

□ 2017 September Hyundai Motor Sales Results

Segment	2017 September	YoY (%)	MoM (%)	2016 September	2017 August	'17 YTD	YoY (%)	'16 YTD
Veloster	15	-40.0%	25.0%	25	12	114	-78.5%	530
Avante	7,078	37.8%	-5.0%	5,135	7,449	63,640	-9.5%	70,310
Ioniq	1,250	225.5%	4.9%	384	1,192	8,863	20.9%	7,331
i30	429	149.4%	-1.4%	172	435	3,606	191.7%	1,236
Sonata	6,424	5.2%	0.0%	6,106	6,424	61,570	-2.9%	63,435
i40	26	-69.0%	4.0%	84	25	233	-79.3%	1,126
Grandeur	11,283	245.3%	37.5%	3,268	8,204	104,246	160.8%	39,975
Alsan	24	-75.5%	9.1%	98	22	375	-72.5%	1,364
Genesis Coupe	-	-	-	-	-	-	-100.0%	65
Equus	-	-	-	-	-	-	-100.0%	42
PC sub total	27,108	69.9%	10.6%	15,959	24,503	247,935	26.6%	195,805
Kona	5,386	-	27.3%	-	4,230	12,761	-	-
Tucson	4,519	21.5%	9.3%	3,720	4,136	34,475	-19.6%	42,867
Santa fe	3,619	-51.4%	-18.5%	7,451	4,439	39,136	-33.6%	58,908
Max Cruz	585	4.8%	10.4%	558	530	5,841	-22.2%	7,506
RV sub total	14,109	20.3%	5.8%	11,729	13,335	92,213	-15.6%	109,281
Starex	3,945	50.4%	16.9%	2,623	3,376	35,432	4.0%	34,058
Porter	7,458	68.2%	13.9%	4,434	6,550	76,924	7.7%	71,436
LCV sub total	11,403	61.6%	14.9%	7,057	9,926	112,356	6.5%	105,494
Bus	744	74.2%	21.2%	427	614	6,823	19.0%	5,734
Truck	2,056	8.2%	8.4%	1,900	1,897	18,798	9.5%	17,169
HCV sub total	2,800	20.3%	11.5%	2,327	2,511	25,621	11.9%	22,903
G70	386	-	-	-	-	386	-	-
DH / G80	2,857	-18.4%	-13.4%	3,500	3,298	30,381	5.6%	28,780
EQ900	1,051	7.7%	6.5%	976	987	9,779	-52.1%	20,400
Genesis Total	4,294	-4.1%	0.2%	4,476	4,285	40,546	-17.6%	49,180
<b>Korea Total</b>	<b>59,714</b>	<b>43.7%</b>	<b>9.4%</b>	<b>41,548</b>	<b>54,560</b>	<b>518,671</b>	<b>7.5%</b>	<b>482,663</b>
Korea Plant	82,080	45.8%	68.7%	56,315	48,660	739,611	6.0%	697,731
Overseas Plant	259,201	-10.4%	10.5%	289,439	234,634	2,012,224	-12.5%	2,298,930
US (HMMA)	23,736	-33.0%	-33.0%	35,405	35,408	265,486	-11.8%	300,971
China (BHMC)	85,040	-18.4%	60.4%	104,190	53,008	489,340	-37.2%	779,000
India (HMI)	62,285	5.2%	4.0%	59,211	59,905	495,173	2.4%	483,425
Czech (HMMC)	30,615	-8.7%	12.1%	33,515	27,315	265,197	-1.5%	269,266
Turkey (HAOS)	18,400	0.5%	8.9%	18,300	16,900	168,300	0.9%	166,865
Russia (HMMR)	21,000	-0.9%	-9.9%	21,200	23,300	168,803	11.8%	151,000
Brazil (HMB)	16,188	8.3%	-5.2%	14,954	17,081	132,591	14.1%	116,156
China (CHMC)	1,500	-35.1%	0.0%	2,311	1,500	24,660	-16.8%	29,646
Others	437	23.8%	101.4%	353	217	2,674	-	2,601
<b>Overseas Total</b>	<b>341,281</b>	<b>-1.3%</b>	<b>20.5%</b>	<b>345,754</b>	<b>283,294</b>	<b>2,751,835</b>	<b>-8.2%</b>	<b>2,996,661</b>
<b>Grand Total</b>	<b>400,995</b>	<b>3.5%</b>	<b>18.7%</b>	<b>387,302</b>	<b>337,854</b>	<b>3,270,506</b>	<b>-6.0%</b>	<b>3,479,324</b>

CKD	3,120	-14%	7%	3,620	2,910	44,314	10%	40,342
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※ Domestic HEV sales

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Grandeur (Total)	11,283	245.3%	37.5%	3,268	8,204	104,246	160.8%	39,975
(HEV)	2,334	970.6%	46.3%	218	1,595	12,076	115.8%	5,597
Sonata (Total)	6,424	5.2%	0.0%	6,106	6,424	61,570	-2.9%	63,435
(HEV)	444	14.1%	-2.0%	389	453	3,893	-30.7%	5,614
Ioniq (Total)	1,250	225.5%	4.9%	384	1,192	8,863	20.9%	7,331
(HEV)	404	77.2%	73.4%	228	233	3,309	-46.6%	6,200
Total (Sonata+Avante)	3,182	281.1%	39.5%	835	2,281	19,278	10.7%	17,411