

□ 2018 July Hyundai Motor Sales Results

Segment	2018			2017	2018	'18 YTD		'17 YTD	Difference
	July	YoY (%)	MoM (%)			July	June		
Accent	322	-66.6%	-38.0%	963	519	3,316	-16.5%	3,969	-653
Veloster	312	2500.0%	-4.6%	12	327	1,797	1965.5%	87	1,710
Avante	7,522	5.8%	26.9%	7,109	5,928	43,325	-11.8%	49,113	-5,788
Ioniq	417	-65.7%	-44.1%	1,216	746	6,506	1.3%	6,421	85
i30	201	-61.3%	-14.8%	520	236	1,875	-31.6%	2,742	-867
Sonata	5,948	-11.0%	13.4%	6,685	5,245	38,718	-20.5%	48,722	-10,004
i40	20	-42.9%	150.0%	35	8	108	-40.7%	182	-74
Grandeur	8,571	-29.1%	-4.2%	12,093	8,945	67,039	-20.9%	84,759	-17,720
Alsan	-	-100.0%	#DIV/0!	27	-	20	-93.9%	329	-309
PC sub total	23,313	-18.7%	6.2%	28,660	21,954	162,704	-17.1%	196,324	-33,620
Kona	4,917	56.3%	22.5%	3,145	4,014	27,133	762.7%	3,145	23,988
Tucson	2,973	-27.8%	-8.2%	4,120	3,237	20,848	-19.3%	25,820	-4,972
Pexo	29	#DIV/0!	-47.3%	-	55	208	#DIV/0!	-	208
Santa fe	9,893	169.2%	9.0%	3,675	9,074	61,646	98.4%	31,078	30,568
Max Cruz	195	-64.0%	63.9%	542	119	1,494	-68.4%	4,726	-3,232
RV sub total	18,007	56.8%	9.1%	11,482	16,499	111,329	71.9%	64,769	46,560
Starex	4,525	23.2%	-11.7%	3,674	5,126	28,737	2.2%	28,111	626
Porter	8,003	-7.9%	-5.2%	8,690	8,442	57,515	-8.6%	62,916	-5,401
LCV sub total	12,528	1.3%	-7.7%	12,364	13,568	86,252	-5.2%	91,027	-4,775
Bus	755	-0.5%	-5.2%	759	796	5,577	2.0%	5,465	112
Truck	1,752	-16.4%	-8.0%	2,095	1,904	12,967	-12.7%	14,845	-1,878
HCV sub total	2,507	-12.2%	-7.1%	2,854	2,700	18,544	-8.7%	20,310	-1,766
G70	890	#DIV/0!	-14.0%	-	1,035	7,708	#DIV/0!	-	7,708
DH / G80	2,621	-19.3%	-15.9%	3,248	3,116	22,565	-6.9%	24,226	-1,661
EQ900	501	-50.2%	-19.5%	1,006	622	5,646	-27.1%	7,741	-2,095
Genesis Total	4,012	-5.7%	-15.9%	4,254	4,773	35,919	12.4%	31,967	3,952
Domestic Wholesale	60,367	1.3%	1.5%	59,614	59,494	414,748	2.6%	404,397	10,351
US · Canada	66,795	-13.0%	-2.0%	76,818	68,164	469,694	-6.7%	503,207	-33,513
SA · Brazil etc.	34,300	12.9%	13.0%	30,370	30,341	207,221	3.9%	199,384	7,837
<b>America</b>	<b>101,095</b>	<b>-5.7%</b>	<b>2.6%</b>	<b>107,188</b>	<b>98,505</b>	<b>676,915</b>	<b>-3.7%</b>	<b>702,591</b>	<b>-25,676</b>
EU	43,300	17.3%	-11.8%	36,900	49,071	318,176	2.7%	309,946	8,230
Russia · Eastern	17,452	-12.0%	-25.8%	19,824	23,524	139,205	9.2%	127,439	11,766
<b>Europe</b>	<b>60,752</b>	<b>7.1%</b>	<b>-16.3%</b>	<b>56,724</b>	<b>72,595</b>	<b>457,381</b>	<b>4.6%</b>	<b>437,385</b>	<b>19,996</b>
India	43,300	0.7%	-4.6%	43,007	45,371	318,436	7.4%	296,436	22,000
Middle East	39,911	-6.5%	-12.4%	42,708	45,552	279,889	1.0%	277,155	2,734
<b>AMEA &amp; APAC</b>	<b>83,211</b>	<b>-2.9%</b>	<b>-8.5%</b>	<b>85,715</b>	<b>90,923</b>	<b>598,325</b>	<b>4.3%</b>	<b>573,591</b>	<b>24,734</b>
China	30,018	-40.0%	-65.5%	50,015	87,052	410,116	16.7%	351,292	58,824
CV and others	4,251	9.8%	-0.7%	3,871	4,283	23,739	-38.7%	38,723	-14,984
Overseas Wholesale	279,327	-8.0%	-21.0%	303,513	353,358	2,166,476	3.0%	2,103,582	62,894
Korea Export (Inc. CV)	79,738	-11.6%	-9.0%	90,209	87,603	572,897	-6.6%	613,100	-40,203
Overseas <sup>1</sup>	199,589	-6.4%	-24.9%	213,304	265,755	1,593,579	6.9%	1,490,482	103,097
<b>Grand Total</b>	<b>339,694</b>	<b>-6.5%</b>	<b>-17.7%</b>	<b>363,127</b>	<b>412,852</b>	<b>2,581,224</b>	<b>2.9%</b>	<b>2,507,979</b>	<b>73,245</b>

<sup>1</sup>Overseas : America(US, Canada, South America, Mexico, Brazil) · Europe(Western, Eastern, Russia, Turkey)  
AMEA & APAC (India, Middle East, Africa, Asian Pacific, Australia)

CKD	1,980	-53.2%	-57.7%	4,230	4,680	29,970	-13.3%	34,564	-4,594
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※ Domestic HEV sales

Segment	2018			2017	2018	'18 YTD		'17 YTD	Difference
	July	YoY (%)	MoM (%)			July	June		
Grandeur (Total)	8,571	-29.1%	-4.2%	12,093	8,945	67,039	-20.9%	84,759	-17,720
(HEV)	2,004	-7.9%	-11.8%	2,177	2,271	14,033	72.2%	8,147	5,886
Sonata (Total)	5,948	-11.0%	13.4%	6,685	5,245	38,718	-20.5%	48,722	-10,004
(HEV)	338	-44.9%	11.2%	613	304	2,223	-25.8%	2,996	-773
Ioniq (Total)	417	-65.7%	-44.1%	1,216	746	6,506	1.3%	6,421	85
(HEV)	165	-59.4%	-22.2%	406	212	1,766	-33.9%	2,672	-906
<b>HEV Total</b>	<b>2,507</b>	<b>-21.6%</b>	<b>-10.0%</b>	<b>3,196</b>	<b>2,787</b>	<b>18,022</b>	<b>30.5%</b>	<b>13,815</b>	<b>4,207</b>