b>333,315</b>	<b>2,868,282</b>	<b>-7.2%</b>	<b>3,092,024</b>

CKD	2,910	-20%	-44%	3,636	5,160	41,344	13%	36,722
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※ Domestic HEV sales

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Grandeur (Total)	8,204	167.3%	-32.2%	3,069	12,093	92,963	153.3%	36,707
(HEV)	1,595	437.0%	-26.7%	297	2,177	9,742	81.1%	5,379
Sonata (Total)	6,424	8.5%	-3.9%	5,923	6,685	55,146	-3.8%	57,329
(HEV)	453	14.7%	-26.1%	395	613	3,449	-34.0%	5,225
Ioniq (Total)	1,192	78.7%	-2.0%	667	1,216	7,613	9.6%	6,947
(HEV)	233	-41.3%	-42.6%	397	406	2,905	-51.4%	5,972
Total (Sonata+Avante)	2,281	109.5%	-28.6%	1,089	3,196	16,096	-2.9%	16,576