

□ 2018 May Hyundai Motor Sales Results

Segment	2018			2017 May	2018 April	'18 YTD		'17 YTD	Difference
	May	YoY (%)	MoM (%)			YoY (%)			
Accent	387	-17.7%	-31.4%	470	564	2,475	5.4%	2,349	126
Veloster	335	1663.2%	-23.0%	19	435	1,158	1798.4%	61	1,097
Avante	6,565	-16.2%	11.3%	7,834	5,898	29,875	-15.9%	35,516	-5,641
Ioniq	814	-19.3%	-4.5%	1,009	852	5,343	25.7%	4,250	1,093
i30	231	-36.0%	-12.8%	361	265	1,438	-21.9%	1,841	-403
Sonata	5,542	-27.1%	-2.8%	7,597	5,699	27,525	-15.9%	32,739	-5,214
i40	13	-75.5%	-53.6%	53	28	80	-9.1%	88	-8
Grandeur	10,436	-17.1%	5.4%	12,595	9,904	49,523	-17.5%	60,001	-10,478
Alsan	-	-100.0%	#DIV/0!	39	-	20	-92.4%	263	-243
PC sub total	24,323	-18.9%	2.9%	29,977	23,645	117,437	-14.3%	137,108	-19,671
Kona	3,741	#DIV/0!	7.2%	-	3,490	18,202	#DIV/0!	-	18,202
Tucson	2,966	-32.9%	9.7%	4,422	2,703	14,638	-15.9%	17,410	-2,772
Pexo	62	#DIV/0!	21.6%	-	51	124	#DIV/0!	-	124
Santa fe	10,668	140.8%	-9.9%	4,431	11,837	42,679	85.9%	22,960	19,719
Max Cruz	140	-75.4%	-31.0%	570	203	1,180	-66.0%	3,475	-2,295
RV sub total	17,577	86.5%	-3.9%	9,423	18,284	76,823	75.2%	43,845	32,978
Starex	3,073	-19.6%	-27.5%	3,824	4,237	19,086	-5.5%	20,207	-1,121
Porter	9,304	-7.1%	-1.5%	10,012	9,444	41,070	-7.0%	44,162	-3,092
LCV sub total	12,377	-10.5%	-9.5%	13,836	13,681	60,156	-6.5%	64,369	-4,213
Bus	744	1.4%	-7.5%	734	804	4,026	2.5%	3,929	97
Truck	2,096	-5.5%	-5.8%	2,217	2,226	9,311	-12.2%	10,610	-1,299
HCV sub total	2,840	-3.8%	-6.3%	2,951	3,030	13,337	-8.3%	14,539	-1,202
G70	967	#DIV/0!	-12.3%	-	1,103	5,783	#DIV/0!	-	5,783
DH / G80	2,976	-2.5%	-5.0%	3,051	3,132	16,828	-4.1%	17,553	-725
EQ900	836	-38.9%	-8.4%	1,369	913	4,523	-18.2%	5,532	-1,009
Genesis Total	4,779	8.1%	-7.2%	4,420	5,148	27,134	17.5%	23,085	4,049
Domestic Wholesale	61,896	2.1%	-3.0%	60,607	63,788	294,887	4.2%	282,946	11,941
US · Canada	74,350	-6.9%	5.0%	79,883	70,835	335,414	-7.0%	360,828	-25,414
SA · Brazil etc.	30,300	-1.1%	2.0%	30,622	29,705	142,500	4.3%	136,640	5,860
<b>America</b>	<b>104,650</b>	<b>-5.3%</b>	<b>4.1%</b>	<b>110,505</b>	<b>100,540</b>	<b>477,914</b>	<b>-3.9%</b>	<b>497,468</b>	<b>-19,554</b>
EU	46,700	-5.4%	3.4%	49,340	45,148	225,164	2.0%	220,703	4,461
Russia · Eastern	20,707	4.7%	-6.9%	19,782	22,236	97,945	14.7%	85,386	12,559
<b>Europe</b>	<b>67,407</b>	<b>-2.5%</b>	<b>0.0%</b>	<b>69,122</b>	<b>67,384</b>	<b>323,109</b>	<b>5.6%</b>	<b>306,089</b>	<b>17,020</b>
India	44,500	5.9%	-4.8%	42,007	46,736	229,258	6.2%	215,867	13,391
Middle East	44,577	5.6%	11.7%	42,199	39,908	194,769	4.3%	186,687	8,082
<b>AMEA &amp; APAC</b>	<b>89,077</b>	<b>5.8%</b>	<b>2.8%</b>	<b>84,206</b>	<b>86,644</b>	<b>424,027</b>	<b>5.3%</b>	<b>402,554</b>	<b>21,473</b>
China	60,427	72.2%	-13.7%	35,100	70,007	293,046	10.1%	266,228	26,818
CV and others	3,560	-47.0%	4.1%	6,716	3,420	15,206	-50.2%	30,545	-15,339
Overseas Wholesale	325,121	6.4%	-0.9%	305,649	327,995	1,533,302	2.0%	1,502,884	30,418
Korea Export (Inc. CV)	93,606	-7.3%	10.8%	100,945	84,472	404,657	-4.6%	424,058	-19,401
Overseas <sup>1</sup>	231,515	13.1%	-4.9%	204,704	243,523	1,128,645	4.6%	1,078,826	49,819
<b>Grand Total</b>	<b>387,017</b>	<b>5.7%</b>	<b>-1.2%</b>	<b>366,256</b>	<b>391,783</b>	<b>1,828,189</b>	<b>2.4%</b>	<b>1,785,830</b>	<b>42,359</b>

<sup>1</sup>Overseas : America(US, Canada, South America, Mexico, Brazil) · Europe(Western, Eastern, Russia, Turkey)  
AMEA & APAC (India, Middle East, Africa, Asian Pacific, Australia)

CKD	5,520	24.3%	52.1%	4,440	3,630	22,830	-7.8%	24,752	-1,922
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※ Domestic HEV sales

Segment	2018			2017 May	2018 April	'18 YTD		'17 YTD	Difference
	May	YoY (%)	MoM (%)			YoY (%)			
Grandeur (Total)	10,436	-17.1%	5.4%	12,595	9,904	49,523	-17.5%	60,001	-10,478
(HEV)	2,521	36.6%	45.9%	1,845	1,728	9,758	178.9%	3,499	6,259
Sonata (Total)	5,542	-27.1%	-2.8%	7,597	5,699	27,525	-15.9%	32,739	-5,214
(HEV)	351	-5.1%	5.1%	370	334	1,581	-4.2%	1,651	-70
Ioniq (Total)	814	-19.3%	-4.5%	1,009	852	5,343	25.7%	4,250	1,093
(HEV)	266	-45.9%	-27.5%	492	367	1,389	-24.3%	1,835	-446
<b>HEV Total</b>	<b>3,138</b>	<b>15.9%</b>	<b>29.2%</b>	<b>2,707</b>	<b>2,429</b>	<b>12,728</b>	<b>82.2%</b>	<b>6,985</b>	<b>5,743</b>