

□ 2018 June Hyundai Motor Sales Results

Segment	2018 June			2017 June	2018 May	'18 YTD		'17 YTD	Difference
	2018 June	YoY (%)	MoM (%)			YoY (%)			
Accent	519	-21.0%	34.1%	657	387	2,994	-0.4%	3,006	-12
Veloster	327	2235.7%	-2.4%	14	335	1,485	1880.0%	75	1,410
Avante	5,928	-8.6%	-9.7%	6,488	6,565	35,803	-14.8%	42,004	-6,201
Ioniq	746	-21.9%	-8.4%	955	814	6,089	17.0%	5,205	884
i30	236	-38.1%	2.2%	381	231	1,674	-24.7%	2,222	-548
Sonata	5,245	-43.6%	-5.4%	9,298	5,542	32,770	-22.0%	42,037	-9,267
i40	8	-86.4%	-38.5%	59	13	88	-40.1%	147	-59
Grandeur	8,945	-29.4%	-14.3%	12,665	10,436	58,468	-19.5%	72,666	-14,198
Alsan	-	-100.0%	#DIV/0!	39	-	20	-93.4%	302	-282
PC sub total	21,954	-28.2%	-9.7%	30,556	24,323	139,391	-16.9%	167,664	-28,273
Kona	4,014	#DIV/0!	7.3%	-	3,741	22,216	#DIV/0!	-	22,216
Tucson	3,237	-24.5%	9.1%	4,290	2,966	17,875	-17.6%	21,700	-3,825
Pexo	55	#DIV/0!	-11.3%	-	62	179	#DIV/0!	-	179
Santa fe	9,074	104.2%	-14.9%	4,443	10,668	51,753	88.9%	27,403	24,350
Max Cruz	119	-83.2%	-15.0%	709	140	1,299	-69.0%	4,184	-2,885
RV sub total	16,499	74.7%	-6.1%	9,442	17,577	93,322	75.1%	53,287	40,035
Starex	5,126	21.2%	66.8%	4,230	3,073	24,212	-0.9%	24,437	-225
Porter	8,442	-16.1%	-9.3%	10,064	9,304	49,512	-8.7%	54,226	-4,714
LCV sub total	13,568	-5.1%	9.6%	14,294	12,377	73,724	-6.3%	78,663	-4,939
Bus	796	2.4%	7.0%	777	744	4,822	2.5%	4,706	116
Truck	1,904	-11.0%	-9.2%	2,140	2,096	11,215	-12.0%	12,750	-1,535
HCV sub total	2,700	-7.4%	-4.9%	2,917	2,840	16,037	-8.1%	17,456	-1,419
G70	1,035	#DIV/0!	7.0%	-	967	6,818	#DIV/0!	-	6,818
DH / G80	3,116	-9.0%	4.7%	3,425	2,976	19,944	-4.9%	20,978	-1,034
EQ900	622	-48.3%	-25.6%	1,203	836	5,145	-23.6%	6,735	-1,590
Genesis Total	4,773	3.1%	-0.1%	4,628	4,779	31,907	15.1%	27,713	4,194
Domestic Wholesale	59,494	-3.8%	-3.9%	61,837	61,896	354,381	2.8%	344,783	9,598
US · Canada	68,900	5.1%	-6.5%	65,561	73,671	403,635	-5.3%	426,389	-22,754
SA · Brazil etc.	31,198	-3.6%	2.7%	32,374	30,380	173,778	2.8%	169,014	4,764
America	100,098	2.2%	-3.8%	97,935	104,051	577,413	-3.0%	595,403	-17,990
EU	48,522	-7.3%	2.5%	52,343	47,341	274,327	0.5%	273,046	1,281
Russia · Eastern	22,952	3.3%	9.3%	22,229	20,991	121,181	12.6%	107,615	13,566
Europe	71,474	-4.2%	4.6%	74,572	68,332	395,508	3.9%	380,661	14,847
India	45,200	20.3%	0.4%	37,562	45,008	274,966	8.5%	253,429	21,537
Middle East	46,631	-2.4%	5.4%	47,760	44,234	241,057	2.8%	234,447	6,610
AMEA & APAC	91,831	7.6%	2.9%	85,322	89,242	516,023	5.8%	487,876	28,147
China	87,052	148.4%	44.1%	35,049	60,427	380,098	26.2%	301,277	78,821
CV and others	4,273	-0.8%	20.1%	4,307	3,558	19,477	-44.1%	34,852	-15,375
Overseas Wholesale	354,728	19.4%	8.9%	297,185	325,610	1,888,519	4.9%	1,800,069	88,450
Korea Export (Inc. CV)	92,639	-6.3%	-2.0%	98,833	94,505	498,195	-4.7%	522,891	-24,696
Overseas ¹	262,089	32.1%	13.4%	198,352	231,105	1,390,324	8.9%	1,277,178	113,146
Grand Total	414,222	15.4%	6.9%	359,022	387,506	2,242,900	4.6%	2,144,852	98,048

¹Overseas : America(US, Canada, South America, Mexico, Brazil) · Europe(Western, Eastern, Russia, Turkey)
AMEA & APAC (India, Middle East, Africa, Asian Pacific, Australia)

CKD	4,620	-17.2%	-23.0%	5,582	6,000	27,930	-7.9%	30,334	-2,404
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※ Domestic HEV sales

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	2018 June	YoY (%)	MoM (%)			YoY (%)			
Grandeur (Total)	8,945	-29.4%	-14.3%	12,665	10,436	58,468	-19.5%	72,666	-14,198
(HEV)	2,271	-8.1%	-9.9%	2,471	2,521	12,029	101.5%	5,970	6,059
Sonata (Total)	5,245	-43.6%	-5.4%	9,298	5,542	32,770	-22.0%	42,037	-9,267
(HEV)	304	-58.5%	-13.4%	732	351	1,885	-20.9%	2,383	-498
Ioniq (Total)	746	-21.9%	-8.4%	955	814	6,089	17.0%	5,205	884
(HEV)	212	-50.8%	-20.3%	431	266	1,601	-29.3%	2,266	-665
HEV Total	2,787	-23.3%	-11.2%	3,634	3,138	15,515	46.1%	10,619	4,896